



CITY OF ORLANDO

3rd ADVISORY COMMITTEE MEETING MINUTES

RFP16-0206

WATERPROOFING CONTRACTORS SERVICES FOR CAMPING WORLD STADIUM

September 29, 2016

City Hall – 2nd Floor Agenda Conference Room 9:00 a.m.

The Advisory Committee for the above project convened on September 29, 2016, at 9:17 a.m. at the City Hall in Orlando, Florida. The purpose of this meeting is to review the responsive proposals to the RFP and review, score, and rank each of those firms.

Committee Members Present:

Brent Daubach, SC Advisors

Eric Hutcherson, Orlando Venues Operations Fiscal Manager

Ollie Rives, Orlando Venues Operations Facilities Manager

John Sparks, Orlando Venues Operations Assistant Division Manager

Kenneth Marcum, Fleet/Facilities Division, Facilities Project Manager

TECHNICAL ADVISOR:

Frank Usina, Community Venues Project Manager

Charles Leone, Orlando Venues Operations Division Manager

CITY REPRESENTATIVES:

Maureen S. Bowman, Purchasing Agent II, Procurement & Contracts Division (Facilitator)

Roger Cooper, Contract Administrator, Procurement & Contracts Division

Fabio Henao, Procurement Assistant, Procurement & Contracts Division

Dawn Chin Shue, Contract Compliance, Minority Business Enterprise Office

Actions/Discussion/Motions:

Maureen Bowman, Facilitator, introduced herself and took the following actions:

1. Called the meeting to order at 9:17 a.m.
2. Reminded everyone that the meeting is being recorded.
3. Had all Committee members and others present introduce themselves.
4. Advised the Committee that a quorum was established.
5. Announced that the meeting was publicly posted for more than 48 hours in advance.
6. Asked all attendees to sign the sign-in sheet.
7. Reminded the Committee of the Public Input Procedures and indicated that no one was present from the public.

A copy of the September 16, 2016 2nd Committee Meeting Minutes was been distributed to the Committee for review. A motion was made by Brent Daubach and seconded by Eric Hutcherson, to accept the September 16, 2016 2nd Committee Meeting Minutes as written. The motion carried unanimously. No one from the public was present.

Actions/Discussion/Motions:

Brent Daubach stated that he, Frank Usina and Procurement and Contracts representatives met with Sika representatives to obtain additional information on the proposed products. The updated information has been added to the Product Comparison Sheets which were distributed to the Committee. Brent Daubach entertained a motion to discuss the new Product Updated Comparison Sheets, and to accept his discussion and analysis after talking with the Sika representatives in lieu of having the Sika representative come before the Committee as decided in the 2nd Committee Meeting, John Sparks and seconded by Ollie Rives. Discussion ensued, motion carried. No one from the public was present.

A motion was made by John Sparks and seconded by Kenneth Marcum, to score and rank the proposal today. Discussion ensued, motion carried. No one from the public was present.

Maureen Bowman recapped the MWBE and VBE scoring point(s) as discussed in the 2nd Committee Meeting.

No one from the public was present.

Following the discussion of the Product Comparison Sheet, MWBE and VBE scoring, the Committee discussed each Proposer. Committee members individually scored and ranked each proposal. The resulting Final Ranking is as follows:

1. Merit Construction Services, Inc. – Task 1
2. Alpha Insulation & Waterproofing Company – Task 1
3. Merit Construction Services, Inc. – Task 2

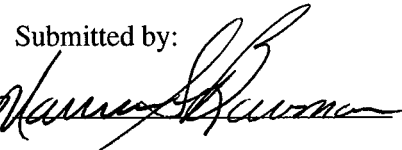
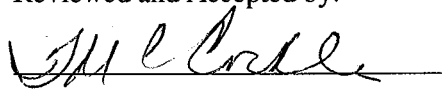
A motion was made by Ollie Rives and seconded by John Sparks to accept the ranking and evaluation of the proposals, and recommend to City Council that the Chief Procurement Officer negotiate and execute a contract with the top-ranked firm in ranked order until successful. No one was present from the public. Discussion ensued. Motion carried unanimously.

Maureen Bowman reminded the Committee that all the rules are still in place until a contract is signed and that all proposals and evaluation materials will be collected after the meeting is adjourned.

There was no one from the public present.

Brent Daubach, Chair, adjourned the meeting at 10:18 a.m.

