



# CITY OF ORLANDO

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## ADVISORY COMMITTEE MEETING MINUTES

RFP17-0125

CM@Risk for Camping World Stadium Varsity Club Improvements

January 18, 2017 – 11:00 a.m.

IOA Conference Room at Amway Center (2<sup>nd</sup> Floor)

Meeting of the Advisory Committee to review and evaluate responsive proposals submitted in response to the subject solicitation – and make a selection for award.

### **Committee Members Present:**

Brent Daubach, SC Advisors (Chair)

John Sparks, Venues Stadium Ops Assistant Division Manager

Clyde Boutte, Venues Business Division Manager

Ollie Rives, Orlando Venues Facility Manager

Shannon Clark, Chief Customer Officer Florida Citrus Sports

### **Technical Advisors:**

Walter A. Johnson, Orlando Venues Director

Charles Leone, Jr, Venues Operations Division Manager

Steve Hogan, Chief Executive Office Florida Citrus Sports

Frank Usina, Orlando Venues Project Manager

Byron Raysor, Contract Compliance Investigator III MWBE

Craig Borkon, Venues Assistant Director

### **Other City Personnel Present:**

Roger Cooper, Contract Administrator (Facilitator)

Teddi McCorkle, Sr. Contract Administrator

### **Members of the Public Present:**

None

### **Actions/Discussion/Motions:**

The Facilitator called the meeting to order at 11:10 a.m. and took the following actions:

- 1) Introduced himself and asked all in attendance to introduce themselves.
- 2) Advised that Committee was approved and ethics forms were received.
- 3) Advised the Committee that a quorum was established.
- 4) Announced that the meeting was publicly posted for more than 48 hours in advance.
- 5) Facilitator review Advisory Committee Rules
- 6) Reviewed Public Input Procedures

A motion was made by Brent Daubach, and seconded by John Sparks, to accept the Public Input Procedures. The motion carried unanimously.

Meeting was turned over to Byron Raysor to advise the Committee on scoring for Respondent MWBE and VBE Rating Factors.

Facilitator advised that proposals must be independently scored by each Member; that Committee Members should not indicate what score he/she gives to a particular firm; and that Committee Members must not attempt to influence other Committee Members in their scoring.

The Meeting was turned over to the technical Chair, who indicated that Six (6) sealed proposals were submitted in response to the solicitation.

The Chair indicated that those firms are as follows:

- 1) Axios Construction Services, LLC
- 2) Collage
- 3) Gilbane Building Company
- 4) Johnson-Laux Construction
- 5) New Horizon Construction Services, LLC
- 6) R L Burns, Inc

The Committee had a brief discussion, and each Committee member individually scored and ranked each firm. The consolidated results are as follows:

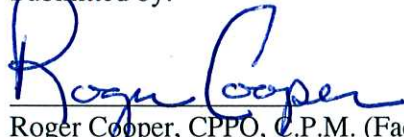
- 1) The Collage Companies
- 2) Gilbane Building Company
- 3) Johnson-Laux Construction
- 4) R L Burns, Inc.
- 5) Axios Construction, LLC
- 6) New Horizon Construction Services, LLC

A motion was made by Ollie Rives, and seconded by Shannon Clark, to accept the ranking and to recommend to City Council for authorization for the Chief Procurement Officer (CPO) to negotiate a contract with the top ranked firm in ranked order until successful. There were no members of the public present. The motion carried unanimously.

A motion was made by Clyde Boutte, and seconded by Brent Daubach, to adjourn at 12:35 p.m. The motion carried unanimously.

These minutes are considered to be the official minutes of the RFP17-0125 Advisory Committee Meeting held on January 18, 2017, and no other notes, tapes, or other recordings taken by anyone takes precedence.

