



**2018-2019 FUNDING AGREEMENT BETWEEN THE CITY OF ORLANDO AND
THE NATIONAL CENTER FOR SIMULATION**

THIS AGREEMENT is entered into this _____ day of _____ 2018, by and between the **CITY OF ORLANDO**, a Florida municipal corporation established under the laws of the State of Florida (hereinafter referred to as "the City") with a principal address of 400 South Orange Avenue, Orlando, Florida 32801, and **The National Center for Simulation**, a Florida business (hereinafter referred to as "the Agency"), which is owned by The Training and Simulation Technology Consortium, Inc., with a mailing address of 3039 Technology Parkway, Orlando, Florida 32826.

WITNESSETH

WHEREAS, the Agency has applied to the City for a donation of funds in order to provide such services and/or programs as are set forth in Exhibit "A" attached hereto (hereinafter "Services") and incorporated herein by this reference; and

WHEREAS, the City has determined that there is a public need for such Services in order to promote the general health, welfare and/or safety of the community and that the provision of such Services is in the best interests of the City, and, to that end, the City has appropriated funds to be donated to the Agency for such Services; and

WHEREAS, the Agency has available the necessary qualified and trained personnel, facilities, materials and supplies to perform such Services as set forth in this Agreement; and

WHEREAS, the City desires to enter into an agreement with the Agency whereby the Agency will receive and disburse said funds of the City for the purpose of providing the Services in accordance with the terms and conditions set forth herein;

NOW, THEREFORE, in consideration of the premises, the mutual covenants, and agreements herein contained, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. **INCORPORATION OF RECITALS.** The recitals set forth above are true and correct and are incorporated herein and made a part of this Agreement.

2. **FUNDING.** The City has appropriated for the period commencing October 1, 2018, and ending September 30, 2019, the total sum of Thirty-Five Thousand Dollars and 00/100 (\$35,000.00) to be administered and disbursed by the Agency solely for the purposes set forth

herein (hereinafter "Funds").

3. **PAYMENTS.** Under the terms and conditions of this Agreement, the City agrees to contribute the Funds to the Agency in four (4) equal installments of \$8,750.00 on a quarterly basis beginning November 30, 2018, unless otherwise approved and authorized in writing by the Chief Administrative Officer and the Director of the Management, Budget and Accounting Department of the City. Payments by the City shall be contingent upon the following:

(a) receipt and approval by the City of the reports specified in Paragraph 4 of this Agreement;

(b) inclusion of the audit provisions in sub-recipient agreements as set forth in Paragraph 8 of this Agreement;

(c) compliance with such other reporting and administrative requirements specifically set forth in Exhibit "B" of this Agreement; and

(d) continuing faithful performance of all of the provisions of this Agreement by the Agency.

4. **PERFORMANCE MEASURES; PROGRESS AND FINANCIAL REPORTS.** The City shall use the Performance Measures listed in Exhibit "C" to determine the effectiveness of the Services provided by the Agency. The Agency agrees to submit progress and financial reports on a quarterly basis in accordance with the schedule in Exhibit "B", which shall be consistent with the Services and Performance Measures, and shall detail the expenditure of the Funds. Failure to comply with the requirement for submission of such reports shall constitute grounds for termination of this Agreement and may result in the ineligibility of the Agency to receive contributions from the City. Completion of reporting requirements and submission of audited financial statements for the prior year are a prerequisite to receipt of funding under this Agreement.

5. **NONPROFIT STATUS.** The Agency shall maintain its corporate, non-profit status in the State of Florida throughout the term of this Agreement. If the Agency should, during the term of this Agreement, lose its corporate or non-profit status, it shall immediately notify the City within ten (10) days of the event. Upon such an event, the City reserves the right to immediately terminate this Agreement and discontinue distribution of Funds to the Agency.

