



# CITY OF ORLANDO

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**2nd ADVISORY COMMITTEE MEETING MINUTES  
RFP17-0181- Executive Level Disaster Consulting Services  
Request for Proposals**

**April 13, 2017 – 9:00 a.m.**

**Dolphin Conference Room, 4<sup>th</sup> Floor, City Hall, 400 S. Orange Ave., Orlando, FL**

The Advisory Committee for the above project convened on April 13, 2017, at 9:00 a.m. at the City Hall in Orlando, Florida. The purpose of this meeting is to review the responsive proposals to the RFP and review, score, and rank each of those firms.

**Committee Members Present:**

1. Michael Carroll, Solid Waste Division Manager (Chair)
2. Laurie Nossair, Deputy City Clerk
3. William Spinelli, Controller
4. Ashley Connolly, Fiscal Manager, Public Works
5. Manuel Soto, Emergency Manager

**PROCUREMENT REPRESENTATIVES:**

Teddi McCorkle, Senior Contract Administrator (Facilitator)  
Maureen S. Bowman, Purchasing Agent II

**Actions/Discussion/Motions:**

Teddi McCorkle, Facilitator, introduced herself and took the following actions:

1. Called the meeting to order at 9.05 a.m.
2. Reminded everyone that the meeting is being recorded.
3. Had all Committee members and others present introduce themselves.
4. Advised the Committee that a quorum was established.
5. Announced that the meeting was publicly posted for more than 48 hours in advance.
6. Asked all attendees to sign the sign-in sheet.
7. Reminded the Committee of the Public Input Procedures and indicated that no one was present from the public.

A copy of the March 27, 2017, 1<sup>st</sup> Committee Meeting Minutes has been distributed to the Committee for review. A motion was made by Manny Soto and seconded by Bill Spinelli, to accept the March 27, 2017 1<sup>st</sup> Committee Meeting Minutes as written. The motion carried unanimously. No one from the public was present.

**Actions/Discussion/Motions:**

References – Were previously transmitted to Committee members for their review and there was a general discussion regarding references received.

Dun and Bradstreet –Ashley Connolly reported to the Committee members her findings.

Following the discussion of the scoring criteria, the Committee discussed each Proposer. Committee members individually scored and ranked each proposal. The resulting Final Ranking is as follows:

1. Witt O'Briens, LLC
2. Tetra Tech, Inc.
3. Atkins North America, Inc.
4. GP Strategies Corporation
5. David M. Shapiro Disaster Planning and Recovery Consultants, Inc.

A motion was made by Manny Soto and seconded by Laurie Nossair to accept the ranking and evaluations of the proposals, and recommend to City Council that the Chief Procurement Officer negotiate and execute a contract with one (1) Proposer in the ranked order until successful. No one was present from the public. Discussion ensued. Motion carried unanimously.

Teddi McCorkle reminded the Committee that all the rules are still in place until a contract is signed and that all proposals and evaluation materials will be collected after the meeting is adjourned.

Mike Carroll, Chair, adjourned the meeting at 11:11 a.m.

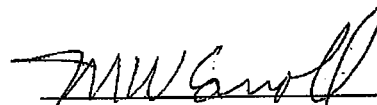
These minutes are considered to be the official minutes of the RFP17-0181 2nd Advisory Committee Meeting held on April 13, 2017, and no other notes, tapes, or other recordings taken by anyone takes precedence.