Submitted by:



Roger Cooper, CPPO, C.P.M. (Facilitator)  
Contract Administrator

Reviewed by:



Teddi McCorkle, CPPB, C.P.M.  
Sr. Contract Administrator

Reviewed and Accepted by:



Brent Daubach (Chair)  
SC Advisors

Attachments:

Public Input Procedures with CPO Memo dated 9/30/2013  
MWBE Proposal Summary  
Analysis of Price Proposal  
Consolidated Scoring and Rating Spreadsheet  
Individual Scoring and Rating Sheets



# CITY OF ORLANDO

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## **MEMORANDUM**

**DATE:** September 30, 2013

**TO:** Procurement and Contracts Division Staff

**FROM:** David Billingsley, CPSM, C.P.M., Chief Procurement Officer

**SUBJECT: Public Input**

The Florida Legislature recently enacted a new state law, s. 286.1114, which requires that all local government boards and committees that are subject to the sunshine law provide an opportunity for reasonable public input prior to taking official action on any item (with the exception of administrative items such as approval of minutes and quasi-judicial proceedings). Such comment must be allowed at the meeting where the board or committee takes action on the item or at a meeting in reasonable proximity to that date. Boards and Committees may adopt rules or policies governing the public input.

Procurement Advisory Committees are affected by this statute since they are sunshine committees and are making an award recommendation to City Council. Procurement Advisory Committees must adopt procedures for all meetings after October 1, 2013.

The statute provides that each committee can provide for its own implementation rules. As such, Procurement Advisory Committees should make a motion at the first meeting to follow these rules. For a particular procurement, the committee may modify or amend the procedures applicable to that solicitation. For example, if the procurement has a large public interest, the committee could establish longer comment periods.

Attached are recommended procedures for public input during Procurement Advisory Committees meetings.

### **PROCUREMENT AND CONTRACTS DIVISION**

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990  
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# CITY OF ORLANDO

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## Public Input Procedures For Procurement Advisory Committees

- A. After each motion (and a second) but before committee discussion on all non-ministerial motions, public comment will be permitted. Ministerial motions would be those that are not substantive actions, including most procedural motions, motions to approve minutes, and motions to adjourn.
- B. Each speaker is limited to 5 minutes. The Committee Chairperson may grant more time to a speaker, provided that if any other committee member objects to the granting of more time, the committee as a whole will vote on the extension.
- C. Public comment is limited to 30 minutes per motion.
- D. Groups are to be asked (not required) to appoint a spokesperson to avoid redundancy and stay within allotted time periods.
- E. If there are more speakers than would allow each to get their full 5 minutes, time periods will be reduced proportionally to not less than 1 minute per speaker unless the committee votes to extend the comment period. If there are more speakers than minutes in the comment period, by act of the Chairperson without objection from a member of the committee, or after a committee vote if there is an objection, the maximum comment period may be extended. As a practical matter, committees should try to extend the time where possible to allow everyone a chance to speak. If this is not possible due to time constraints or number of requests, comments should be taken in random order from all those requesting to speak until time expires.
- F. Each person addressing the committee should give their name and address for the record (minutes). Per the statute, a form asking to speak can be used (which may help with drafting the minutes and establishing priority to speak).
- G. Remarks should be addressed to the committee as a whole, not to individual members of the committee. This is not a question and answer period. The public may comment on the issues before the committee, but the committee is not required to respond to questions.
- H. Minutes should reflect that public comment was solicited even where no public comment was given, i.e. "The chairperson asked if there was anyone from the public who would like to speak, but no requests were received" or similar words should appear in the minutes.

### PROCUREMENT AND CONTRACTS DIVISION

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## MINORITY BUSINESS ENTERPRISE

**PROJECT:** Request for Proposals (RFP) for Construction Manager@ Risk for Camping World Stadium Varsity Club Improvements  
RFP17-0125

**PURCHASING AGENT:** Roger Cooper  
**DATE:** January 19, 2017

The following are 6 the firms that submitted RFP.

