



# CITY OF ORLANDO

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**RFP16-0292 – Body Worn Cameras**  
8th - RFP Advisory Committee Meeting Minutes  
October 24, 2016 @ 8:00 am

**Committee Members Present:**

Orlando Rolon (Chair), Police Deputy Chief  
Marko Zecevic, Technology Business Analyst  
Jose R. Velez Jimenez, Police Captain  
Douglas A. Goerke, Police Lieutenant  
Austin L. Moore, Police Legal Advisor II

**Other City Personnel Present:**

Tonja Voyles, Purchasing Agent III (Facilitator)  
Angela Thomas, Purchasing Agent III (Co-Facilitator)  
Brian Ferrier, Purchasing Agent Senior  
Francisco Valentin, Systems/Networks Admin III  
Joneshia N. Bethea, IT Project Manager I  
Charles M Elliott, Systems/Networks Admin III  
Dennis Turner, Police Officer  
Dawn Chin Shue, M/WBE Contract Compliance Investigator III  
Tim Stanley, Police Officer  
Robert Afonso, Police Officer  
Shawn Hayden, Police Officer  
Danielle Bigelow, Police Sergeant Management

**Members of the Public Present (only during final discussion and final rank and score):**

Criss Cross, Group Mobile  
Melville Calabaca, Group Mobile  
Marcus Messura, Motorola Solutions

**Actions/Discussion/Motions:**

The Facilitator took the following actions:

- 1) Introduced herself.
- 2) Announced that the meeting was publicly posted for more than 48 hours in advance.
- 3) Reminded attendees that all Advisory Committee Rules still apply.
- 4) Informed all attendees and presenters that the meeting was being recorded.
- 5) Reminded all attendees and presenters that discussion is not permitted past the meeting with anyone but Angela Thomas or Tonja Voyles.
- 6) Reminded each presenter of the schedule of what was expected during the demonstrations.
- 7) Reminded the Committee that Public Input Procedures are still in place. Reviewed the procedures with all present.

**PROCUREMENT AND CONTRACTS DIVISION**

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990  
PHONE 407.246.2291 • FAX 407.246.2869 • CityofOrlando.net • esupplier.cityoforlando.net

Orlando Rolon called the meeting to order at 8:06 am and took the following actions:

- 1) Introduced himself.
- 2) Requested all attendees to introduce themselves.

Demonstrations:

<u>Time</u>	<u>Company Name</u>
8:06 am – 9:55 am	Group Mobile
10:03 am – 11:29 am	Motorola Solutions
1:30 pm – 3:30 pm	Taser International, Inc.

The Chair opened discussion regarding the proposals, demonstrations and any needed discussion prior to scoring. Discussion ensued.

A motion was made by Austin Moore and seconded by Doug Goerke to rescind decision to run Dun and Bradstreet reports at 3:40 pm.

Dawn Chin Shue reminded committee members of M/WBE participation points allowed for each of the Proposers.

Minutes were distributed to all Committee Members. The Chair asked the committee for review and approval of the 2<sup>nd</sup> Meeting Minutes of August 31, 2016. A motion was made by Marko Zecevic, and seconded by Austin Moore, to accept the Minutes as written. The motion carried unanimously.

Minutes were distributed to all Committee Members. The Chair asked the committee for review and approval of the 3rd Meeting Minutes of September 26, 2016. A motion was made by Douglas Goerke, and seconded by Marko Zecevic, to accept the Minutes as written. The motion carried unanimously.

Minutes were distributed to all Committee Members. The Chair asked the committee for review and approval of the 4th Meeting Minutes of September 27, 2016. A motion was made by Jose Velez Jimenez, and seconded by Austin Moore, to accept the Minutes as written. The motion carried unanimously.

Minutes were distributed to all Committee Members. The Chair asked the committee for review and approval of the 5th Meeting Minutes of September 28, 2016. A motion was made by Marko Zecevic, and seconded by Douglas Goerke, to accept the Minutes as written. The motion carried unanimously.

Orlando Rolon made a motion to score and rank the proposals, and seconded by Austin Moore. Public discussion was allowed for Group Mobile and Motorola Solutions. All in favor of motion and motion carried unanimously to rank and score.

The committee members individually scored the proposers.