Reviewed and Accepted by:



Teddi McCorkle, CPPB, C.P.M.  
(Facilitator) Sr. Contract Administrator  
Procurement & Contracts Division

Reviewed and Accepted by:



Michael Carroll (Chair)  
City of Orlando  
Solid Waste Division Manager

Attachments: Scoring Sheets and Final Tabulation  
Sign-in Sheets

**CITY OF ORLANDO**  
**PROCUREMENT AND CONTRACTS DIVISION**  
**SIGN-IN SHEET**  
**2<sup>nd</sup> COMMITTEE MEETING**

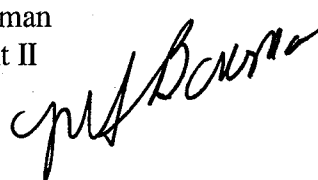
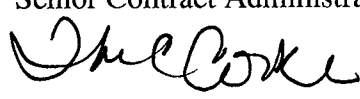

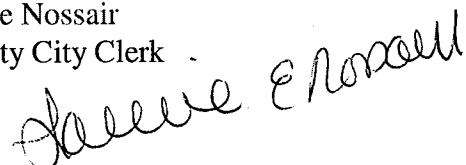
**SOLICITATION NUMBER:** RFP17-0181

**DATE:** April 6, 2017

**TIME:** 9:00 a.m.

**TITLE:** EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

**LOCATION:** City Hall at One City Commons, 400 South Orange Avenue, 4<sup>th</sup> Floor, Tarpon Conference Room, Orlando, Florida

COMPANY NAME & ADDRESS DEPARTMENT/BUREAU	COMPANY REPRESENTATIVE (PLEASE PRINT YOUR NAME & PROVIDE SIGNATURE)	TELEPHONE #	EMAIL **DO NOT LEAVE BLANK**
Procurement and Contracts Division City Hall at One City Commons 400 South Orange Avenue, 4 <sup>th</sup> Floor Orlando, Florida 32801	Maureen S. Bowman Purchasing Agent II 	(407) 246-2363	<u>Maureen.bowman@cityoforlando.net</u>
Procurement and Contracts Division City Hall at One City Commons 400 South Orange Avenue, 4 <sup>th</sup> Floor Orlando, Florida 32801	Teddi McCorkle <i>Facilitator</i> Senior Contract Administrator 	(407) 246-2332	<u>teddi.mccorkle@CityofOrlando.net</u>
Solid Waste Division City of Orlando 1028 Woods Avenue Orlando, Florida 32805	Michael Carroll <i>Chair</i> Solid Waste Division Manager 	(407) 246-3050	<u>michael.carroll@CityofOrlando.net</u>
City of Orlando City Hall at One City Commons 400 South Orange Avenue, 2 <sup>nd</sup> Floor Orlando, Florida 32801	Laurie Nossair Deputy City Clerk 	407-246-3538	<u>laurie.nossair@cityoforlando.net</u>

**CITY OF ORLANDO**  
**PROCUREMENT AND CONTRACTS DIVISION**  
**SIGN-IN SHEET**  
**2<sup>nd</sup> COMMITTEE MEETING**

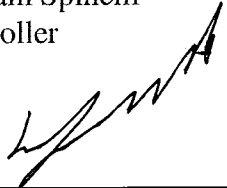

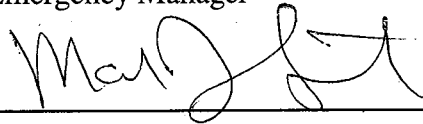
**SOLICITATION NUMBER:** RFP17-0181

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**LOCATION:** City Hall at One City Commons, 400 South Orange Avenue, 4<sup>th</sup> Floor, Tarpon Conference Room, Orlando, Florida

COMPANY NAME & ADDRESS DEPARTMENT/BUREAU	COMPANY REPRESENTATIVE (PLEASE PRINT YOUR NAME & PROVIDE SIGNATURE)	TELEPHONE #	EMAIL  **DO NOT LEAVE BLANK**
Business and Financial Services Division City Hall at One City Commons 400 South Orange Avenue, 4 <sup>th</sup> Floor Orlando, Florida 32801	William Spinelli Controller 	407-246-2165	<a href="mailto:william.spinelli@cityoforlando.net">william.spinelli@cityoforlando.net</a>
Public Works Department City Hall at One City Commons 400 South Orange Avenue, 8 <sup>th</sup> Floor Orlando, Florida 32801	Ashley Connolly Fiscal Manager 	407-246-2768	<a href="mailto:ashley.connolly@cityoforlando.net">ashley.connolly@cityoforlando.net</a>
Fire Support Services Bureau Fire Emergency Management City of Orlando	Manuel Soto, Jr. Emergency Manager 	321-235-5438	<a href="mailto:manuel.soto@cityoforlando.net">manuel.soto@cityoforlando.net</a>



