

ALAN JAY FLEET SALES



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15238-1
Corporate Office	2003 U.S. 27 South	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200
	Sebring, FL 33870	FAX 863-402-4221		Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
6/4/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
6/4/2018

REQUESTING AGENCY	ORLANDO, CITY OF	EMAIL	Jonathan.Ford@cityoforlando.net
CONTACT PERSON	JONATHAN D FORD	PHONE	407-248-3863
		MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	W2A	MSRP	\$36,745.00
2018 FORD F250 CREW CAB PICK UP XL - 2WD			
CUSTOMER ID	STOCK QUOTE (05107) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$29,615.00

RED LENGTH 180"WB

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
Z1 AS	OXFORD WHITE WITH STEEL VINYL 40/20/40 SPLIT BENCH SEAT		\$0.00
996 44S	6.2L EFI V8 ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION.		\$0.00
TBM	LT245/75RX17E BSW ALL TERRAIN TIRES (BRAND NOT SPECIFIED)		\$160.00
90L	POWER WINDOWS, LOCKS, REMOTE KEYLESS, POWER GLASS MIRRORS WITH MANUAL TELESCOPING FEATURE.		\$1,120.00
96V	XL VALUE PACKAGE INCLUDES FRONT CHROME BUMPER, BRIGHT HUB COVERS & CENTER ORNAMENTS, AM/FM/CD/MP3, AND CRUISE CONTROL (REQUIRED FOR SYNC).		\$715.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$31,839.00
		\$0.00

YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING

TOTAL COST LESS TRADE IN(S) QTY 1 \$31,839.00

Estimated Annual payments for 60 months paid in advance: \$7,003.82
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

"I Want to be Your Fleet Provider"

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Quote

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15228-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
6/3/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
6/3/2018

REQUESTING AGENCY	ORLANDO, CITY OF	EMAIL	Jonathan.Ford@cityoforlando.net
CONTACT PERSON	JONATHAN D FORD	PHONE	407-246-3863
		MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	K7D	MSRP	\$35,740.00
2018 Ford Explorer (K7D) XLT FWD			
CUSTOMER ID	STOCK QUOTE SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$31,286.00

BED LENGTH: SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
YZ 8W	EXTERIOR COLOR OXFORD WHITE WITH EBONY BLACK UNIQUE CLOTH BUCKETS 10-WAY PWR DRIVER SEAT WITH LUMBAR AND RECLINE.		\$0.00
998 44C	3.5L TI-VCT V6 ENGINE WITH 6-SPD SELECT SHIFT AUTO TRANSMISSION		\$0.00
52T	TRAILER TOW PKG (CLASS III)		\$565.00
		FACTORY OPTIONS	\$565.00

CONTRACT OPTIONS	DESCRIPTION	CONTRACT OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00
		CONTRACT OPTIONS	\$229.00

TRADE IN	TOTAL COST	\$32,080.00
YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$32,080.00

Estimated Annual payments for 60 months paid in advance: \$7,056.83
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15229-2
Corporate Office	2003 U.S. 27 South	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200
	Sebring, FL 33870	FAX 863-402-4221		Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
5/3/2018

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REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-246-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	K7D	MSRP	\$35,740.00
2018 Ford Explorer (K7D) XLT FWD			
CUSTOMER ID	STOCK QUOTE SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$31,286.00

BED LENGTH: SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
17	MAGNETIC METALLIC EXTERIOR PAINT	\$0.00
8W	EBONY BLACK, CLOTH SEATS	\$0.00
998 44C	3.5L TI-VCT V6 ENGINE WITH 6-SPD SELECT SHIFT AUTO TRANSMISSION	\$0.00
52T	TRAILER TOW PKG (CLASS III)	\$565.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN		TOTAL COST	\$32,080.00
YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING			\$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$32,080.00

Estimated Annual payments for 60 months paid in advance: \$7,056.83
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15230-2
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		FAX 863-402-4221		