6. **NONDISCRIMINATION.** The Agency agrees to provide the Services without regard to race, color, creed, sex, age, national origin, disability, sexual orientation or marital status and in compliance with Chapter 57 of the Code of the City of Orlando, Title VII of the Civil Rights act of 1964 as amended, and any and all other applicable federal, state or local laws, rules or regulations, whether presently existing or hereafter promulgated. The Agency agrees that compliance with this provision constitutes a condition to continued receipt of Funds.

The Agency agrees that all contractors, subcontractors, or others with whom it arranges to provide services to participants or employees in connection with any of its programs and activities are not discriminating against those participants or employees in violation of this provision. Upon receipt of evidence of such discrimination, the City reserves the right to immediately terminate this Agreement.

7. **ACCOUNTING AND AUDIT.** The Agency shall utilize and maintain such records and practices regarding receipts and disbursements of the Funds as to be in accordance with generally accepted accounting principles. All such records shall be open to inspection and audit by the City or by the City's designee during normal business hours during the term hereof and for a period of three (3) years after the termination of this Agreement. Any cost incurred by the Agency as a result of a City audit shall be the sole responsibility of and shall be borne by the Agency. In addition, should the Agency provide any or all of the Funds to sub-recipients, then and in that event the Agency shall include in written agreements with such sub-recipients a requirement that records of the sub-recipient be open to inspection and audit by the City or the City's designee to the same extent as those of the Agency.

8. **MONITORING.** The Agency shall permit the City to monitor the Services and the Agency's records and facilities, and/or interview the Agency's clients or employees in order to ensure compliance with the terms of this Agreement. The Agency shall, to assist monitoring of its program, provide to the City or the City's designee access to all client records and such other information as the City may deem necessary.

9. **TERM.** Unless earlier terminated, this Agreement shall remain in effect for the period commencing October 1, 2018 and terminating September 30, 2019.

10. **TERMINATION.** This Agreement may be terminated by either party at any time, with or without cause, upon no less than fifteen (15) days notice in writing to the other party. Said notice shall be delivered by certified mail or in person to the business address of the party upon whom such notice is served.

11. **INDEMNIFICATION.** The Agency agrees to indemnify and hold harmless the City from and against any and all liability, claims, demands, damages, expenses, fees, fines, penalties, suits, proceedings, actions and cost of actions, including attorneys' fees for trial and on appeal, of any kind and nature arising or growing out of or in any way connected with the performance of this Agreement by the Agency, the Agency's performance of the Services or because due to the mere existence of this Agreement itself.

12. **DEFAULT.** The following shall constitute an Event of Default under this Agreement:

- (a) Agency's failure to provide the Services in accordance with the terms and conditions of this Agreement;
- (b) Agency makes a material representation in any certification or communication submitted by the Agency to the City in an effort to induce the contribution of the Funds or the administration thereof that is later determined by the City to be false, misleading, or incorrect in any material manner; or
- (c) Agency's failure to comply with any of the terms and conditions in this Agreement.

Upon the occurrence of any Event of Default, or any other breach of this Agreement, the City shall have the authority to terminate this Agreement and discontinue the Funds and/or exercise all rights and remedies available to it under the terms of this Agreement under statutory law, or under common law.

13. **NO WAIVER.** The continued performance by either party hereto, pursuant to the terms of this Agreement, after an Event of Default shall not be deemed a waiver of any rights by the City. Furthermore, the waiver of any default by the City shall in no event be construed as a waiver of rights with respect to any other default, past or present.

14. **CONSTRUCTION; SEVERABILITY.** This Agreement shall be construed in accordance with the laws of the State of Florida. It is agreed by and between the parties that if any covenant, condition or provision contained in this Agreement is held to be invalid by any court of competent jurisdiction, such invalidity shall not affect the validity of any other covenants, conditions or provisions herein contained.

15. **NONASSIGNABILITY.** The Agency may not assign its rights hereunder without the prior written consent of the City. Failure to comply with this section may result in immediate termination of this Agreement.

16. **NO JOINT VENTURE.** It is mutually understood and agreed that nothing contained in this Agreement is intended, or shall be construed, as in any way creating or establishing the relationship as partner or joint ventures between the parties hereto or as constituting the Agency as the agent or representative of the City for any purpose or in any manner whatsoever.

