



Price Quotation

Date: 10/31/2018
Quote Number: JF JG.20142637-1

To: City of Orlando
Information Technology Department
400 South Orange Avenue
Orlando, FL 32801
Attn: Mark Crain
407.246.3022
mark.crain@cityoforlando.net

To send a Purchase Order to VION Corporation ...
By Mail: VION Corporation
196 Van Buren St.
Suite 300
Herrndon, VA 20171
By Fax: 703.707.0987
By Email: Orders@VION.com

From: Jose Felipe
VION Corporation
196 Van Buren St.
Suite 300
Herrndon, VA 20171
Phone: 954.830.1784
Fax: 954.830.1784
eMail: Jose.Felipe@VION.com

Line No.	Manufacturer	Part Number	Description	Quantity	Warranty	Supplier Unit List	Supplier Total List	VION NCPA Unit List	VION NCPA Total List	VION Unit Sale Price	VION Total Sale Price
1			VSP G Unified Platform S/N 443169								
2			VSP G400 Upgrade Unified								
3	Hitachi	HDW-F800-368MG.M.P	VSP G 3.8TB SFF Solid State Drive	5	Co-Term	\$ 22,640.00	\$ 113,200.00	\$ 20,376.00	\$ 101,880.00	\$ 11,207.26	\$ 56,036.30
4	Hitachi	HDW-F800-2R418M.P	VSP G 2.4TB 10K rpm LFF Disk Drive for DB60	17	Co-Term	\$ 3,410.00	\$ 57,970.00	\$ 3,069.00	\$ 52,173.00	\$ 1,688.02	\$ 28,696.34
5			VSP G400 Maintenance Support								
6	Hitachi	043-993413-01.P	SVC VSP G HDD Warranty/Remote Yr-A 1Mo	612	Co-Term	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7	Hitachi	043-993417-01.P	SVC VSP G HDD Standard Upgr Yr-A 1Mo	612	Co-Term	\$ 3.51	\$ 2,148.12	\$ 3.44	\$ 2,105.28	\$ 1.90	\$ 1,162.80
8	Hitachi	043-993418-01.P	SVC VSP G HDD Standard Yr-B+ 1Mo	408	Co-Term	\$ 5.85	\$ 2,386.80	\$ 5.73	\$ 2,337.84	\$ 3.16	\$ 1,289.28
9	Hitachi	043-994987-01.P	SVC VSP G 3.8TB SSD Warranty/Remote Yr-A 1Mo	180	Co-Term	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	Hitachi	043-994991-01.P	SVC VSP G 3.8TB SSD Standard Upgr Yr-A 1Mo	180	Co-Term	\$ 1.75	\$ 315.00	\$ 1.72	\$ 309.60	\$ 0.95	\$ 171.00
11	Hitachi	043-994992-01.P	SVC VSP G 3.8TB SSD Standard Yr-B+ 1Mo	120	Co-Term	\$ 41.02	\$ 4,922.40	\$ 40.20	\$ 4,824.00	\$ 22.12	\$ 2,654.40
12			VSP G Unified Platform S/N 443086								
13			VSP G400 Upgrade Unified								
14	Hitachi	HDW-F800-368MG.M.P	VSP G 3.8TB SFF Solid State Drive	5	Co-Term	\$ 22,640.00	\$ 113,200.00	\$ 20,376.00	\$ 101,880.00	\$ 11,207.26	\$ 56,036.30
15	Hitachi	HDW-F800-2R418M.P	VSP G 2.4TB 10K rpm LFF Disk Drive for DB60	17	Co-Term	\$ 3,410.00	\$ 57,970.00	\$ 3,069.00	\$ 52,173.00	\$ 1,688.02	\$ 28,696.34
16			VSP G400 Maintenance Support								
17	Hitachi	043-993413-01.P	SVC VSP G HDD Warranty/Remote Yr-A 1Mo	612	Co-Term	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
18	Hitachi	043-993417-01.P	SVC VSP G HDD Standard Upgr Yr-A 1Mo	612	Co-Term	\$ 3.51	\$ 2,148.12	\$ 3.44	\$ 2,105.28	\$ 1.90	\$ 1,162.80
19	Hitachi	043-993418-01.P	SVC VSP G HDD Standard Yr-B+ 1Mo	408	Co-Term	\$ 5.85	\$ 2,386.80	\$ 5.73	\$ 2,337.84	\$ 3.16	\$ 1,289.28
20	Hitachi	043-994987-01.P	SVC VSP G 3.8TB SSD Warranty/Remote Yr-A 1Mo	180	Co-Term	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21	Hitachi	043-994991-01.P	SVC VSP G 3.8TB SSD Standard Upgr Yr-A 1Mo	180	Co-Term	\$ 1.75	\$ 315.00	\$ 1.72	\$ 309.60	\$ 0.95	\$ 171.00
22	Hitachi	043-994992-01.P	SVC VSP G 3.8TB SSD Standard Yr-B+ 1Mo	120	Co-Term	\$ 41.02	\$ 4,922.40	\$ 40.20	\$ 4,824.00	\$ 22.12	\$ 2,654.40

\$ 180,020.24

This data shall not be disclosed outside the Government and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate the proposal provided that if a contract is awarded to this offeror as a result of or in connection with the submission of this data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the contract. This restriction does not limit the Government's right to use information contained in the data if it is obtained from another source without restriction.

This quote is valid until: 11/30/2018
NCPA Technology Solutions Contract 01-49
Expires 10/31/21