I A T I O N A L I N T E R G O V E R N M E N TA L PUR C H A S IN G A L L I A N C E

February 21, 2017

Mr. Todd House President Fleetcor Technologies Operating Company, LLC d.b.a. Fuelman 5445 Triangle Parkway, Suite 400 Norcross, GA 30092

Re: Award of Contract #R161501

Dear Mr. House:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on February 21, 2017, National IPA is pleased to announce after approval of the exceptions as agreed upon in the terms and conditions that Fleetcor Technologies Operating Company, LLC d.b.a. Fuelman has been awarded an annual contract for the following, based on the sealed proposal (RFP#16-15) submitted on November 29, 2016.

Commodity/Service

Fuel Card Services and Related Products

Contractor

Fleetcor Technologies Operating Company, LLC d.b.a. Fuelman

This contract is effective April 1, 2017 and will expire on March 31, 2020. As indicated above, your Contract # is R161501. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4ESC/National IPA and Fleetcor Technologies Operating Company, LLC d.b.a. Fuelman.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please feel free to contact me at 615-380-1307 or alan.piper@nationalipa.org.

Sincerely

Al Piper, CPPB Contract Manager