

TO: David Billingsley, Chief Procurement Officer

FROM: Allen Johnson 

DATE: November 10, 2016

SUBJECT: Four Winds Interactive Negotiated Procurement Request

Orlando Venues is requesting approval to procure via of a negotiated procurement annual software support for the Four Winds interactive digital signage platform at the Amway Center. This platform drives all contents on digital signage throughout the venue and Four Winds Interactive is the sole provider of the services which have unique characteristics essential to the needs of the program. The service is not available from any other source due to proprietary source codes. Please see the attached memo from Four Winds to support this request.

The cost is estimated at \$150,000.00 and the funding source is Amway Center capital repair and replacement funds, VEN0004_P.

Please direct any questions to Clyde Boutte at (407) 440-7051.

Thank You.

Attachment