### Final Scoring / Ranking

NO.	POSSIBLE POINTS	Atkins North America	David M. Shapiro Disaster Planning and Recovery Consultants, Inc	GP Strategies Corporation	Tetra Tech, Inc.	Witt O'Brien's LLC
A	50	41	38	33	46	44
B	20	15	12	11.5	17	18
C	30	26	22	28	25	24
TOTAL POINT VALUE	100	82	72	72.5	88	86
William Spinelli		3	5	4	1	2
Ranking						

NO.	POSSIBLE POINTS	Atkins North America	David M. Shapiro Disaster Planning and Recovery Consultants, Inc	GP Strategies Corporation	Tetra Tech, Inc.	Witt O'Brien's LLC
A	50	45	30	30	48	47
B	20	17	14	10	17	19
C	30	29	15	30	28	26
TOTAL POINT VALUE	100	91	59	70	93	92
Ashley Connolly		3	5	4	1	2
Ranking						

NO.	POSSIBLE POINTS	Atkins North America	David M. Shapiro Disaster Planning and Recovery Consultants, Inc	GP Strategies Corporation	Tetra Tech, Inc.	Witt O'Brien's LLC
A	50	35	25	30	40	45
B	20	15	10	10	17	19
C	30	15	10	15	20	25
TOTAL POINT VALUE	100	65	45	55	77	89
Manuel Soto		3	5	4	2	1
Ranking						

Request for Proposals  
RFP17-0181 Executive Level Disaster Consulting Services  
Final Scoring / Ranking

Atkins North America	David M. Shapiro Disaster Planning and Recovery Consultants, Inc	GP Strategies Corporation	Tetra Tech, Inc.	Witt O'Brien's LLC
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86	79	77	94	96
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90	78	78	93	99
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Request for Proposals  
RFP17-0181 Executive Level Disaster Consulting Services  
Final Scoring / Ranking

82 72 72.5 88 86

91 59 70 93 92

65 45 55 77 89

414	333	352.5	445	462
Atkins North America	David M. Shapiro Disaster Planning and Recovery Consultants, Inc	GP Strategies Corporation	Tetra Tech, Inc.	Witt O'Brien's LLC



**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Ashley Connelly Date: April 13, 2017

Firm Name: Atkins North America, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	45
Strategic and Operating Plan	20	17
Price Proposal	30	29
<b>TOTAL SCORE</b>	<b>100</b>	<b>91</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>3</b>

\* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.

*Ashley Connelly*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Ashley Connelly Date: April 13, 2017

Firm Name: David M. Shapiro Disaster Planning and Recovery  
Consultants, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	30
Strategic and Operating Plan	20	14
Price Proposal	30	15
<b>TOTAL SCORE</b>	<b>100</b>	<b>59</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>5</b>

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Ashley Connelly Date: April 13, 2017

Firm Name: GP Strategies Corporation

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	30
Strategic and Operating Plan	20	10
Price Proposal	30	30
<b>TOTAL SCORE</b>	<b>100</b>	70
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		4

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Ashley Connelly Date: April 13, 2017

Firm Name: Tetra Tech, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	48
Strategic and Operating Plan	20	17
Price Proposal	30	28
<b>TOTAL SCORE</b>	<b>100</b>	<b>93</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>1</b>

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**EVALUATION CRITERIA FOR SCORING**

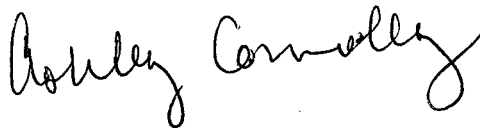
**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Ashley Connelly Date: April 13, 2017

