



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

SCO1-15

Date Prepared:

7/21/2016

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of Orlando, FL	Contractor:	Elxsi dba CUES
Contact Person:		Prepared By:	Robin Guthrie
Phone:		Phone:	800-327-7791 ext 224
Fax:		Fax:	
Email:		Email:	

Product Code:	G017	Description:	Hi-Cube Van TV Inspection System
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$130,150.00

B. Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
MZ300 - OZIII camera in lieu of Nite Lite - MZ300	\$3,600.00	MD604/MD603 - wired and wireless controllers	\$630.00
MD380-1 Summit System upgrade	\$5,900.00	WB100/WD20 washdown system/workbench in equipment room	\$3,557.00
WM350 Wheeled Compact Steerable Transporter	\$22,500.00	LM936 LAMP II System	\$92,507
8", 10"-15" steel wheels	\$3,967.00	LM936-6 Lateral P&T camera upgrade	\$22,023
WM312 Pnumatic Tires	\$1,709.00	EL11505 addt cable - 500'	\$2,300.00
MD320 Auto payout feature	\$3,525.00	CC3 Substite Diesel F550/Diesel Generator	\$19,975.00
GX502 Granite XP System	\$20,153.00	551010-Floor Crane	\$4,215.00
GX520 One Year Enhanced Support Plan	\$2,000.00	EVOINT Lonséal Flooring	\$2,504.00
PB100 Padded Bench Seat	\$803.00	TR1255B 32" Rear monitor	\$1,471.00
GX507 Granite XP Lateral module	\$2,950.00	Subtotal From Additional Sheet(s):	
GX515 Granite XP Nassco Module	\$2,950.00	Subtotal B:	219239

C. Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Transporter storage drawer	\$1,595.00		
Enclosed Lavatory	\$4,016.00		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	5611

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 2%

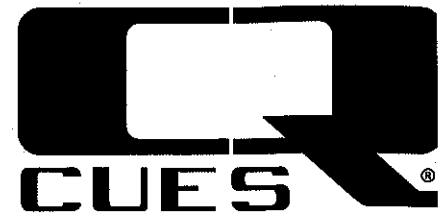
D. Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	355000	=	Subtotal D:	355000
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E. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
Less return customer discount	(\$15,000.00)		
		Subtotal E:	
			-15000

Delivery Date: 90-120 days **F. Total Purchase Price (D+E):** 340000



FY2017 BUDGETARY QUOTE

ORLANDO, CITY OF

Daryl Greenlee
5100 LB McLeod Road
Orlando, FL 32811
Daryl.Greenlee@CityofOrlando.net

Thank you for your time and the opportunity to provide you pricing on a CUES TV Inspection Vehicle. CUES has been in business since 1954, providing the highest quality products so that inspection of your utilities can be performed effectively and efficiently the first time.

Our Corporate Headquarters & Manufacturing Facility are located in Orlando. We truly are a one company solution for everything surrounding TV Inspection and Asset Management. We provide direct sales and support when you need it from one of our over 300 full time employees at our Orlando facility. We are the only manufacturer physically located in Florida.

Our warehouses stock over \$25 Million in Parts & Loaner Inventory to support your needs. Our equipment is extremely rugged and dependable, but problems can be encountered with any manufacturer's equipment and it is important to know you are covered. With our loaner inventory we can provide quick replacement for items sent in for repair to maintain your critical production schedule and best of all, this service is available for the lifetime you own your equipment.

Finally, please review the entire document for full product descriptions and to ensure accuracy of the quote. I again, appreciate your time and the opportunity to provide pricing and hope to earn your business.

