



CITY OF ORLANDO

MEMORANDUM

To: David Billingsley, Chief Procurement Officer
Angela Thomas, Purchasing Agent III
Bert McCall, Purchasing Agent II

From: Redwan Akhtarkhavari, Chief Information Officer *Richman*

Date: August 7, 2018

Subject: Immix Technology-Kronos Annual Renewal

The Information Technology Department (ISD) seeks your assistance to secure City Council approval for the renewal of maintenance and support for KRONOS/Workforce Time and Attendance Recording Application and Equipment. Reference the attached Quote from Immix Technology, Inc. in the amount of \$136,859.34. This quote is offered via GSA Contract Schedule GS-35F-0265X for the term October 2, 2018 – October 1, 2019.

Attachments: Immix Technology Quote Number: QUO-905572-N7T5Q2

FISCAL IMPACT STATEMENT

Indicate the **Total Fiscal Impact** of the action requested, including personnel, operating, and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs necessary to place the asset in service.

1. DESCRIPTION: Immix Technology - KRONOS Workforce Software and Equipment Maintenance

COSTS:

2. Does the acceptance of this action require the hiring of additional or new personnel or the use of overtime?
☐ Yes ☒ No (if Yes, include all personnel costs below).

3. Is the action funded in the current year budget and/or through reallocation of existing Department resources:
☒ Yes ☐ No If No, how will this item be funded? _____ PLEASE NOTE: If the action is funded by a grant received by the City please include the fiscal year of the funding award, grantor name, granting agency or office name (if any), grant name and when the grant agreement was approved by City Council.

Did this item require BRC action? ☐ Yes ☒ No If Yes, BRC Date: _____ BRC Item #: _____

4. This item will be charged to Fund/Dept/Program/Project: TMD0007_C - IT Contracts.

5.	(a) Current Year Estimate	(b) Next Year Annualized	(c) Annual Continuing Costs Thereafter
Personnel	\$	\$	\$
Operating			
Capital	\$136,849.54	\$138,000	\$140,000
Total	<u>\$136,849.54</u>	<u>\$138,000</u>	<u>\$140,000</u>

6. If costs do not continue indefinitely, explain nature and expiration date of costs: _____

7. OTHER COSTS

(a). Are there any future costs, one-time payments, lump sum payments, or other costs payable for this item at a later date that are **not** reflected above: ☐ Yes ☒ No

(b) If yes, by Fiscal Year, identify the dollar amount and year payment is due: \$ _____ Payment due date _____

(c) What is the nature of these costs: _____

REVENUE:

8. What is the estimated increase in "valuation" added to the tax rolls? \$ _____. Tax roll increase is:
☐ real property, ☐ tangible personal property, ☐ other (identify _____).

9. What is source of the revenue and the estimated annual recurring revenue? Source: _____ \$ _____

10. If non-recurring, what is the estimated Fiscal Year and amount of non-recurring revenue that will be realized?
Source _____ Fiscal year _____ \$ _____ non-recurring revenue

11. What is the Payback period? _____ years

12. JUSTIFICATION: Document justification for request. Include anticipated economies or efficiencies to be realized by the City, including reductions in personnel or actual cost (cash flow) reductions to be realized in your budget.
Authorization is requested to renew maintenance and support services for KRONOS/Workforce Time and Attendance Recording Application and Equipment. Reference the attached Quote from Immix Technology, Inc. in the amount of \$136,859.34. This quote is offered via GSA Contract Schedule GS-35F-0265X for the term October 2, 2018 – October 1, 2019.

13. APPROVED:  (Submitting Director or authorized Division Mgr Only)
FIS 3/14/08

Sales Quotation

Lisa Trout
Orlando, City of
PH: 407-246-3750
lisa.trout@cityoforlando.net

RECEIVED

JUL 09 2018

INFORMATION TECHNOLOGY

Contract No.:

GS-35F-0265X

CAGE Code:

3CA29

DUNS No.:

09-869-2374

TAX ID#:

54-1912608

Terms:

NET 30

FOB:

Destination

Quote Number:

QUO-905572-N7T5Q2

Quote Date:

6/28/2018

Expiration Date:

7/28/2018

Order/Payment Address:

immixTechnology, Inc.

8444 Westpark Drive, Suite 200

McLean, VA 22102

PH: 703-752-0610 FX: 703-752-0611

EFT: BB&T

Routing No. 055003308

immixTechnology, Inc.

