

## FISCAL IMPACT STATEMENT

Indicate the **Total Fiscal Impact** of the action requested, including personnel, operating, and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs necessary to place the asset in service.

**1. DESCRIPTION:** Johnson & Johnson Consumer Inc. Qualified Target Industry Tax Refund Resolution Amendment

### COSTS:

2. Does the acceptance of this action require the hiring of additional or new personnel or the use of overtime?  
☐ Yes ☒ No (if Yes, include all personnel costs below).

3. Is the action funded in the current year budget and/or through reallocation of existing Department resources:  
☐ Yes ☒ No If No, how will this item be funded? The City's matching contribution funds will be drawn from the Non-Departmental Economic Development Fund (General Fund 0001 F/EDV/EDV0002 C) and budgeted over five years, beginning in Fiscal Year 2019/2020 and ending in Fiscal Year 2023/2024. PLEASE NOTE: If the action is funded by a grant received by the City please include the fiscal year of the funding award, grantor name, granting agency or office name (if any), grant name and when the grant agreement was approved by City Council.

Did this item require BRC action? ☐ Yes ☒ No If Yes, BRC Date: \_\_\_\_\_ BRC Item #: \_\_\_\_\_

4. This item will be charged to Fund/Dept/Program/Project: General Fund 0001 F/EDV/EDV0002 C.

5.	(a) Current Year Estimate	(b) Next Year Annualized	(c) Annual Continuing Costs Thereafter
Personnel	\$0	\$0	\$0
Operating	\$0	0	
Capital	<u>0</u>	<u>0</u>	<u>0</u>
<b>Total</b>	<u>\$0</u>	<u>0</u>	<u>See below</u>

6. If costs do not continue indefinitely, explain nature and expiration date of costs: The City shall pay the "local financial support" for QTI in the following amounts:

<u>2019/2020</u>	<u>\$4,550</u>
<u>2020/2021</u>	<u>\$8,750</u>
<u>2021/2022</u>	<u>\$8,750</u>
<u>2022/2023</u>	<u>\$8,750</u>
<u>2023/2024</u>	<u>\$4,200</u>
<u>Total</u>	<u>\$35,000</u>

### 7. OTHER COSTS

(a). Are there any future costs, one-time payments, lump sum payments, or other costs payable for this item at a later date that are **not** reflected above: ☐ Yes ☒ No

(b) If yes, by Fiscal Year, identify the dollar amount and year payment is due: \$ \_\_\_\_\_ Payment due date \_\_\_\_\_

(c) What is the nature of these costs: n/a

### REVENUE:

8. What is the estimated increase in "valuation" added to the tax rolls? \$ \_\_\_\_\_. Tax roll increase is:  
☐ real property, ☐ tangible personal property, ☐ other (identify \_\_\_\_\_).

9. What is source of the revenue and the estimated annual recurring revenue? Source: \_\_\_\_\_ \$ \_\_\_\_\_

10. If non-recurring, what is the estimated Fiscal Year and amount of non-recurring revenue that will be realized?  
Source n/a Fiscal year \_\_\_\_\_ \$ \_\_\_\_\_ non-recurring revenue

11. What is the Payback period? \_\_\_\_\_ years

**12. JUSTIFICATION:** Document justification for request. Include anticipated economies or efficiencies to be realized by the City, including reductions in personnel or actual cost (cash flow) reductions to be realized in your budget.

Johnson & Johnson Consumer Inc. (Johnson) currently operates a Human Performance Institute (HPI) in Lake Nona. The HPI is a science-based approach to sustainable behavior change that helps people expand their energy capacity for improved performance and resilience across four interconnected dimensions: spiritual, mental, emotional and physical.

On October 23, 2017, the Orlando City Council approved a Qualified Target Industry (QTI) Tax Refund Program Resolution for the creation of an additional 30 Institute jobs.

The company has since altered its job creation total and average annual wage level. The company now proposes to create 25 jobs new-to-Florida jobs by December 31, 2020, paying an average annual wage of \$100,000, which is at least 200% of the Orlando MSA average annual wage.

The City of Orlando will provide \$35,000 as an incentive over a five year period.

**13. APPROVED:** Sherry Gutch (Submitting Director or authorized Division Mgr **Only**)

FIS 3/14/08