The Facilitator recorded the committee member scores, ranked the proposers and presented the results to the committee. The firms were ranked by the Advisory Committee in the following order:

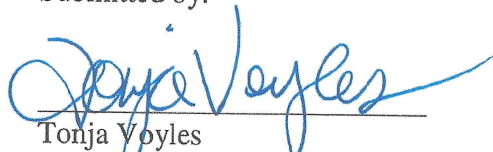
<u>Ranking</u>	<u>Firm</u>	<u>Location</u>
1	Motorola Solutions	Lake Mary, Florida
2	Taser International, Inc.	Scottsdale, AZ
3	Group Mobile	Chandler, AZ

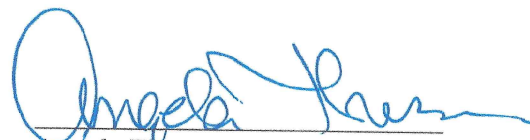
The Facilitator discussed the award process with the committee and members of the public. The Facilitator reminded all present that discussion will not be permitted until award is approved. A notice of intended action to award to Motorola Solutions will be posted and City Council approval will be requested at the December 12, 2016 meeting.

A motion was made by Doug Goerke and seconded by Austin Moore to adjourn the meeting at 3:38 pm.

These minutes are considered to be the official minutes of the RFP16-0292 – Body Worn Cameras held on October 24, 2016 and no other notes, tapes, or other recordings taken by anyone take precedence.

Submitted by:

  
\_\_\_\_\_  
Tonja Voyles  
Purchasing Agent III  
Facilitator

  
\_\_\_\_\_  
Angela Thomas  
Purchasing Agent III  
Co-Facilitator

Reviewed and Accepted by:

  
\_\_\_\_\_  
Orlando Rolon  
Police Deputy Chief  
Committee Chair

/trv

RFP16-0292 Body Worn Cameras  
Final Scoring / Ranking  
November 7, 2016

**CONSOLIDATED RANKING:**

	<b>Orlando Rolon</b>	<b>Douglas Goerke</b>	<b>Marko Zecevic</b>	<b>Jose Velez</b>	<b>Austin Moore</b>	<b>Total</b>	<b>Ranking</b>
<b>Group Mobile</b>	3	3	3	2	2	13	3
<b>Motorola Solutions</b>	1	1	1	1	1	5	1
<b>Taser International</b>	2	2	2	2	3	11	2



## RFP16-0292 Body Worn Cameras

## Final Scoring / Ranking

November 7, 2016

**INDIVIDUAL SCORING AND RANKING:**

Rating Factor	POSSIBLE POINTS	Group Mobile	Motorola Solutions	Taser International
Business Implementation Plan	20	15	20	20
Experience of Proposer and Functional Capabilities	10	10	8	10
Business / Project Plan and Functional Capabilities	35	20	28	20
Minority and Women Owned Business Enterprise	5	0	0	0
Price Proposal	30	20	20	23
TOTAL POINT VALUE	100	65	76	73
Orlando Rolon	3		1	2
Ranking				

Rating Factor	POSSIBLE POINTS	Group Mobile	Motorola Solutions	Taser International
Business Implementation Plan	20	18	19	19
Experience of Proposer and Functional Capabilities	10	8	9	9
Business / Project Plan and Functional Capabilities	35	23	33	24
Minority and Women Owned Business Enterprise	5	0	0	0
Price Proposal	30	25	24	26
TOTAL POINT VALUE	100	74	85	78
Douglas Goerke		3	1	2
Ranking				

Rating Factor	POSSIBLE POINTS	Group Mobile	Motorola Solutions	Taser International
Business Implementation Plan	20	15	16	18
Experience of Proposer and Functional Capabilities	10	7	7	8
Business / Project Plan and Functional Capabilities	35	20	30	25
Minority and Women Owned Business Enterprise	5	0	0	0
Price Proposal	30	25	27	26
TOTAL POINT VALUE	100	67	80	77
Marko Zecevic		3	1	2
Ranking				

Rating Factor	POSSIBLE POINTS	Group Mobile	Motorola Solutions	Taser International
Business Implementation Plan	20	20	20	20

## RFP16-0292 Body Worn Cameras

## Final Scoring / Ranking

November 7, 2016

Experience of Proposer and Functional Capabilities	10	10	10	10
Business / Project Plan and Functional Capabilities	35	30	35	30
Minority and Women Owned Business Enterprise	5	0	0	0
Price Proposal	30	30	30	30
TOTAL POINT VALUE	100	90	95	90
Jose Velez	2		1	2
Ranking				

Rating Factor	POSSIBLE POINTS	Group Mobile	Motorola Solutions	Taser International
Business Implementation Plan	20	18	20	18
Experience of Proposer and Functional Capabilities	10	9	9	10
Business / Project Plan and Functional Capabilities	35	33	38	30
Minority and Women Owned Business Enterprise	5	0	0	0
Price Proposal	30	27	28	25
TOTAL POINT VALUE	100	87	95	83
Austin Moore		2	1	3
Ranking				

