

SUTPHEN CORPORATION

**6450 Eitterman Road
Dublin, OH 43016**

PROPOSAL

Date: June 8, 2017

Orlando Fire Department
Attn: Chief Roderick Williams
400 South Orange Ave.
Orlando, FL 32802

FOR YOUR REVIEW:

We hereby propose and agree to furnish the following fire fighting apparatus upon your acceptance of this proposal, as per attached specifications:

One (1) 2018 Sutphen SPH-100 Aerial Platform

Complete and delivered for sum of..... \$ 1,266,626.05

Orlando discount..... \$ -15,000.00

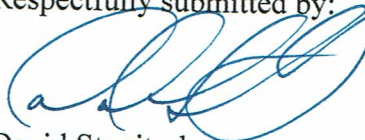
NET PRICE after discount..... \$ 1,251,626.05

**If you prepay the contract amount within 30 days after issue of a Purchase Order,
you may deduct : \$ 25,814.79**

NET PRICE after prepay discount \$ 1,225,811.26

Apparatus will be manufactured completely in accordance to the following proposal and delivered approximately 9-11 months after approval of contract, subject to delays from all causes beyond our control. Unless accepted within **60 days** from this date, the right is reserved to withdraw this proposal.

Respectfully submitted by:



David Stonitsch
Sales Representative