### 1) Collage

Sub consultants	MBE/WBE
The proposer included a statement identifying their commitment to comply with the City of Orlando M/WBE program goals	M/WBE
<b>Minority/Women Owned Business Enterprise</b>	
The proposer included a statement identifying their commitment to utilize VBE subcontractors	VBE
<b>Veteran Business Enterprise</b>	

Remarks:

### 2) Axios Construction Services, LLC. (MBB)

Sub consultants	MBE/WBE
The proposer included a statement identifying their commitment to comply with the City of Orlando M/WBE program goals	M/WBE
<b>Minority/Women Owned Business Enterprise</b>	
The proposer included a statement identifying their commitment to utilize VBE subcontractors	VBE
<b>Veteran Business Enterprise</b>	

Remarks:

### 3) Johnson-Laux LLC

Sub consultants	MBE/WBE
The proposer included a statement identifying their commitment to	M/WBE

comply with the City of Orlando M/WBE program goals	
<b>Minority/Women Owned Business Enterprise</b>	
The proposer included a statement identifying their commitment to utilize VBE subcontractors	VBE
<b>Veteran Business Enterprise</b>	

Remarks:

**4) R. L. Burns, Inc. (MBE)**

<b>Sub consultants</b>	<b>MBE/WBE</b>
The proposer included a statement identifying their commitment to comply with the City of Orlando M/WBE program goals	21% MBE 8% WBE
<b>Minority/Women Owned Business Enterprise</b>	
The proposer included a statement identifying their commitment to utilize VBE subcontractors	1% VBE
<b>Veteran Business Enterprise</b>	

Remarks:

**5) Gilbane Building Company**

<b>Sub consultants</b>	<b>MBE/WBE</b>
The proposer included a statement identifying their commitment to comply with the City of Orlando M/WBE program goals	18% MBE 6% WBE
<b>Minority/Women Owned Business Enterprise</b>	
The proposer included a statement identifying their commitment to utilize VBE subcontractors	4% VBE
<b>Veteran Business Enterprise</b>	

Remarks:

**6) New Horizon Construction Services (NHCS) (MBE)**

<b>Sub consultants</b>	<b>MBE/WBE</b>
The proposer included a statement identifying their commitment to comply with the City of Orlando M/WBE program goals	70% M/WBE
<b>Minority/Women Owned Business Enterprise</b>	
The proposer did not include a statement identifying their commitment to utilize VBE subcontractors	VBE
<b>Veteran Business Enterprise</b>	

**Remarks:**

**\* THIS IS A SUMMARY OF ALL THE MWBE PARTICIPATION PLANS AS WAS SUBMITTED IN THE PROPOSAL. THIS IS NOT THE CONFIRMED MWBE PARTICIPATION PLAN.**

1/13/2017

## CWS - VARSITY CLUB RENOVATION PROJECT

ESTIMATED BASE SCOPE COST OF THE WORK \$400,000

ESTIMATED CHANGE ORDER COST OF THE WORK \$250,000

	<u>R.L. Burns</u> <u>Orlando, FL</u>	<u>Axios Const Svcs</u> <u>Fern Park, FL</u>	<u>The Collage</u> <u>Companies</u> <u>Lake Mary, FL</u>	<u>Gilbane Building</u> <u>Co.</u> <u>Orlando, FL</u>	<u>NHCS LLC</u> <u>Groveland, FL</u>	<u>Johnson-Laux</u> <u>Orlando, FL</u>
<b>As Proposed:</b>						
Base Scope GC's	\$102,640	\$297,200	\$50,000	\$92,535	\$154,900	\$102,000
Fee	8.5%	8.5%	10.0%	5.0%	5.0%	6.5%
GC's on CO's	9.0%	8.5%	10.0%	15.0%	21.0%	15.0%
<b>Projected Costs:</b>						
Base Scope	\$400,000	\$400,000	\$400,000	\$400,000	\$400,000	\$400,000
General Conditions (GC's)	\$102,640	\$297,200	\$50,000	\$92,535	\$154,900	\$102,000
Fee on Base Scope & GC's	\$42,724	\$59,262	\$45,000	\$24,627	\$27,745	\$32,630
Subtotal for Base Contract (For comparison purposes only)	\$545,364	\$756,462	\$495,000	\$517,162	\$582,645	\$534,630
Estimated Change Orders	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000
GC's on Change Orders	\$22,500	\$21,250	\$25,000	\$37,500	\$52,500	\$37,500
Fee on Change Orders	\$23,163	\$23,056	\$27,500	\$14,375	\$15,125	\$18,688
Total Projected Contract (For comparison purposes only)	\$841,027	\$1,050,768	\$797,500	\$819,037	\$900,270	\$840,818