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: Austin Moore DATE: 11/7/2016FIRM NAME: TASER INTERNATIONAL, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	18
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	30
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	25
TOTAL SCORE	100	83

3

EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: Austin Moore DATE: 11/7/2016FIRM NAME: GROUP MOBILE. INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	18
Experience of Proposer and Assigned Management Team	10	<del>10</del> 9
Business/Project Plan and Functional Capabilities Questionnaire	35	<del>30</del> 33
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	<del>25</del> 27
TOTAL SCORE	100	<del>80</del> 86 87

2

EVALUATION CRITERIA FOR SHORT-LISTING

MEMBER:

Austin Moore

DATE:

11/7/2016

FIRM NAME:

MOTOROLA SOLUTIONS, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	9
Business/Project Plan and Functional Capabilities Questionnaire	35	<del>35</del> 38
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	28
TOTAL SCORE	100	<del>98</del> 95



EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: Jose Velez DATE: November 7, 2016FIRM NAME: TASER INTERNATIONAL, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	30
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	30
TOTAL SCORE	100	90

2

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: Jose Velez DATE: November 7, 2016FIRM NAME: GROUP MOBILE. INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	30
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	30
TOTAL SCORE	100	90

2

EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: Jose Velez DATE: November 7, 2016FIRM NAME: MOTOROLA SOLUTIONS, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	35
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	30
TOTAL SCORE	100	95

1

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: ORLANDO Rolon DATE: 11/07/16FIRM NAME: MOTOROLA SOLUTIONS, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	8
Business/Project Plan and Functional Capabilities Questionnaire	35	28
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	20
TOTAL SCORE	100	76

1

EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: Orlando Rolon DATE: 11/07/16FIRM NAME: TASER INTERNATIONAL, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	20
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	20
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	23
TOTAL SCORE	100	73

2



**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: ORLANDO ROLON DATE: 11/7/16FIRM NAME: GROUP MOBILE. INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	15
Experience of Proposer and Assigned Management Team	10	10
Business/Project Plan and Functional Capabilities Questionnaire	35	20
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	20
TOTAL SCORE	100	65

3

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: Douglas Goerke DATE: 11/07/2016FIRM NAME: GROUP MOBILE. INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	18
Experience of Proposer and Assigned Management Team	10	8
Business/Project Plan and Functional Capabilities Questionnaire	35	23
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	Ø
Price Proposal	30	25
TOTAL SCORE	100	74

3

EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: DOUGLAS Goerke DATE: 11/07/2016FIRM NAME: MOTOROLA SOLUTIONS, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	19
Experience of Proposer and Assigned Management Team	10	9
Business/Project Plan and Functional Capabilities Questionnaire	35	33
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	24
TOTAL SCORE	100	85

1

EVALUATION CRITERIA FOR SHORT-LISTINGMEMBER: Douglas Goerke DATE: 11/07/2016FIRM NAME: TASER INTERNATIONAL, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	19
Experience of Proposer and Assigned Management Team	10	9
Business/Project Plan and Functional Capabilities Questionnaire	35	24
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	26
TOTAL SCORE	100	78

2

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: Marko Zecenc DATE: 11-7-16FIRM NAME: GROUP MOBILE. INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	15
Experience of Proposer and Assigned Management Team	10	7
Business/Project Plan and Functional Capabilities Questionnaire	35	20
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	25
TOTAL SCORE	100	67

3



**EVALUATION CRITERIA FOR SHORT-LISTING****MEMBER:** Marko Zecenc **DATE:** 11-7-16**FIRM NAME:** MOTOROLA SOLUTIONS, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	16
Experience of Proposer and Assigned Management Team	10	7
Business/Project Plan and Functional Capabilities Questionnaire	35	30
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	27
TOTAL SCORE	100	80

1

**EVALUATION CRITERIA FOR SHORT-LISTING**MEMBER: Marko Zecenc DATE: 11-7-16FIRM NAME: TASER INTERNATIONAL, INC.

The Advisory Committee will evaluate and score the Respondents based upon their Proposals in accordance with the following rating factors.

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Business Implementation Plan	20	18
Experience of Proposer and Assigned Management Team	10	<del>10</del> 8
Business/Project Plan and Functional Capabilities Questionnaire	35	25
Minority and Women Owned Business Enterprise – The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Price Proposal	30	26
TOTAL SCORE	<b>100</b>	77

2