17. **VENUE.** Any litigation occurring as a result of this Agreement shall be held in the courts of Orange County, Florida and shall be governed by the laws of the State of Florida. The Agency agrees to notify the City of an occurrence of any incident or action filed against the agency, such as but not limited to, lawsuits, injuries, or allegations of abuse or neglect.

18. **CORPORATE TABLES.** The Agency agrees that, if it holds any fund raising events during the term of this Agreement at which "corporate tables" are sold, the City shall receive a table without cost in consideration of the contribution provided to the Agency under this Agreement.

19. **INSURANCE.** The Agency shall have in force the following insurance coverage, and shall provide Certificates of Insurance to the Director of the Economic Development Department, or his/her designee, within ten (10) days of the effective date of this Agreement to verify such coverage. The insurance coverage shall contain a provision which forbids any cancellation, changes or material alterations in the coverage without providing 30 days written notice to the City:

- (a) Commercial General Liability -- The Agency shall provide commercial general liability coverage for all operations including, but not limited to, Contractual, Products and Completed Operations, and Personal Injury. The limits will not be less than \$500,000 Combined Single Limit (CSL) bodily injury and property damage, or its equivalent. The City of Orlando shall be named as an additional insured.
- (b) Commercial Automobile Liability -- The Agency shall provide coverage for all owned, non-owned and hired vehicles utilized in the performance of this Agreement for limits of not less than \$500,000 Combined Single Limit (CSL) bodily injury and property damage, or its equivalent.

- (c) Workers' Compensation -- The Agency shall provide Workers' Compensation coverage for all employees at the site location and, in case any work is subcontracted, will require the subcontractor to provide Workers' Compensation for all its employees. The limits will be statutory for Workers' Compensation and \$100,000 for Employer's Liability.
- (d) Employee's Honesty Insurance -- The Agency shall provide not less than \$10,000 coverage limit. The City of Orlando shall be named as an additional insured.

20. **ENTIRE AGREEMENT.** This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof; any representations or statement heretofore made with respect to such subject matter, whether verbal or written, are merged herein. No other agreement, whether verbal or written, with regard to the subject matter hereof shall be deemed to exist. This Agreement may only be modified in writing, signed by both parties.

21. **NOTICE.** Any notices to be delivered hereunder shall be in writing and be deemed to be delivered when (i) hand delivered to the person hereinafter designated, or (ii) deposited in the United States Mail, addressed to a party at the addresses set forth opposite the party's name below, or at such other address as the applicable party shall have specified, from time to time, by written notice to the other party delivered in accordance herewith:

City: City of Orlando
 Director, Economic Development Department
 P.O. Box 4990
 Orlando, Florida 32802
 (with a copy to City Attorney's Office)

Agency: The National Center for Simulation
 3039 Technology Parkway
 Orlando, Florida 32826

IN WITNESS WHEREOF, the parties hereto have executed these presents and have set their hands and seals the day and year first above written.

CITY OF ORLANDO, FLORIDA

By: _____
 Mayor/Mayor Pro Tem

ATTEST:

 Orlando City Clerk

APPROVED as to form and legality,
 for the use and reliance of the
 City of Orlando, Florida only.
 _____, 2018.

 Assistant City Attorney
 City of Orlando

STATE OF FLORIDA
COUNTY OF ORANGE

PERSONALLY APPEARED before me, the undersigned authority, _____,
[] well known to me or [] who has produced his/her _____ as identification,
and known to me to be the Mayor/Mayor Pro Tem of the City of Orlando, and acknowledged
before me that he/she executed the foregoing instrument on behalf of the City of Orlando as its
true act and deed, and that he/she was duly authorized to do so.

WITNESS my hand and official seal this ____ day of _____, 2018.

NOTARY PUBLIC

Print Name: _____

My Commission Expires:

THE NATIONAL CENTER FOR SIMULATION

By: The Training and Simulation
Technology Consortium, Inc.