DELIVERY TERMS	PAYMENT TERMS	EXPIRATION DATE
90 – 150 DAYS AFTER RECEIPT OF ORDER	NET 30	120 DAYS FROM 7/21/2016
VEHICLE DESCRIPTION	PRICE	
FORD F-550 CUES TV/LAMP2 INSPECTION VEHICLE - Please Review the Full Equipment List on the following pages	\$340,000.00 ¹	
FORD F-550 4X4 CHASSIS IN LIEU OF 2X4 SUPPLIED IN BASE PACKAGE	ADD \$2,782.00	

Sincerely,

Chris Parker
Regional Sales Manager – Florida
Cell: 407.446.7445 | Office: 800.327.7791 x330
cparker@cuesinc.com

¹ This is a quotation on the components listed. Any photos or brochures are for illustration purposes only and may not accurately represent the system quoted within this document. Payment Terms of 30 DAYS NET are based on a completed credit application and approval from CUES Accounting Department. The Delivery Terms stated are based on the current production schedule as of the quote date. An updated delivery term is available upon request. Pricing does not include any applicable taxes unless otherwise stated.

Specifications For: ORLANDO, CITY OF

ORLANDO FL -F550 CCTV LAMP P&T 06-17-16

- 1 FORD F-550 DIESEL CAB CHASSIS 201" WB 2X4 CHASSIS**
 - 1 6.7L OHV 32-Valve V8 Power Stroke Diesel Engine including:
 - 1 200 Amp HD Alternator
 - 1 Torqshift 6-Speed Selectshift Automatic Transmission with OD including:
 - 1 Tow / Haul Mode
 - 1 4.10 Axle Ratio
 - 1 19,500 lb. GVWR
 - 1 201" Wheel Base
 - 1 HD Vinyl 40 / 20 / 40 Split Bench Seat with:
 - 1 Center Armrest
 - 1 Cupholder
 - 1 Storage Area
 - 1 12-Volt Light in Cab Area
 - 1 Cab Air Conditioner
 - 1 AM / FM Radio
 - 1 Total of 3 Sets of Keys

- 1 16' CARGO BOX FOR CAB/CHASSIS**
 - 1 .040 Aluminum Pre-Painted White Side Sheets
 - 1 LED Light Package Includes Body Clearance and Stop / Tail / Turn
 - 1 Full Width Barn Doors with CAM (Pipe) Locks on Each Door
 - 2 Laminated Steel Lock
 - 1 Kemlite Covering on Inside Rear Doors
 - 1 .032 Aluminum One Piece Roof Sheet Eliminates Water Entry Concerns
 - 1 Back Up Alarm

- 1 HIDE-A-WAY STROBE KIT WITH POWER SUPPLY**

- 1 FRAME MOUNT SAFETY CONE HOLDER**

- 1 LED WARNING LIGHTS (2 ON EACH SIDE, 2 ON REAR OF VEHICLE)**

- 1 ADDITIONAL LED REAR FLOODLIGHTS**

- 1 WHELEN JUSTICE LIGHT BAR**

- 1 LED TRAFFIC DIRECTOR WITH 30FT CABLE**

- 1 CAB TUBE STEPS**

- 1 DOT APPROVED STRIPING W/CHEVRON PATTERN ON REAR DOOR AND DOT DECALS**

- 1 FOLD-UP REAR STEPS W/LINEX UV INHIBITOR TO REAR STEP/KICKPLATE**

- 1 TRANSPORTER/CAMERA LOCKABLE STORAGE COMPARTMENT WITH NOTCH IN REAR DOOR THRESHOLD OF BODY FOR TV CABLE TO PASS THROUGH TO TRANSPORTER STORAGE DRAWER**
 - 1 Lockable Storage Compartment for Camera and Transporter
 - 1 Sliding Drawer
 - 1 Notch in rear door threshold of body for TV cable to pass through to transporter storage drawer