Advisory Committee Meeting Scoring/Ranking  
RFP17-0125 CM@Risk for Camping World Stadium Varsity Club Improvements

<b>COMMITTEE MEMBERS --&gt;</b>	Brent Daubach	John Sparks	Clyde Boutte	Ollie Rives	Shannon Clark
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**CONSOLIDATED RANKING:**

	Brent Daubach	John Sparks	Clyde Boutte	Ollie Rives	Shannon Clark	Total	Ranking
<b>Axios Construction Services, LLC</b>	5	5	5	5	5	25	5
<b>Collage</b>	1	1	1	2	1	6	1
<b>Gilbane Building Company</b>	2	2	4	1	3	12	2
<b>Johnson-Laux Construction</b>	4	4	3	3	2	16	3
<b>New Horizon Construction Services, LLC</b>	6	6	6	6	6	30	6
<b>R L Burns, Inc.</b>	3	3	2	4	4	16	3

**Breaking the Tie for 3rd Place (using total scores):**

	Brent Daubach	John Sparks	Clyde Boutte	Ollie Rives	Shannon Clark	Total	Ranking
<b>Johnson-Laux Construction</b>	84	80	95	92	88	439	3
<b>R L Burns, Inc.</b>	87	82	96	90	59	414	4

**INDIVIDUAL SCORING AND RANKING:**

NO.	POSSIBLE POINTS	Axios Construction Services, LLC	Collage	Gilbane Building Company	Johnson-Laux Construction	New Horizon Construction Services, LLC	R L Burns, Inc.
A	50	42	45	45	41	40	45
B	28	22	27	26	25	5	25
C	5	5	5	5	5	5	5
D	2	2	2	2	2	0	2
E	15	5	15	13	11	9	10
TOTAL POINT VALUE	100	76	94	91	84	59	87
Brent Daubach		5	1	2	4	6	3
Ranking							

NO.	POSSIBLE POINTS	Axios Construction Services, LLC	Collage	Gilbane Building Company	Johnson-Laux Construction	New Horizon Construction Services, LLC	R L Burns, Inc.
A	50	30	44	43	38	30	40
B	28	15	26	26	25	15	25

## Advisory Committee Meeting Scoring/Ranking

RFP17-0125 CM@Risk for Camping World Stadium Varsity Club Improvements

[illegible]

NO.	POSSIBLE POINTS	Axios Construction Services, LLC	Collage	Gilbane Building Company	Johnson-Laux Construction	New Horizon Construction Services, LLC	R L Burns, Inc.
A	50	49	50	48	49	47	50
B	28	24	28	25	26	23	27
C	5	5	5	5	5	5	5
D	2	2	2	2	2	0	2
E	15	10	15	14	13	11	12
TOTAL POINT VALUE	100	90	100	94	95	86	96
Clyde Boutte		5	1	4	3	6	2
Ranking							

NO.	POSSIBLE POINTS	Axios Construction Services, LLC	Collage	Gilbane Building Company	Johnson-Laux Construction	New Horizon Construction Services, LLC	R L Burns, Inc.
A	50	45	47	49	47	40	46
B	28	25	27	27	25	23	26
C	5	5	5	5	5	5	5
D	2	2	2	2	2	0	2
E	15	7	15	14	13	12	11
TOTAL POINT VALUE	100	84	96	97	92	80	90
Ollie Rives		5	2	1	3	6	4
Ranking							

NO.	POSSIBLE POINTS	Axios Construction Services, LLC	Collage	Gilbane Building Company	Johnson-Laux Construction	New Horizon Construction Services, LLC	R L Burns, Inc.
A	50	20	50	40	45	10	30
B	28	12	28	20	24	0	16
C	5	5	5	5	5	5	5
D	2	2	2	2	2	0	2
E	15	3	15	9	12	3	6
TOTAL POINT VALUE	100	42	100	76	88	18	59
Shannon Clark		5	1	3	2	6	4
Ranking							