Title: _____

ATTEST:

Title: _____

STATE OF FLORIDA
COUNTY OF ORANGE

Personally appeared before me, the undersigned authority, _____, well known to me and by me to be the _____ of _____, and acknowledged before me that they executed the foregoing instrument on behalf of The National Center For Simulation, as its true act and deed, and that they were duly authorized so to do. He/she is personally known to me or has produced _____ as identification and did/did not take an oath.

WITNESS my hand and official seal in the County and State last aforesaid this day of _____, 2018.

NOTARY PUBLIC
Print Name: _____
My Commission Expires: _____

EXHIBIT "A"



National Center For Simulation

3039 Technology Parkway
Orlando, FL 32826
Voice: 407/384-6111
Fax: 407/384-0040
email: NCS@simulationinformation.com
Website: www.simulationinformation.com

March 8, 2018

Sherry Gutch
Business Development Division Manager
City of Orlando
Economic Development Department - Business Development Division
P. O. Box 4990
Orlando, FL 32802-4990

Subject: Funding Request, FY 2018/2019

Dear Ms. Sherry Gutch:

SHERRY

The National Center for Simulation (NCS) in partnership with the City of Orlando hereby submits its annual Funding Request for FY 2018/2019. Detailed below are the activities, services and associated performance objectives we plan during the period of performance to justify this Grant request. Also included are our most recent audited financial statement and certificate of insurance.

NCS requests the following level of funding for FY 2018/2019: **\$35,000**

Planned Activities, Services and Performance Objectives in support of this Grant:

- NCS will continue to act as the principal advocacy organization for the \$6.0 billion Modeling, Simulation and Training (MS&T) Industry.
- NCS will continue to promote modeling and simulation technology expansion, support education and workforce development and provide business development support to its members.
- NCS will actively participate in community events, economic forums, and conferences to "spread the word" on the impact of MS&T and Team Orlando to our community. In addition, Lt Gen (Ret) Baptiste will actively seek opportunities to speak at events throughout the region on the impact and importance of this valuable industry.

- NCS will continue to spearhead the Metro Orlando Defense Task Force (MODTF) as project director to promote, protect, and set the conditions to grow the \$6.0 billion MS&T Industry in Orlando. In order for NCS to lead this community effort and manage a team of experts to acquire additional Partnership office space and oversee the phased relocation of Team Orlando Tenant personnel from high cost Commercial office space, the organization had to hire an additional full time equivalent (FTE) executive.
 - The MODTF primary mission is to work directly with the Governor's Florida Defense Support Task Force (FDSTF) to mitigate the threat to NSA Orlando posed by DoD budget cuts, sequestration and future rounds of Base Realignment and Closure (BRAC—possible in 2021).
 - NCS will keep the FDSTF informed of MODTF BRAC mitigation activities/initiatives.
 - NCS will develop FDSTF and other grant requests (when required) and defend requests for State appropriations to enhance the Partnership Complex infrastructure in order to better support emerging Team Orlando missions/programs which in turn will set the conditions to grow Team Orlando and the Simulation Industry.
 - NCS will execute FDSTF grants (when required) on behalf of the MODTF and submit quarterly grant reports to Enterprise Florida.
 - NCS will act as the principal liaison to the Principi and Spectrum Groups (under contract with the State of Florida) to ensure our collective efforts to promote, protect, and set the conditions to grow Team Orlando/NSA Orlando are synchronized with their work at the State and federal levels.
 - NCS will plan, organize and execute bi-monthly MODTF meetings.
 - NCS will continue to actively recruit civic leader and elected official champions to promote MODTF BRAC mitigation activities/initiatives.
 - NCS will continue to actively recruit Central Florida stakeholders to help fund and execute MODTF BRAC mitigation activities/initiatives. For five years, the following stakeholders have contributed local funding to support MODTF efforts not covered by FDSTF grants:
 - Orange County Government
 - City of Orlando (in fiscal years 2017 & 2018)