Firm Name: Witt O'Brien's, LLC

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	47
Strategic and Operating Plan	20	19
Price Proposal	30	26
<b>TOTAL SCORE</b>	<b>100</b>	<b>92</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>2</b>

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Laurie Nossair Date: April 13, 2017

Firm Name: Atkins North America, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	40
Strategic and Operating Plan	20	20
Price Proposal	30	30
<b>TOTAL SCORE</b>	<b>100</b>	<b>90</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>3</b>

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*Laurie E Nossair*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Laurie Nossair Date: April 13, 2017

Firm Name: David M. Shapiro Disaster Planning and Recovery  
Consultants, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	38
Strategic and Operating Plan	20	20
Price Proposal	30	20
<b>TOTAL SCORE</b>	<b>100</b>	<b>78</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>4</b>

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*Laurie Nossair*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Laurie Nossair Date: April 13, 2017

Firm Name: GP Strategies Corporation

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	40
Strategic and Operating Plan	20	18
Price Proposal	30	20
<b>TOTAL SCORE</b>	<b>100</b>	<b>78</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		4

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*Laurie Nossair*



**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Laurie Nossair Date: April 13, 2017

Firm Name: Tetra Tech, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	45
Strategic and Operating Plan	20	20
Price Proposal	30	28
TOTAL SCORE	100	93
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		2

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*Laurie Nossair*

## EVALUATION CRITERIA FOR SCORING

### RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

Committee Member: Laurie Nossair Date: April 13, 2017

Firm Name: Witt O'Brien's, LLC

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	50
Strategic and Operating Plan	20	20
Price Proposal	30	29
TOTAL SCORE	100	99
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		1

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*Laurie E Nossair*

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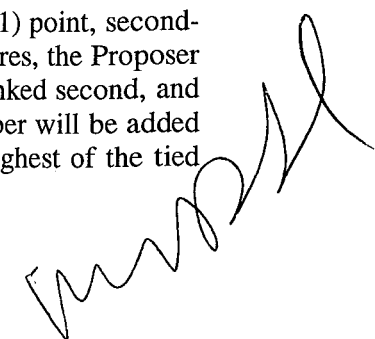
### RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

Committee Member: Manuel Soto Date: April 13, 2017

Firm Name: ATKINS

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	<del>3</del> 35
Strategic and Operating Plan	20	15
Price Proposal	30	15
<b>TOTAL SCORE</b>	<b>100</b>	65
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		3

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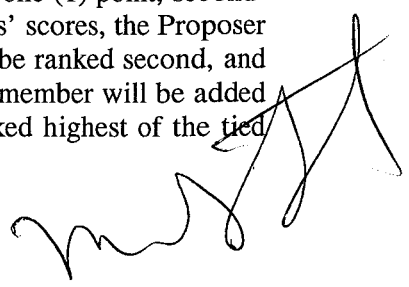
**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Manuel Soto Date: April 13, 2017

Firm Name: Dms Consultants

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	X 25
Strategic and Operating Plan	20	12 10
Price Proposal	30	3 10
<b>TOTAL SCORE</b>	<b>100</b>	45
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		5

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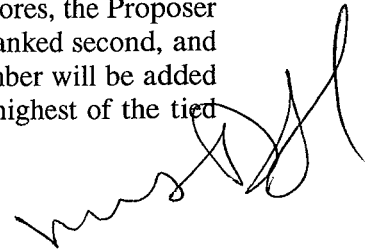
**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Manuel Soto Date: April 13, 2017

Firm Name: GP Strategic Corp

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	2 30
Strategic and Operating Plan	20	3 10
Price Proposal	30	X 15
<b>TOTAL SCORE</b>	<b>100</b>	55
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		4

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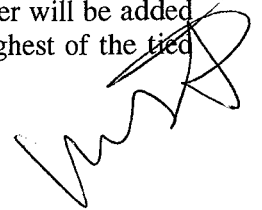
**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Manuel Soto Date: April 13, 2017