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBACH Date: 1-18-17Firm Name: AXIOS

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	42
B. Operating Plan	28	22
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	5
<b>TOTAL SCORE</b>	<b>100</b>	<b>76</b>

B. D. DeRanked: 5

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBACH Date: 1-18-17Firm Name: COLLAGE

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	45
B. Operating Plan	28	27
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	15
<b>TOTAL SCORE</b>	<b>100</b>	<b>94</b>

BODRanked: 1

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBALY Date: 1-18-17Firm Name: GILBANE

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	45
B. Operating Plan	28	26
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	13
<b>TOTAL SCORE</b>	<b>100</b>	<b>91</b>


Ranked: 2

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBACH Date: 1-18-17Firm Name: JOHNSON - LAUX

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	41
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	11
<b>TOTAL SCORE</b>	<b>100</b>	<b>84</b>

BEDRanked: 4

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBACH Date: 1-18-17Firm Name: NHCS

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	40
B. Operating Plan	28	5
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	0
E. Price Proposal	15	9
<b>TOTAL SCORE</b>	<b>100</b>	<b>59</b>

BEIDERanked: 6

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: BRENT DAUBACH Date: 1-18-17Firm Name: R. L. BURNS

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	45
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	10
<b>TOTAL SCORE</b>	<b>100</b>	<b>87</b>

BEDRanked: 3

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: AXIOS Construction Services L.L.C.

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	30
B. Operating Plan	28	15
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	10
<b>TOTAL SCORE</b>	<b>100</b>	<b>62</b>

Ranked: 5

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: College Construction & Integrated Services

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	44
B. Operating Plan	28	26
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	13
<b>TOTAL SCORE</b>	<b>100</b>	<b>90</b>

Ranked: 1

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: GILBANE Building Company

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	43
B. Operating Plan	28	24
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	12
<b>TOTAL SCORE</b>	<b>100</b>	<b>88</b>

*John Sparks*  
1.18.17

Ranked: 2

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: Johnson - Laux Construction.

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	38
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	10
<b>TOTAL SCORE</b>	<b>100</b>	<b>80</b>

*John Sparks*  
1.18.17

Ranked: 4

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: NEW HORIZON CONSTRUCTION SERVICE L.L.C

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	30
B. Operating Plan	28	15
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	0
E. Price Proposal	15	8
<b>TOTAL SCORE</b>	<b>100</b>	<b>58</b>

*John Sparks*  
1.18.17

Ranked: 6

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: John Sparks Date: 1.18.2017Firm Name: R.L. Burns Inc.

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	40
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	10
<b>TOTAL SCORE</b>	<b>100</b>	<b>82</b>

*John Sparks*  
1.18.17

Ranked: 3

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Bontle Date: 1/18/2017  
 Firm Name: Axios Construction

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	49
B. Operating Plan	28	24
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	10
<b>TOTAL SCORE</b>	<b>100</b>	<b>90</b>

Ranked:

5

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Boute Date: 1/17/2017  
 Firm Name: Collage

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	50
B. Operating Plan	28	28
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	15
<b>TOTAL SCORE</b>	<b>100</b>	<b>100</b>

Ranked: 1

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Butte Date: 11/7/2017  
 Firm Name: Gilbane Building

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	48
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	14
<b>TOTAL SCORE</b>	<b>100</b>	<del>95</del> 94

Ranked: 4

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Boute Date: 1/17/2017  
 Firm Name: Johnson Law

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	49
B. Operating Plan	28	26
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	13
<b>TOTAL SCORE</b>	<b>100</b>	<b>95</b>

Ranked: 3

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Bente Date: 11/17/2017

Firm Name: New Horizon

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	47
B. Operating Plan	28	23
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	0
E. Price Proposal	15	11
<b>TOTAL SCORE</b>	<b>100</b>	<b>86</b>