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CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-246-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF	www.NationalAutoFleetGroup.com
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MODEL	K7D	MSRP	\$35,740.00
2018 Ford Explorer (K7D) XLT FWD			
CUSTOMER ID	STOCK QUOTE SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$31,800.00

BED/LENGTH	SUV
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ BL	EXTERIOR COLOR OXFORD WHITE WITH MEDIUM LIGHT STONE CLOTH INTERIOR	\$0.00
998 44C	3.5L TI-VCT V6 ENGINE WITH 6-SPD SELECT SHIFT AUTO TRANSMISSION	\$0.00
52T	TRAILER TOW PKG (CLASS III)	\$565.00
16N	Front & Second Row Floor Liners	\$115.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$32,709.00
		\$0.00

YES WE TAKE TRADE INS... ASK ABOUT MUNICIPAL FINANCING

TOTAL COST LESS TRADE IN(S) QTY 1 \$32,709.00

Estimated Annual payments for 60 months paid in advance: \$7,195.19
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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REQUESTING AGENCY **ORLANDO, CITY OF**
 CONTACT PERSON **JONATHAN D FORD** EMAIL **Jonathan.Ford@cityoforlando.net**
 PHONE **407-246-3863** MOBILE FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF **www.NationalAutoFleetGroup.com**

MODEL	K8D	MSRP	\$35,740.00
2018 FORD EXPLORER XLT - 4WD			
CUSTOMER ID	STOCK QUOTE (04649) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$31,578.00

BED LENGTH SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
YZ 8W	EXTERIOR COLOR OXFORD WHITE WITH EBONY BLACK UNIQUE CLOTH BUCKETS 10-WAY PWR DRIVER SEAT WITH LUMBAR AND RECLINE.		\$0.00
998 44J	3.5L TI-VCT V6 WITH 6-SPEED AUTOMATIC TRANSMISSION		\$0.00
153	FRONT LICENSE PLATE BRACKET		\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN **TOTAL COST \$31,807.00**

YES WE TAKE TRADE INS. ASK ABOUT MUNICIPAL FINANCING

TOTAL COST LESS TRADE IN(S) QTY 1 \$31,807.00

Estimated Annual payments for 60 months paid in advance: \$6,996.78
 Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments
 VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER **christy.self@AlanJay.com**

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Quote

PHONE (800) ALANJAY (252-6529)	DIRECT	WWW.ALANJAY.COM	15234-1
Corporate Office 2008 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	
	FAX 863-402-4221		

ORIGINAL QUOTE DATE
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REVISED QUOTE DATE
5/3/2018

REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-248-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	K8B	MSRP	\$34,290.00
	2018 FORD EXPLORER BASE - 4WD		
CUSTOMER ID	STOCK QUOTE (52435) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$30,012.00

BEIJING SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ 7L	EXTERIOR COLOR OXFORD WHITE WITH MED LIGHT STONE INTERIOR	\$0.00
998 44J	3.5L TI-VCT V6 WITH 6-SPEED AUTOMATIC TRANSMISSION	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
		FACTORY OPTIONS \$0.00
CONTRACT OPTIONS	DESCRIPTION	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)	\$0.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
		CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$30,241.00
	TOTAL COST LESS TRADE IN(S) QTY 1	\$30,241.00

Estimated Annual payments for 60 months paid in advance: \$6,652.29
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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		FAX 863-402-4221		

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REQUESTING AGENCY	ORLANDO, CITY OF	EMAIL	Jonathan.Ford@cityoforlando.net
CONTACT PERSON	JONATHAN D FORD	PHONE	407-248-3883
		MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	U0G	MSRP	\$28,385.00
2018 FORD ESCAPE SE - FWD			
CUSTOMER ID	STOCK QUOTE (27697) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$25,815.00