- 1 KICKPLATE 2 DRAWER ALUMINUM STORAGE**

- 1 FLOOR MOUNTED PEDESTAL CRANE
- 1 REAR AWNING FOR PROTECTION FROM SUN AND RAIN
- 2 LOCKABLE ALUMINUM STORAGE CABINET MOUNTED UNDER CHASSIS W/DRAINABLE BOTTOMS
- 1 TV HIGH CUBE VAN EXTERIOR LIGHTING & CONTROL ROOM - EVOLUTION 3.0 TO INCLUDE:
 - 2 Amber Title XIII Strobe Warning Beacons
 - 2 Adjustable LED Floodlights Rear of Vehicle Area Illumination
 - Control Room Interior:
 - 1 Lonseal Lonplate Flooring
 - 1 Kemlite Wall & Ceiling Covering
 - 1 Bulkhead Wall With Passage Door From Control Room to Equipment Room
 - 1 Tinted Viewing Window in Bulkhead Wall
 - 1 Tinted Viewing Window in Bulkhead Door
 - 1 Above Desk Control Console with Rack Mount for Electronic Equipment
 - 1 Desktop / Work Area
 - 1 12V High Intensity LED Light Fixture
 - 2 Electrical Outlet with Dual Receptacles
 - 1 Fire Extinguisher with Bracket, 10BC Rating
 - 1 Operators Chair, Swivel With Casters
 - 1 Breaker Box Storage Area with Locking Positive Latch
 - 1 Battery Powered Carbon Monoxide Alarm
- 1 ROOF TOP AIR CONDITIONER, 13,500 BTU WITH HEAT STRIP
- 1 CURBSIDE DOOR WITH FOLD-DOWN STEPS FOR EVO 3.0
- 1 TV HI-CUBE VAN EQUIPMENT ROOM INTERIOR - EVOLUTION 3.0 TO INCLUDE:
 - 1 Lonseal Lonplate Flooring
 - 1 Kemlite Wall & Ceiling Covering
 - 1 Electrical Outlet with Dual Receptacles
 - 1 12V High Intensity LED Light Fixture
 - 1 15 Minute Courtesy Timer Located at Rear Door Area for 12V LED Interior Lights
- 1 GARMIN GPS UNIT WITH CUSTOM MOUNTING
- 1 20-GALLON WASHDOWN SYSTEM TO INCLUDE:
 - 1 20-Gallon Fresh Water Tank
 - 1 Electric Water Pump
 - 1 Retractable Hose Reel with 25' Water Hose and Nozzle
- 1 UPPER AND LOWER STORAGE CABINET IN EQUIPMENT ROOM
 - 1 Lower Storage Cabinet / Work Top with Sink and Faucet
 - 1 Upper Wall Mounted Storage Cabinet
- 1 ENCLOSED LAVATORY TO INCLUDE:
 - 1 RV Type Toilet
 - 1 Ventilation Fan, Roof Mounted
 - 1 Toilet Paper Dispenser
 - 1 110 Volt Fluorescent Light Fixture
 - 1 Lonseal Lonplate Floor Covering
 - 1 Laminated Surface Wall Covering
 - 1 Kemlite Covered Ceiling
 - 1 Passage Door from Lavatory to Equipment Room
- 1 ADDITIONAL LIGHTING AND OUTLET
 - 1 Light Mounted Above Work Top