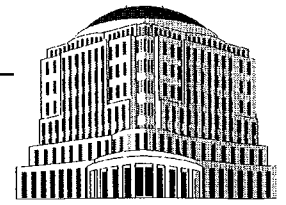
These minutes are considered to be the official minutes of the RFP16-0206 3rd Advisory Committee Meeting held on September 29, 2016, and no other notes, tapes, or other recordings taken by anyone takes precedence.

Submitted by:	Reviewed and Accepted by:	Reviewed and Accepted by:
		_____
Maureen S. Bowman (Facilitator) Purchasing Agent II	Teddi McCorkle, CPPB, C.P.M. Sr. Contract Administrator Procurement & Contracts Div	Brent Daubach (Chair) SC Advisors

Attachments: Scoring Sheets and Final Tabulation
Sign-in Sheets
Product Comparison Sheets

CITY OF ORLANDO

Procurement and Contracts Division 3rd Committee Meeting Sign-In Sheet

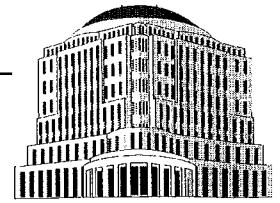


Date: Sept. 29, 2016	Time: 9:00 a.m.	Bid Number: RFP16-0206	Location: City Hall at One City Commons, 400 South Orange Avenue, Agenda Conference Room, 2 nd Floor, Orlando, Florida
Title: Waterproofing Contractors Services for Camping World Stadium			

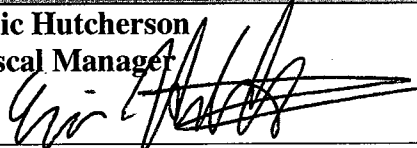

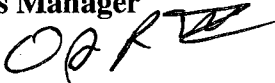
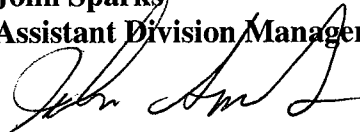
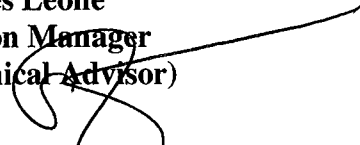
	COMPANY REPRESENTATIVE (PLEASE PRINT POSSIBLE YOUR NAME & PROVIDE SIGNATURE)	EMAIL ADDRESS (IMPORTANT (DO NOT LEAVE BLANK))	TELEPHONE #	FAX #
Procurement & Contracts Div. 400 South Orange Avenue, 4 th Floor, City Hall Orlando, Florida 32801	Teddi McCorkle, Senior Contract Administrator <i>Robert Cooper</i> Maureen S. Bowman Purchasing Agent II <i>Maureen</i> Fabio Henao, Purchasing Assistant <i>FH</i>	<u>teddi.mccorkle@cityoforlando.net</u> <i>Robert Cooper</i> <u>maureen.bowman@cityoforlando.net</u> <u>fabio.henao@cityoforlando.net</u>	(407) 246-2368 (407) 246-2363 (407) 246-3795	(407) 246-2869
City of Orlando Orlando-Minority Business Enterprise Office	Dawn Chin Shue Contractor Compliance <i>Dawn Chin Shue</i>	<u>Dawn.chinshue@cityoforlando.net</u>	407-246-2408	
City of Orlando Orlando Venues Project Office	Frank Usina Community Venues Project Manager <i>Frank Usina</i>	<u>Frank.Usina@cityoforlando.net</u>	407-246-2114	
SC Advisors	Brent Daubach <i>Brent Daubach</i>	<u>bdaubach@sc-advisors.com</u>		

CITY OF ORLANDO

Procurement and Contracts Division 3rd Committee Meeting Sign-In Sheet



Date: Sept. 29, 2016	Time: 9:00 a.m.	Bid Number: RFP16-0206	Location: City Hall at One City Commons, 400 South Orange Avenue, Agenda Conference Room, 2 nd Floor, Orlando, Florida
Title: Waterproofing Contractors Services for Camping World Stadium			