Firm Name: Tetra Tech

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE	
References, Proposers Experience, Staff Experience, and Financial Stability	50	<u>3</u>	40
Strategic and Operating Plan	20	<u>1</u>	17
Price Proposal	30	<u>2</u>	20
<b>TOTAL SCORE</b>	<b>100</b>	<b>77</b>	
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>2</b>	

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## EVALUATION CRITERIA FOR SCORING

### RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

Committee Member: Manuel Soto Date: April 13, 2017

Firm Name: Witt O'Brien's

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	3 45
Strategic and Operating Plan	20	1 19
Price Proposal	30	2 25
<b>TOTAL SCORE</b>	<b>100</b>	<b>89</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>1</b>

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*Manuel Soto*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Michael Carroll Date: April 13, 2017

Firm Name: Atkins North America, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	40
Strategic and Operating Plan	20	17
Price Proposal	30	29
<b>TOTAL SCORE</b>	<b>100</b>	<b>86</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>3</b>

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*M. Carroll*



## EVALUATION CRITERIA FOR SCORING

### RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

Committee Member: Michael Carroll Date: April 13, 2017

Firm Name: David M. Shapiro Disaster Planning and Recovery  
Consultants, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	38
Strategic and Operating Plan	20	14
Price Proposal	30	<del>27</del> 27
<b>TOTAL SCORE</b>	<b>100</b>	79
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		4

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*Michael Carroll*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Michael Carroll Date: April 13, 2017

Firm Name: GP Strategies Corporation

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	33
Strategic and Operating Plan	20	14
Price Proposal	30	30
<b>TOTAL SCORE</b>	<b>100</b>	<b>77</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>5</b>

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Michael Carroll Date: April 13, 2017

Firm Name: Tetra Tech, Inc.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	48
Strategic and Operating Plan	20	18
Price Proposal	30	28
<b>TOTAL SCORE</b>	<b>100</b>	<b>94</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>2</b>

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*MW Carroll*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: Michael Carroll Date: April 13, 2017

Firm Name: Witt O'Brien's, LLC

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	49
Strategic and Operating Plan	20	19
Price Proposal	30	28
<b>TOTAL SCORE</b>	<b>100</b>	<b>96</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>1</b>

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*MW Carroll*

**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: William Spinelli Date: April 13, 2017

Firm Name: Atkins

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	41
Strategic and Operating Plan	20	15
Price Proposal	30	26
<b>TOTAL SCORE</b>	<b>100</b>	<b>82</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>3</b>

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## EVALUATION CRITERIA FOR SCORING

### RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES

Committee Member: William Spinelli Date: April 13, 2017

Firm Name: DMS

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	38
Strategic and Operating Plan	20	12
Price Proposal	30	22
<b>TOTAL SCORE</b>	<b>100</b>	<b>72</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>5</b>

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: William Spinelli Date: April 13, 2017

Firm Name: GP STRATEGIES

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	33
Strategic and Operating Plan	20	11.5
Price Proposal	30	28
<b>TOTAL SCORE</b>	<b>100</b>	<b>72.5</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>4</b>

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**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: William Spinelli Date: April 13, 2017

Firm Name: TETRA TECH

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	46
Strategic and Operating Plan	20	17
Price Proposal	30	25
<b>TOTAL SCORE</b>	<b>100</b>	<b>88</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>1</b>

\* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.





**EVALUATION CRITERIA FOR SCORING**

**RFP17-0181 EXECUTIVE LEVEL DISASTER CONSULTING SERVICES**

Committee Member: William Spinelli Date: April 13, 2017

Firm Name: WILL O'BRIEN

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
References, Proposers Experience, Staff Experience, and Financial Stability	50	44
Strategic and Operating Plan	20	18
Price Proposal	30	24
<b>TOTAL SCORE</b>	<b>100</b>	<b>86</b>
<b>RANKING BASED ON ABOVE POINTS *</b> (#1 reflects the highest point value; #2 is the next highest point value; etc.)		<b>2</b>

\* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.