Contact:

703-677-9793

Parks, Jessica

jessica.parks@immixgroup.com

Manufacturer Quote #:

Manufacturer Ref #: 6009005

Manufacturer Contact:

978 947 7320

Paquette, Mariama

Mariama.Paquette@Kronos.com

Item	Part Number	Contract	Trans Type	Product Description	Qty	Price	Extended Price
1	8800144-000-GM	GS-35F-0265X	MNT	Workforce Timekeeper v7 - per employee Gold Maintenance** TRUSTED PRODUCT **	4200	\$10.4400	\$43,848.00
		Period of Performance: 10/2/2018 to 10/1/2019.					
2	8800146-000-GM	GS-35F-0265X	MNT	Workforce Employee v7 - per employee - Gold Maintenance** TRUSTED PRODUCT **	1950	\$7.0700	\$13,786.50
		Period of Performance: 10/2/2018 to 10/1/2019.					
3	8800147-000GM	GS-35F-0265X	MNT	GOLD MAINTENANCE FOR WORKFORCE MANAGER, V7 - PER EMPLOYEE** TRUSTED PRODUCT **	525	\$81.7400	\$42,913.50
		Period of Performance: 10/2/2018 to 10/1/2019.					
4	8800154-000-GM	GS-35F-0265X	MNT	Workforce Integration Manager V7 - per Employee- Gold Maintenance** TRUSTED PRODUCT **	4200	\$1.7700	\$7,434.00
		Period of Performance: 10/2/2018 to 10/1/2019.					
5	99X2000-001	GS-35F-0265X	HW MNT	DEPOT EXCHANGE 4500 NUMERIC BAR CODE 10/100 MBIT ETHERNET** TRUSTED PRODUCT **	34	\$209.0900	\$7,109.06
		Period of Performance: 10/2/2018 to 10/1/2019.					
6	99X2000-011	GS-35F-0265X	HW MNT	Depot Exchange 4500 Numeric Bar Code Modem** TRUSTED PRODUCT **	6	\$229.2000	\$1,375.20
		Period of Performance: 10/2/2018 to 10/1/2019.					
7	99X2004-001	GS-35F-0265X	HW MNT	DEPOT EXCHANGE 4500 NUMERIC BAR CODE 10/100 MBIT ETHERNET** TRUSTED PRODUCT **	48	\$209.0900	\$10,036.32
		Period of Performance: 10/2/2018 to 10/1/2019.					

Item	Part Number	Contract	Trans Type	Product Description	Qty	Price	Extended Price
8	99X2004-011	GS-35F-0265X	HW MNT	Depot Exchange 4500 Numeric Bar Code Modem** TRUSTED PRODUCT **	1	\$152.8000	\$152.80
Period of Performance: 10/2/2018 to 10/1/2019.							
9	99X2800-501	GS-35F-0265X	HW MNT	Depot Exchange 4500 Numeric Bar Code 10/100 Mbit Ethernet, Exp Memory** TRUSTED PRODUCT **	16	\$209.0900	\$3,345.44
Period of Performance: 10/2/2018 to 10/1/2019.							
10	99X2800-501	GS-35F-0265X	HW MNT	Depot Exchange 4500 Numeric Bar Code 10/100 Mbit Ethernet, Exp Memory** TRUSTED PRODUCT **	1	\$180.5900	\$180.59
Period of Performance: 10/2/2018 to 10/1/2019.							
11	ED-SUBSCRIPTION - 2501-5000	GS-35F-0265X	LIC	KnowledgePass Ed Services Subscription 2501 -5000 (Period of Performance: 10/2/2018 - 10/1/2019)** TRUSTED PRODUCT **	1	\$6,668.1300	\$6,668.13

HARDWARE MAINTENANCE	\$22,199.41
LICENSE	\$6,668.13
SW MAINTENANCE	\$107,982.00
Grand Total	\$136,849.54

SID 6009055
Prev IM: IM85634
POP: 10/2/2018 - 10/1/2019

Subject to the Terms and Conditions of GSA MAS Contract Number GS-35F-0265X; See GSA eLibrary:
<http://www.gsaelibrary.gsa.gov/ElibMain/home.do>

Taxes: Sales tax shall be added at the time of an invoice, unless a copy of a valid tax exemption or resale certificate is provided.

All Purchase Orders must include: End User Name, Phone Number, Email Address, Purchase Order Number, Government Contract Number or Our Quote Number, Bill-To and Ship-To Address (Cannot ship to a PO Box), Period of Performance (if applicable), and a Signature of a duly Authorized Representative.

The identified line items are Trusted Products under the immixGroup Trusted Supplier Program.
immixGroup Trusted Supplier Program Policies, Commitments and Guarantees/Warranties can be obtained at:
http://www.immixgroup.com/uploadedFiles/Trusted-Supplier-Program_Guarantee-and-Warranty.pdf