Ranked: 6

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Clyde Boute Date: 1/17/2017  
 Firm Name: RL Bruns Inc

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	50
B. Operating Plan	28	27
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	12
<b>TOTAL SCORE</b>	<b>100</b>	<b>96</b>

Ranked: 2

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Ollie Rives Date: 4/18/17  
 Firm Name: Axios

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	45
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	7
<b>TOTAL SCORE</b>	<b>100</b>	<b>84</b>

Ollie Rives Ranked: 5

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Olle Rives Date: 4/18/17Firm Name: College

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	47
B. Operating Plan	28	27
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	15
<b>TOTAL SCORE</b>	<b>100</b>	<b>96</b>

Olle RivesRanked: 2

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Ollie Rives Date: 1/18/17  
 Firm Name: Gilbane Building Company

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	49
B. Operating Plan	28	27
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	14
<b>TOTAL SCORE</b>	<b>100</b>	<b>97</b>

*Ollie Rives*

Ranked: 1

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Oliver Rives Date: 4/18/17Firm Name: Johnson Law Construction

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	47
B. Operating Plan	28	25
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	13
<b>TOTAL SCORE</b>	<b>100</b>	<b>92</b>

Oliver Rives Ranked: 3

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Ollie Rives Date: 4/18/17Firm Name: New Horizon Construction Services

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	40
B. Operating Plan	28	23
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	0
E. Price Proposal	15	12
<b>TOTAL SCORE</b>	<b>100</b>	<b>80</b>

Ollie Rives Ranked: 6

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member: Olivia Rives Date: 4/18/17  
 Firm Name: R.L. Burns Inc

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	46
B. Operating Plan	28	26
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	11
<b>TOTAL SCORE</b>	<b>100</b>	<b>90</b>

Olivia J Rives Ranked: 4

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA**

RFP17-0125 CM@Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark  
AXIOS

Date:

1/18/17

Firm Name:

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	20
B. Operating Plan	28	12
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	3
<b>TOTAL SCORE</b>	<b>100</b>	<b>42</b>

Ranked:

5

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon Clark

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark

Date:

1/18/17

Firm Name:

THE COLLEGE COMPANY

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	50
B. Operating Plan	28	28
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	15
<b>TOTAL SCORE</b>	<b>100</b>	<b>100</b>

Ranked:

①

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon Clark

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark

Date:

1/18/17

Firm Name:

GILBANE

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	<u>40</u>
B. Operating Plan	28	<u>20</u>
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	<u>5</u>
D. Veteran Business Enterprise participation in subcontracts	2	<u>2</u>
E. Price Proposal	15	<u>9</u>
<b>TOTAL SCORE</b>	<b>100</b>	<u>76</u>

Ranked:

(3)

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon Clark

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark

Date:

1/18/17

Firm Name:

JOHNSON-LAUX

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	45
B. Operating Plan	28	24
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	12
<b>TOTAL SCORE</b>	<b>100</b>	<b>88</b>

Ranked:

(2)

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon Clark

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark

Date:

1/18/17

Firm Name:

NHCS

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	10
B. Operating Plan	28	0
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	0
E. Price Proposal	15	3
<b>TOTAL SCORE</b>	<b>100</b>	<b>18</b>

Ranked:

(b)

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon  
Clark

**EVALUATION CRITERIA**

RFP17-0125 CM@ Risk for Camping World Stadium Varsity Club Improvements

Committee Member:

Shannon Clark

Date:

1/18/17

Firm Name:

RL BURNS

The Advisory Committee will evaluate and score the Respondents based upon their proposal in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
A. Overall Experience with Projects of Similar Size and Scope and the Assigned Management Staff	50	30
B. Operating Plan	28	16
C. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	5
D. Veteran Business Enterprise participation in subcontracts	2	2
E. Price Proposal	15	6
<b>TOTAL SCORE</b>	<b>100</b>	<del>49</del> 59

Ranked:

(4)

Each Advisory Committee member will evaluate the above factors to determine the final ranking of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Shannon Clark