COMPANY NAME & ADDRESS DEPARTMENT/NUMBER/NO	COMPANY REPRESENTATIVE (PLEASE PRINT LEGIBLE YOUR NAME & PROVIDE SIGNATURE)	EMAIL ADDRESS IMPORTANT (DO NOT LEAVE IN BLANK)	TELEPHONE #	FAX #
City Of Orlando Orlando Venues Operations Division	Eric Hutcherson Fiscal Manager 	<u>Eric.Hutcherson@cityoforlando.net</u>	407-440-7050	
City Of Orlando Fleet/Facilities Management Division	Kenneth Marcum Facilities Project Manager 	<u>Kenneth.Marcum@cityoforlando.net</u>		
City Of Orlando Orlando Venues Operations Division	Ollie Rives Facilities Manager 	<u>Ollie.Rives@cityoforlando.net</u>	407-440-7030	
City Of Orlando Orlando Venues Operations Division	John Sparks Assistant Division Manager 	<u>John.Sparks@cityoforlando.net</u>	407.440.5704	
City Of Orlando Orlando Venues Operations Division	Charles Leone Division Manager (Technical Advisor) 	<u>Charles.Leone@cityoforlando.net</u>	407-440-7060	

PROCUREMENT AND CONTRACTS DIVISION

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990
PHONE 407.246.2291 • FAX 407.246.2869 • CityofOrlando.net • esupplier.cityoforlando.net

RFP16-0206 Waterproofing Contractor Services for Camping World Stadium
Final Scoring

COMMITTEE MEMBERS:

Brent Daubach	Eric Hutcherson	Ollie Rives	John Sparks	Kenneth Marcum
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	Brent Daubach	Eric Hutcherson	Ollie Rives	John Sparks	Kenneth Marcum	Total	Ranking
Alpha Insulation & Waterproofing - TASK 1	2	3	3	2	2	12	2
Merit Construction Services - TASK 1	1	1	1	1	1	5	1
Merit Construction Services - TASK 2	3	2	2	3	3	13	3

1

NO.	POSSIBLE POINTS	Alpha Insulation & Waterproofing - TASK 1	Merit Construction Services - TASK 1	Merit Construction Services - TASK 2
A	25	23	18	18
B	25	23	18	5
C	18	4	15	15
D	5	0	1	1
E	2	0	0	0
F	25	15	23	15
TOTAL POINT	100	65	75	54
Brent Daubach				
Ranking		2	1	3

NO.	POSSIBLE POINTS	Alpha Insulation & Waterproofing - TASK 1	Merit Construction Services - TASK 1	Merit Construction Services - TASK 2
A	25	20	18	18
B	25	20	20	15
C	18	3	18	18
D	5	0	0	0
E	2	0	0	0
F	25	10	25	20
TOTAL POINT	100	53	81	71
Eric Hutcherson				
Ranking		3	1	2

RFP16-0206 Waterproofing Contractor Services for Camping World Stadium

Final Scoring

NO.	POSSIBLE POINTS	Alpha Insulation & Waterproofing - TASK 1	Merit Construction Services - TASK 1	Merit Construction Services - TASK 2
A	25	25	25	25
B	25	25	25	25
C	18	12	17	17
D	5	0	1	1
E	2	0	0	0
F	25	12	24	20
TOTAL POINT	100	74	92	88
Ollie Rives		3	1	2
Ranking				

NO.	POSSIBLE POINTS	Alpha Insulation & Waterproofing - TASK 1	Merit Construction Services - TASK 1	Merit Construction Services - TASK 2
A	25	20	22	15
B	25	22	18	15
C	18	8	14	12
D	5	0	2	2
E	2	0	0	0
F	25	15	20	15
TOTAL POINT	100	65	76	59
John Sparks		2	1	3
Ranking				

NO.	POSSIBLE POINTS	Alpha Insulation & Waterproofing - TASK 1	Merit Construction Services - TASK 1	Merit Construction Services - TASK 2
A	25	23	23	25
B	25	25	25	0
C	18	7	18	18
D	5	0	1	1
E	2	0	0	0
F	25	18	20	20
TOTAL POINT	100	73	87	64
Kenneth Marcum		2	1	3
Ranking				

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

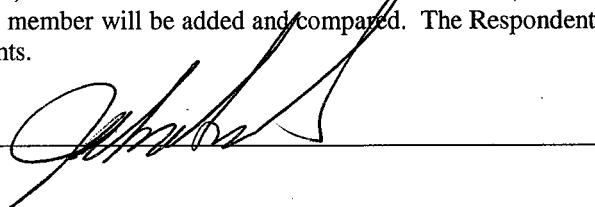
Committee Member: JOHN SPARKS

Date: September 29, 2016

Firm Name: ALPHA INSULATION & WATERPROOFING CO. [REDACTED]

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	20
Operating Plan	25	22
Warranty Period for Waterproofing/Caulking Installation	18	8
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	15
TOTAL SCORE	100	65
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		# 2