VEHICLE LENGTH SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ KB	ESCAPE SE MODEL - OXFORD WHITE WITH CHARCOAL BLACK CLOTH BUCKET SEATS 10-WAY PWR DRIVER'S SEAT W/ POWER LUMBAR ADJUST AND 4 WAY MANUAL PASSENGER SEAT.	\$0.00
99D 446	1.5L ECOBOOST ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
586	VOICE ACTIVATED, TOUCH SCREEN NAVIGATION SYSTEM	\$790.00
62H	SE SYNC 3 PACKAGE -Inc: SYNC 3 Communications & Entertainment System, enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 91.1 Assist, Apple CarPlay, Android Auto compatibility and 2 smart-charging USB ports, SYNC Connect, remote start, lock and unlock, schedule specific times to remotely start vehicle, locate parked vehicle, check vehicle status and Wi-Fi hotspot connects up to 10 devices, service for 5 years	\$890.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$27,724.00
	YES WE TAKE TRADE INS. NO ASK ABOUT MUNICIPAL FINANCING	\$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$27,724.00

Estimated Annual payments for 60 months paid in advance: \$6,098.61
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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Quote

PHONE (800) ALANJAY (252-6529)	DIRECT	WWW.ALANJAY.COM	15240-2
Corporate Office 2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4998 FAX 863-402-4221	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	

ORIGINAL QUOTE DATE
5/4/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
5/4/2018

REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-248-3883	MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	U9H	MSRP	\$30,845.00
	2018 FORD ESCAPE SEL - 4WD		
CUSTOMER ID	STOCK QUOTE (88888) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$27,156.00

VEHICLE LENGTH: SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ DL	EXTERIOR COLOR OXFORD WHITE WITH MEDIUM LIGHT STONE LEATHER SEATS.	\$0.00
99D 446	1.5L ECOBOOST ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION	\$0.00
63D	REMOTE START SYSTEM	\$490.00
		FACTORY OPTIONS \$490.00
CONTRACT OPTIONS	DESCRIPTION	
38LS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)	\$0.00
EWD	EXTENDED WARRANTY DECLINED	\$0.00
		CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$27,875.00
	YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING	\$0.00
	TOTAL COST LESS TRADE IN(S) QTY 1	\$27,875.00

Estimated Annual payments for 60 months paid in advance: \$6,131.83
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

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National Joint Powers Alliance®

Quote

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Corporate Office: 2003 U.S. 27 South Sebring, FL 33870	MOBILE 804-838-4999 FAX 863-402-4221	Mailing Address: P.O. BOX 9200 Sebring, FL 33871-9200	

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CONTACT PERSON	JONATHAN D FORD	PHONE	407-246-3863
		MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	U9H	MSRP	\$30,845.00
	2018 FORD ESCAPE SEL - 4WD		
CUSTOMER ID	STOCK QUOTE (20893) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT	NJPA PRICE	\$27,156.00

VEHICLE LENGTH: SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
YZ DL	EXTERIOR COLOR OXFORD WHITE WITH MEDIUM LIGHT STONE LEATHER SEATS.		\$0.00
99D 446	1.5L ECOBOOST ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION		\$0.00
		FACTORY OPTIONS	\$0.00
CONTRACT OPTIONS	DESCRIPTION		
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00
		CONTRACT OPTIONS	\$229.00

TRADE IN	TOTAL COST	\$27,385.00
		\$0.00

TOTAL COST LESS TRADE IN(S)	QTY	1	\$27,385.00
Estimated Annual payments for 60 months paid in advance: \$6,024.04			
Municipal finance for any essential use vehicle, requires lender approval, WAC.			

