



CITY OF ORLANDO REQUEST FOR A SOLE SOURCE PROCUREMENT

NOTE: This form is to be used for items that are available from only one source and there are no alternates. Forward to the Procurement and Contracts Division sixty (60) days prior to actual need.

Date Submitted: 1.2.17 Requesting Division/Department: VENUES

Contact Person: Charles P. Leone Jr. Telephone Number: 407.440.7060

Cost Center/Project/Grant: VEN 00004 C AC VEN 00005 C 610

Commodity / Service Request: Access Control (Security), CCTV, FIRE

Describe the commodity or service and its function: Systems service repair response support for above

Cost of Commodity or Service: \$ 137,606

Vendor Name: Johnson Controls Contact Name: Bryan Mehahey

Address: 382 Sugar Palm Drive City/State/Zip: Tampa FL 33619

Contact Phone Number: 239 272 0199 Contact E-Mail Address: bryan.mehahey@jci.com

Initial below:

This purchase is clearly and legitimately limited to a Sole Source because the commodity or service is:

Item(s) are available from only one source and there are no alternates: [Signature]
Initials

Attach vendor documentation certifying that the vendor is the only source for the commodities or services in question or holds the production, copyrights, trademark, and/or patent to the item.

Check the following statement(s) that apply:

- The vendor holds the exclusive distribution rights for the Item in question.
- Vendor documentation attached.
- The item to be purchased is the only item compatible with existing equipment owned by the City.
- Vendor documentation attached.
- The vendor is the sole provider of the goods or services which have unique characteristics essential to the needs of the program to perform the intended function and no other goods or service will be suitable for use by the City.
- Vendor documentation attached.

What steps were taken to verify that these features are not available elsewhere?

- Other brands/manufacturers were examined (please list names, phone numbers, and explain why they are not suitable for use by the City. Attach additional pages as necessary): _____
- Other vendors were contacted (please list names, phone numbers and explain why those contacted would not meet the needs of the City. Attach additional pages as necessary): _____
- State why this is the only source for the required commodity or service (attach additional pages as necessary): Initial Build/Construction, Proprietary System, Software

I certify that to the best of my knowledge, this request is a sole source and the information provided herein is accurate and truthful.

[Signature] _____ Date 1/11/17
 Requester's Signature
[Signature] _____ Date 1.12.17
 Office Head/Department Director's Signature

For Procurement Use Only

Date Received in Procurement: 1/12/17 Procurement Division Tracking Number: S17-0182
 Requesting Division/Department: Venues
 Commodity / Service Request: Planned Service Agreement for Fire & Security Sys @ Amway & Gioco Course
 Procurement Staff Reviewer: Lee Donate

- Verified that this request is the only source. Yes No
- Is Council Approval Required? Yes No
- Was this Procurement Posted on the Internet? Yes No

Comments: Johnson Controls, Inc. is the only firm identified as a factory authorized maintenance and service provider with access to the proprietary software utilized by the Fire & Security Systems at the Amway Center and the Gioco Course. A Public Notice of Sole Source

Procurement was posted for 7 days with no responses.
[Signature] _____ Date 1/27/17
 Procurement Staff Reviewer Signature
 Approved Denied
[Signature] _____ Date 01.30.17
 Chief Procurement Officer

NOTE: Section 838.22 Florida Statutes, It is unlawful (second degree felony) for a public servant with corrupt intent to obtain a benefit for any person (company) or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities or services.

Johnson Controls Inc.
41 Skyline Drive
Suite 1025
Lake Mary, FL. 32746
Tel. (407) 342-7797
FAX. (813) 422-3393



Charles Leone
Operations Manager
Orlando Venues
400 West Church Street
Orlando, Florida 32801

RE: Sole Source – Amway Center and Geico Garage PSA

This letter is to serve as the reason why Johnson Controls, Inc. (JCI) should be considered as a sole source provider. In this letter, JCI will give a list of the equipment and software that is included in the PSA, reasons why to sole source JCI each equipment and software, and copies of JCI Employee's certifications.

List of Equipment and Software:

- 1) Johnson Controls IFC Fire Alarm Systems.
- 2) Johnson Controls Pegasus P2000 Access Control System
- 3) Genetec NVR software with Axis cameras for the CCTV system
- 4) Vesda air sampling system.
- 5) Talk-A-Phone emergency call system.

JCI is the manufacturer of the Pegasus P2000 access control and the IFC fire alarm systems. In order to honor factory warranties it is a requirement that only factory certified technicians perform installation and service work on Pegasus P2000 and IFC fire alarm systems hardware and software as installed. JCI (Orlando Branch) is the only authorized supplier of hardware and software for the Pegasus P2000 access control and IFC fire alarm systems.

The CCTV system with Genetec software and the Talk-A-Phone systems are fully integrated into the Pegasus access control system. The integration makes the total security system act as one system. In order to honor factory warranties it is a requirement that only factory certified technicians perform installation and service work on Pegasus P2000 access control system. JCI also holds the software license for the Genetec software.

The Vesda system is integrated into the IFC fire alarm system. In order to maintain a complete life safety system and honor factory warranties it is a requirement that only factory certified technicians perform installation and service work on the IFC fire alarm systems.

JCI is a sole source provider with several large facilities including Orange County Convention Center and City of Orlando Venues. JCI takes pride in its integrity by offering excellent service at a competitive price.

If you have any questions or require further information please call me at (321) 318-2269 or email me at Nirav.shah@jci.com.

Sincerely,

Nirav Shah
Account Executive
Johnson Controls, Inc.



Search...

HOME	COUNCIL	DEPARTMENTS	NEWS & EVENTS	SERVICES	RESIDENTS	VISITORS	BUSINESS
------	---------	-------------	---------------	----------	-----------	----------	----------

[Home](#) » Solicitations

[View Current Solicitations](#)

Vendors can register with the [eSupplier Vendor Registration Service](#) to receive email alerts for solicitations that are of interest to their business.

**THE CITY OF ORLANDO IS SEEKING TO PURCHASE
A SERVICE AGREEMENT FOR FIRE AND SECURITY ALARM SYSTEMS - S17-0182;**

The City of Orlando is seeking to purchase a service agreement for the maintenance and service of the Pegasus P2000 access control system and the IFC fire alarm system in service at the Amway Center and the Gleco Garage. To date, Johnson Controls Inc. is the only firm identified as a factory authorized maintenance and service provider with access to the proprietary software utilized by these systems, that will meet maintenance of warranty requirements, and is therefore a possible sole source for this procurement.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Lee Donate by phone at (407) 246-2329 or by e-mail at lee.donate@cityoforlando.net. This information will be available for review until **5:00 p.m., January 26, 2017.**

1-19-17

**The City of Orlando is seeking to purchase
Chlorine and Sulphur Dioxide System Parts- S17-0184**

The City of Orlando is seeking to purchase chlorine and sulphur dioxide system parts for existing units. To date Water Treatment and Controls is exclusive authorized source for this purchase in the State of Florida.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Diane Wetherington by phone at (407) 246-3633 or by e-mail at diane.wetherington@cityoforlando.net. This information will be available for review until **5:00 p.m., January 26, 2017.**

**The City of Orlando is seeking to purchase
Rotating Brush Assy - S17-0180**

The City of Orlando is seeking to purchase rotating brush assy for replacement parts. To date, Parkson Treating Water Right, is the only source for these replacement parts.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Diane Wetherington by phone at (407) 246-3633 or by e-mail at diane.wetherington@cityoforlando.net. This information will be available for review until **5:00 p.m., January 25, 2017.**

Click here to view the [Sole Source Procurement/...2014/03/SoleSource.pdf](#)