- Orlando Economic Partnership
 - The Corridor (FHITCC)
 - University of Central Florida (UCF)
 - Central Florida Research Park (CFRP)
 - National Center for Simulation (NCS)
- NCS will act as the principal liaison to the Orange County Mayor's MS&T Blue Ribbon Commission.
- NCS will develop, execute and manage specialist support contracts (e.g. PR/Communications, special studies, commercial real estate, legal, appraisers, architects, land, property & environmental inspectors, etc.), where required, on behalf of the MODTF.
- NCS will act as the principal liaison with Team Orlando organizations to facilitate the phased relocation of the federal workforce from high cost Commercial office space to the recently acquired Partnership IVa and Partnership IVb buildings.
- Support for the Digital Media Industry in Orlando and Convergence with the Simulation Industry.
 - Our goal here is to continue to bridge the gap between our traditional defense-oriented MS&T Industry and our Digital Media Industry here in Orlando.
 - NCS will commit to a cash sponsorship donation and provide in-kind support through participation on the Advisory Board of the annual Orlando Science Center OTRONICON Event.
 - NCS will plan, organize and execute a Florida Simulation Summit annually to explore MS&T applications in sectors other than defense (e.g. entertainment, education, game development, healthcare, energy, transportation, manufacturing, cyber defense, etc.)—planning for 2018 is currently underway.
- Support for Middle and High School Simulation and Technology Programs.
 - Our goal here is to provide students in our Middle and High Schools a glimpse at possible career opportunities in the Central Florida MS&T Industry. By doing so, we hope to excite our students to pursue a Science, Technology, Engineering or Mathematics (STEM) degree program to prepare them for that future career.

- NCS will sponsor and support local Middle and High School programs especially those that include simulation and related technologies (e.g. digital media, robotics, game development, etc.). This will include support to existing simulation technology focus/magnet programs and field trips that provide hands-on opportunities that not only build awareness but also get students (and teachers) excited about opportunities in the Simulation Industry.
- NCS will sponsor and support other local school programs (Middle & High School) that promote STEM education.
- NCS will organize and sponsor field trip(s) to the Central Florida Research Park, the annual Interservice/Industry Training, Simulation & Education Conference (I/ITSEC) and to industry partner facilities.
- NCS will provide Scholarship support to selected local High School students. In 2015, NCS expanded its scholarship program to include FIVE local High Schools that offer technology programs for students (e.g. simulation, digital media, robotics and game development). In 2017 NCS expanded that number to TEN local high schools. One student from each of the TEN schools (University High School, Lyman High School, Hagerty High School, Timber Creek High School, Crooms Academy for Information Technology, Boone High School, Edgewater High School, Winter Park High School, Freedom High School and Oak Ridge High School) will receive a \$1,000 scholarship to help offset the cost of tuition and books when they enter an accredited Florida College, University or Technical School. All funds to support the NCS scholarship programs are raised through an annual fundraising event.
- NCS will offer its State of Florida Certified High School Curriculum in MS&T to schools across Florida and possibly beyond.
- NCS will continue to refine and offer its M&S Certification program to students and teachers across Central Florida. The M&S certification will better position students for internships with local MS&T companies and post secondary education potentially leading to employment in the MS&T Industry in Florida. To date, 288 students and 38 teachers have earned an M&S Certification.