Comments

VEHICLE QUOTED BY: CHRISTY SELF GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

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CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-248-3883	MOBILE	
		FAX	

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	U0F	MSRP	\$26,080.00
2018 FORD ESCAPE S - FWD			
CUSTOMER ID	STOCK QUOTE (65226) SUBJECT TO AVAILABILITY AT TIME OF ORDER RECEIPT		NJPA PRICE \$20,985.00

VEHICLE LENGTH: SUV

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YZ 7B	OXFORD WHITE WITH CHARCOAL BLACK CLOTH BUCKETS W/ 60-40 SPLIT REAR SEAT	\$0.00
997 446	2.5L I4 DURATEC FFV (Flex Fuel Vehicle) WITH 6-SPD AUTO TRANSMISSION	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
50C	ALL WEATHER FLOOR MATS (SET OF 4)	\$120.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$120.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$229.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$229.00

TRADE IN	TOTAL COST	\$21,334.00
YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 1 \$21,334.00

Estimated Annual payments for 60 months paid in advance: \$4,692.97
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

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Quote

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15323-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 804-838-4989	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
8/16/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
8/16/2018

REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-246-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	K8A	MSRP	\$31,998.00
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2017 FORD POLICE INTERCEPTOR SUV - K8A

CUSTOMER ID		NJPA PRICE	\$28,620.00
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BED LENGTH 4DR

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
YG FW	EXTERIOR COLOR MEDIUM TITANIUM METALLIC WITH CHARCOAL CLOTH INTERIOR	\$0.00
N1 FW	EXTERIOR COLOR BLUE JEANS METALLIC WITH CHARCOAL BLACK CLOTH INTERIOR	\$0.00
UX FW	INGOT SILVER METALLIC, WITH CHARCOAL CLOTH INTERIOR	\$0.00
UX FW	INGOT SILVER METALLIC, WITH CHARCOAL CLOTH INTERIOR	\$0.00
99R 44C	3.7L V6 WITH 6-SPD AUTO TRANS	\$0.00
53M	SYNC BASIC VOICE ACTIVATED COMMUNICATIONS SYSTEM (REQUIRES 76R)	\$290.00
43D	COURTESY LIGHT DISABLED DARK CAR FEATURE	\$19.00
51Y	FACTORY DRIVER SIDE LEFT HAND INCANDESCENT SPOT LAMP	\$210.00
59S	REMOTE KEYLESS ENTRY KEY FOB W/O KEY PAD (NOT AVAILABLE WITH FLEET KEYED ALIKE)	\$255.00
60A	GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING	\$49.00
76R	REVERSE SENSING SYSTEM	\$270.00
86P	FRONT HEADLAMP HOUSING PRE-DRILLED - Inc: pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes w/standard sealed capability (does not include LED installed lights)	\$120.00
86T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY, -inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies)	\$59.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
17A	AUXILIARY A/C	\$605.00
64E	18" PAINTED ALUMINUM WHEEL	\$470.00
65U	INTERIOR UPGRADE PACKAGE TO INCLUDE CENTER CONSOLE. 1st and 2nd row carpet floor covering, front and rear floor mats, Center Floor Console Less Shifter, Unique police console finish plate, console top plate - finish 3 (including 2 cup holders), Front Console Plate Delete.	\$385.00
86L	AUTOMATIC HEADLAMPS	\$110.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$0.00



NATIONAL JOINT POWERS ALLIANCE BID # 2018-120716-NAF

www.NationalAutoFleetGroup.com

TRADE IN

TOTAL COST

\$31,362.00

YES WE TAKE TRADE IN(S)

ASK ABOUT MUNICIPAL FINANCING

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

4

\$125,448.00

Estimated Annual payments for 60 months paid in advance: \$6,898.89

Extended: \$27,595.55

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

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ALAN JAY FLEET SALES



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Quote

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15322-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200
		FAX 863-402-4221		Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
8/16/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
8/16/2018

REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-248-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	K8A	MSRP	\$31,995.00
2017 FORD POLICE INTERCEPTOR SUV - K8A			
CUSTOMER ID		NJPA PRICE	\$28,520.00
BEFORE LENGTH		4DR	