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: **JOHN SPARKS**

Date: September 29, 2016

Firm Name: **MERIT CONSTRUCTION SERVICES, INC.** **TASK 1**

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	22
Operating Plan	25	18
Warranty Period for Waterproofing/Caulking Installation	18	14
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	2
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	20
TOTAL SCORE	100	78
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		# 1

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: JOHN SPARKS

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC. **TASK 2**

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	15
Operating Plan	25	15
Warranty Period for Waterproofing/Caulking Installation	18	12
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	2
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	15
TOTAL SCORE	100	59
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		#3

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Committee Member Signature: 

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**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
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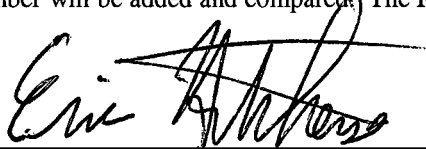
Committee Member: ERIC HUTCHERSON

Date: September 29, 2016

Firm Name: ALPHA INSULATION & WATERPROOFING CO. [REDACTED]

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	20
Operating Plan	25	20
Warranty Period for Waterproofing/Caulking Installation	18	3
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	10
TOTAL SCORE	100	53
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		#3

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

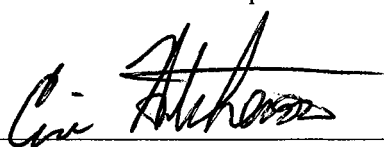
Committee Member: ERIC HUTCHERSON

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC. **MARK I**

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	18
Operating Plan	25	20
Warranty Period for Waterproofing/Caulking Installation	18	18
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	25
TOTAL SCORE	100	81
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		# 1

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: ERIC HUTCHERSON

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC.

TASK 2

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	18
Operating Plan	25	15
Warranty Period for Waterproofing/Caulking Installation	18	18
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	20
TOTAL SCORE	100	61
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		# 2

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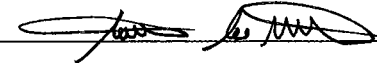
Committee Member: KENNETH MARCUM

Date: September 29, 2016

Firm Name: ALPHA INSULATION & WATERPROOFING CO. [REDACTED]

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	23
Operating Plan	25	25
Warranty Period for Waterproofing/Caulking Installation	18	7
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	18
TOTAL SCORE	100	73
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		2

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EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
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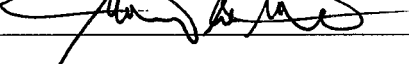
Committee Member: KENNETH MARCUM

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC. **TASK 1**

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	23
Operating Plan	25	25
Warranty Period for Waterproofing/Caulking Installation	18	18
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	20
TOTAL SCORE	100	87
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		1

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: KENNETH MARCUM

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC.

TASK 2

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	25
Operating Plan	25	0
Warranty Period for Waterproofing/Caulking Installation	18	18
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	20
TOTAL SCORE	100	64
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		3

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Committee Member Signature: _____



EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

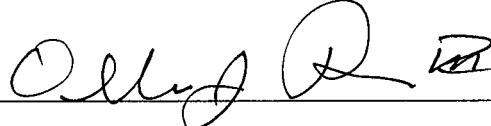
Committee Member: OLLIE RIVES

Date: September 29, 2016

Firm Name: ALPHA INSULATION & WATERPROOFING CO. [REDACTED]

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	25
Operating Plan	25	25
Warranty Period for Waterproofing/Caulking Installation	18	12
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	12
TOTAL SCORE	100	74
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		3

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: OLLIE RIVES

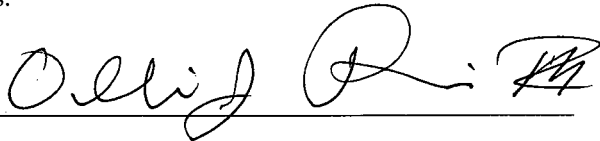
Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC.

TASK 1

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	25
Operating Plan	25	25
Warranty Period for Waterproofing/Caulking Installation	18	17
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	24
TOTAL SCORE	100	92
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		1

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

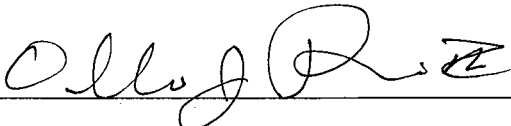
Committee Member: OLLIE RIVES

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC. **TASK 2**

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	25
Operating Plan	25	25
Warranty Period for Waterproofing/Caulking Installation	18	17
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	20
TOTAL SCORE	100	88
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		2

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: BRENT DAUBACH

Date: September 29, 2016

Firm Name: ALPHA INSULATION & WATERPROOFING CO. [REDACTED]

RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	23
Operating Plan	25	23
Warranty Period for Waterproofing/Caulking Installation	18	4
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	0
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	15
TOTAL SCORE	100	65
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		2

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: BRENT DAUBACH

Date: September 29, 2016

Firm Name: MERIT CONSTRUCTION SERVICES, INC.



RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	18
Operating Plan	25	18
Warranty Period for Waterproofing/Caulking Installation	18	15
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	23
TOTAL SCORE	100	75
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		1

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Committee Member Signature: 

EVALUATION CRITERIA FOR FINAL RANKING

**RFP16-0206 WATERPROOFING CONTRACTOR SERVICES
FOR CAMPING WORLD STADIUM PROJECT**

Committee Member: **BRENT DAUBACH**

Date: September 29, 2016

Firm Name: **MERIT CONSTRUCTION SERVICES, INC.**



RATING FACTORS	MAXIMUM POINTS	ITEM SCORE
Overall Experience with Projects of Similar Size and Scope	25	18
Operating Plan	25	5
Warranty Period for Waterproofing/Caulking Installation	18	15
Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts	5	1
Veteran Business Enterprise participation in subcontracts	2	0
Price Proposal	25	15
TOTAL SCORE	100	54
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)		3

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Committee Member Signature:

RFP16-0206 – WATERPROOFING CONTRACTOR SERVICES FOR CAMPING WORLD STADIUM
 WATERPROOFING SYSTEM COMPARISON

Proposer	Alpha Waterproofing TASK 1	Merit Construction TASK 1	Merit Construction TASK 2
Proposed Amount	\$467,322.00	\$118,400.00	\$153,070.00
System	Sikalastic 621 TC System "Roof Pro" System	Sikalastic 710/715/735 AL System "Deck Pro" System	Preformed, foam joint seals at Joint/ Sikalastic 710/715/735AL at lifting holes
JOINT TREATMENT			Preformed Foam Joint Sealant Balco
Base Coat Product Material Type	Sikalastic 621 TC Polyurethane resin	Sikalastic 710 Base Elastomeric coating	
Intermittent Coat Product Material Type	Sikalastic 621 TC Polyurethane resin	Sikalastic 715 Base polyurethane top coat	
Top Coat	Sikalastic 621 TC Polyurethane resin	Sikalastic® 735 AL aliphatic coating	
Reinforcement	Sika FlexTape over joints Sika ReeMat Nylon Mesh over entire area	Sika FlexTape over joints/ sealant filled ligfting holes	FlexTape over sealant filled lifting holes
LIFTING HOLE TREATMENT			Sikalastic 710/715/735 AL System
Limitations	SAME AS ABOVE Not recommended for direct exposure to heavy or frequent foot traffic.	SAME AS ABOVE Do not proceed if rain is imminent within 8-12 hours of application. Product can be easily removed and replaced if it gets wet.	Do not proceed if rain is imminent within 8-12 hours of application. Product can be easily removed and replaced if it gets wet.
Warranty Period Material Workmanship	1 Year* 1 Year*	5 Years 2 Years	5 Years 2 Years
Anticipated Replacement	10-15 Years	7-10 Years	Unknown

RFP16-0206 – WATERPROOFING CONTRACTOR SERVICES FOR CAMPING WORLD STADIUM
 WATERPROOFING SYSTEM COMPARISON

Proposer	Alpha Waterproofing	Merit Construction	Merit Construction
Proposed Amount	TASK 1 \$467,322.00	TASK 1 \$118,400.00	TASK 2 \$153,070.00
Maintenance			
Years 1-5	Limited Maintenance, routine annual inspection	Annual detailed inspection, warranty repairs as needed	Annual detailed inspection, warranty repairs as needed
Years 6-10	Limited Maintenance, routine annual inspection	Annual detailed inspection, repairs/ localized replacements as needed, possible complete replacement	Annual detailed inspection, repairs/ localized replacements as needed, possible complete replacement
Years 11-15	Annual detailed inspection, repairs/ localized replacements as needed	Replacement	Replacement
Other Items			
UV Stability	Better	Better	Better
Durability	Best	Better	Better
	Roof Pro system has a reinforcing mesh. If wear layer wears off, limited additional wear should occur because of this mesh	Deck Pro system has good durability but if the top coats (wear layers) are worn and the soft base coat is exposed, there is a risk of system failure	Deck Pro system has good durability but if the top coats (wear layers) are worn and the soft base coat is exposed, there is a risk of system failure