- Travel in Support of Federal Appropriations Requests and efforts to promote, protect and set the conditions to grow the MS&T Industry in Orlando.
 - Our goal here is to educate and inform elected officials at every level of the power of simulation as a cost effective alternative to costly live training, especially in the current austere DoD budget environment. In addition, we want to ensure they understand just how big the MS&T Industry is in Orlando and how important it is to a more diversified Florida economy.
 - NCS executives will Travel to Washington, D.C., Tallahassee and other key locations to promote MS&T projects and initiatives and to educate and inform our elected officials.
- Promotion of Medical MS&T and other initiatives in support of the MS&T Industry.
 - Our goal here is to create greater synergy between the MS&T Industry and the world class medical cluster at Lake Nona. In so doing, we hope to drive the future of medical MS&T and medical education and tourism through targeted conferences.
 - NCS will partner with Team Orlando to host quarterly Industry Capability Days to showcase the technology of selected companies to personnel from the Team Orlando Acquisition Commands, Academia and other Industry companies.
 - NCS will host an annual Membership event to update the community on specific NCS initiatives in support of Team Orlando and the MS&T Industry.
- 2018 Interservice/Industry Training, Simulation & Education Conference (I/ITSEC) Participation.
 - Our goal here is to leverage I/ITSEC, the largest annual training, simulation and education conference in the world, to showcase Orlando as the epicenter of the world for MS&T. On average, I/ITSEC attracts 15,000 – 20,000 attendees and 400+ exhibitors. Through our Partnership booth we showcase an environment of collaboration, cooperation and partnership that is a hallmark of the Orlando community.
 - NCS will plan, organize and execute a partnership display booth at I/ITSEC 2018 to promote the MS&T Industry cluster and other

high tech opportunities in Orlando and Central Florida. Both partners will include but not be limited to: NCS, University of Central Florida, Institute for Simulation & Training (UCF/IST), the Corridor (FHTCC), the Orlando Economic Partnership, the Florida Interactive Entertainment Academy (FIEA), UCF Business Development, Duke Energy, and the International Council of Systems Engineers (INCOSE), Orlando Chapter. Other organizations may be included as agreed by the primary stakeholders. Each partner will be assessed a cost share to reduce the financial burden on all participating organizations.

- NCS will support the Corridor's STEM initiatives through their techPATH program to bring students from surrounding schools to I/ITSEC 2018 and through their STEM Connect program to bring technologists into classrooms across Florida virtually.

Thank you for the honor and privilege of working with the City of Orlando to promote the MS&T Industry, STEM education initiatives and local economic development efforts. I trust you will find this request sufficient for approval. If you need any further information, please call me at (office direct) 407-882-0690 or (cellular) 407-690-7740.

Sincerely,



Thomas L. Baptiste, Lt Gen, USAF (Ret)
President/CEO

City of Orlando Funding Request FY 2018/2019

Performance Objective	Planned Expenditures
MODTF BRAC Mitigation Efforts	\$20K
Support to Digital Media Industry	\$2K
Support to Middle & High Schools	\$5K
Travel in Support of MS&T Industry Advocacy	\$3K
Promote Medical MS&T & other initiatives	\$2K
2018 I/ITSEC Participation	\$3K
Total Planned Expenditures	\$35K

EXHIBIT "B"

Quarterly Performance reports on the items specified in Exhibit "A" are due in the City of Orlando Economic Development as indicated:

<u>Reporting Period</u>	<u>Due Date</u>
First Quarter (10/1/2018-12/31/2018)	1/15/2019
Second Quarter (1/1/2019-3/31/2019)	4/15/2019
Third Quarter (4/1/2019-6/30/2019)	7/15/2019
Fourth Quarter (7/1/2019-9/30/2019)	10/15/2019

Quarterly Reports should include information on services provided with City of Orlando funding.

Email the quarterly progress reports to: sherry.gutch@cityoforlando.net and kim.king-maysonet@cityoforlando.net or Fax to: (407) 246-2848.

EXHIBIT “C”

**National Center For Simulation
City of Orlando Funding Agreement Performance Measures – 2018/2019**

Number of outreach/advocacy events aimed at promoting, protecting, and setting the conditions to grow the Modeling, Simulation & Training (MS&T) Industry and mitigating the risk of Base Realignment & Closure (BRAC) to Naval Support Activity (NSA) Orlando and Team Orlando tenant organizations

Number of trips to Washington, D.C. to raise Congressional Member awareness of the power of the MS&T Industry in Orlando and its contribution to National Security

Number of OTRONICON attendees

Specific efforts aimed at promoting the convergence of Digital Media with Simulation

Number of sponsored events

Number of overall event attendees for the quarter

Number of students that participate in technology and simulation/technology related programs

Number of I/ITSEC Conference attendees