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
N1 9W	EXTERIOR COLOR BLUE JEANS METALLIC WITH CHARCOAL BLACK CLOTH FRONT SEATS AND CHARCOAL BLACK VINYL REAR SEAT	\$0.00
N1 9W	EXTERIOR COLOR BLUE JEANS METALLIC WITH CHARCOAL BLACK CLOTH FRONT SEATS AND CHARCOAL BLACK VINYL REAR SEAT	\$0.00
JL 9W	EXTERIOR DARK TOREADOR RED METALLIC WITH CHARCOAL BLACK FRONT CLOTH/VINYL REAR SEAT	\$0.00
99R 44C	3.7L V6 WITH 6-SPD AUTO TRANS	\$0.00
53M	SYNC BASIC VOICE ACTIVATED COMMUNICATIONS SYSTEM (REQUIRES 76R)	\$290.00
43D	COURTESY LIGHT DISABLED DARK CAR FEATURE	\$19.00
51Y	FACTORY DRIVER SIDE LEFT HAND INCANDESCENT SPOT LAMP	\$210.00
59S	REMOTE KEYLESS ENTRY KEY FOB W/O KEY PAD (NOT AVAILABLE WITH FLEET KEYPAD ALIKE)	\$255.00
60A	GRILLE LED LIGHTS, SIREN & SPEAKER PRE-WIRING	\$49.00
76R	REVERSE SENSING SYSTEM	\$270.00
86P	FRONT HEADLAMP HOUSING PRE-DRILLED - Inc: pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes w/standard sealed capability (does not include LED installed lights)	\$120.00
86T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY, -Inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies)	\$59.00
153	FRONT LICENSE PLATE BRACKET	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00

CONTRACT OPTIONS \$0.00

TRADE IN	TOTAL COST	\$29,792.00
YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING		\$0.00

TOTAL COST LESS TRADE IN(S) QTY 3 \$89,376.00

Estimated Annual payments for 60 months paid in advance: \$6,553.52 Extended: \$19,660.57
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

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Quote

PHONE (800) ALANJAY (252-6529)		DIRECT	WWW.ALANJAY.COM	15226-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 804-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
5/2/2018

QUICK QUOTE SHEET

REVISED QUOTE DATE
5/7/2018

REQUESTING AGENCY	ORLANDO, CITY OF		
CONTACT PERSON	JONATHAN D FORD	EMAIL	Jonathan.Ford@cityoforlando.net
PHONE	407-246-3863	MOBILE	FAX

NATIONAL JOINT POWERS ALLIANCE CONTRACT # 2018-120716-NAF www.NationalAutoFleetGroup.com

MODEL	2559	MSRP	\$27,800.00
2018 Toyota Camry Hybrid			
CUSTOMER ID	multiple end users	NJPA PRICE	\$24,609.00
WHEEL LENGTH	40r		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	FACTORY OPTIONS	
TBD	COLORS TO BE DETERMINED AT TIME OF PURCHASE ORDER RECEIPT.		\$0.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS		\$0.00
CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
3BLS	3rd Brake Light Safety Pulse (Pulses 3rd Brake Light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)		\$229.00
NO TEMP	TEMPORARY TAG NOT REQUESTED (CUSTOMER WILL HANDLE THEIR OWN TAG WORK)		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00
CONTRACT OPTIONS			\$229.00

TRADE IN		TOTAL COST	\$24,838.00
	YES WE TAKE TRADE INS ASK ABOUT MUNICIPAL FINANCING		\$0.00
		TOTAL COST LESS TRADE IN(S)	QTY 28 \$695,464.00
Estimated Annual payments for 60 months paid in advance: \$5,463.76 Extended: \$152,985.39 Municipal finance for any essential use vehicle, requires lender approval, WAC.			

Comments

VEHICLE QUOTED BY **CHRISTY SELF** GOVERNMENT ACCOUNT MANAGER christy.self@AlanJay.com

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