- 1 Dual Receptacle Outlet Above Work Top
- 1 **5 DRAWER TOOL CHEST - BLACKHAWK**
- 1 **BACK-UP CAMERA SYSTEM [CHASSIS]**
- 1 **32" REAR FLAT SCREEN MONITOR MOUNTED IN BULKHEAD WALL**
 - 1 Flat Screen Monitor
 - 1 Cable Assembly - Video Monitor to Monitor in Control Room
 - 1 Electrical Outlet
- 1 **PORTABLE AIR COMPRESSOR**
 - 1 Electric Air Compressor
 - 1 Air Tank
- 1 **RETRACTABLE AIR HOSE REEL WITH 25' AIR HOSE, AND CHUCK**
- 1 **7500 WATT QUIET DIESEL ONAN GENERATOR**
 - 1 120 Volt 60 HZ 7500 Watt (Minimum) Commercial Grade "Quiet" Generator
 - 1 Diesel Powered
 - 1 Electric Start
- 1 **GENERATOR COMPARTMENT [UNDER CHASSIS MOUNT]**
 - 1 Generator Storage Compartment with Lockable External Access Door
 - 1 Commercial Power Supply Receptacle, 25' Cord, and Plug
 - 1 Electrical Supply Center with Circuit Breaker Box
 - 1 Commercial power and Generator Power Connectors
 - 1 Automatic Power Transfer Switch
- 1 **SYSTEM ENGINEERING PANEL, FOR POWER INFORMATION AND GENERATOR FUNCTIONS, RACK MOUNTED, TO INCLUDE:**
 - 1 Four Function AC Power Meter displaying Critical Power Information including:
 - 1 Voltage
 - 1 Hertz
 - 1 Amperage
 - 1 Active Power (Watts)
 - 1 Front panel Selector Switch for two modes of operation:
 - 1 Fixed reading
 - 1 Continuous Auto-cycling
 - 1 Generator Battery Meter to Display Starting and Charging Voltage
 - 1 Generator Hour Meter
 - 1 Generator Remote Start/Stop Control Switch
 - 1 On/Off Switch for Emergency Warning beacons (Switch to Illuminate When On)
- 1 **P&T ZOOM III M/C LED CAMERA**
 - 1 Solid State Color Sewer TV Camera
 - 1 Pan & Rotate Camera Head, 40:1 Zoom Ratio, 10x Optical Zoom, 4x Digital Zoom
 - 1 NTSC Color Standard with 4x Light Integration
 - 1 4 X 5W Cluster LED's for 6" through 72" lines
 - 1 Camera Transportation and Storage Case
- 1 **BRASS COMP STEERABLE CAM TRANS, WHEELED**
 - 1 Steerable Unit Designed to Turn 360 Degrees Within Its Own Radius
 - 1 Two (2) Speed Transmission to Maximize Torque in Large Diameter Pipe with:
 - 1 Manual Shifter on Camera Carrier
 - 1 Unit Shall Have Forward, Free Wheel, and Power Reverse
 - 1 Set of Driven Rubber Wheels to Inspect 6" Pipe
 - 1 All Six (6) Wheel Drive Transporter Assembly to Include:
 - 1 Motor & Enclosed Drive Train
 - 1 Tip Up Rear 12-Pin Connector
- 1 **8" RUBBER WHEEL KIT FOR COMPACT TRANSPORTER**

- 1 10-15" RUBBER WHEEL KIT FOR COMPACT TRANSPORTER
- 1 8" STEEL 10/12 GR WHEEL KIT FOR COMPACT TRANSPORTER
- 1 10-15" STEEL 10/12 GR WHEEL KIT FOR COMPACT TRANSPORTER
- 1 KIT,TIRE,PNEUMATIC,12" - 15" PIPE, COMPACT TRANSPORTER
- 1 1500' CABLE ASSEMBLY, M/C 12PIN METAL
 - 1 1500' Gold Multi Conductor Kevlar Fiber Armored Combination TV Transmission / Tow Cable
 - 1 .450 Diameter
 - 1 Metal Splice Chamber with Pigtail
 - 1 Cable Strain Relief
- 1 TV REEL ASSEMBLY, MECHANICAL FOOTAGE FOR SUMMIT .450 CABLE W/AUTO PAYOUT
 - 1 Black Thermoplastic Powder Coated Frame
 - 1 Power Levelwind & Multi Ratio Manual Transmission
 - 1 Automatic Cable Payout System
 - 1 Footage Meter with Local Counter and Remote Counter
 - 1 Transmission Control at Viewing Station
 - 1 Local Reel Mount Electrical and Mechanical Control
 - 1 Sealed Continuous Contact Collector Assembly
 - 1 Removable Drip Pan for Cleaning
- 2 19" (MINIMUM) FLATSCREEN COLOR INDUSTRIAL TV MONITOR NTSC / PAL COLOR STANDARDS
- 1 PCU ASSEMBLY [RACK MOUNT]
- 1 CCU ASSEMBLY [RACK MOUNT]
 - 1 Alpha Numeric Information Display, with Multi Paging and Defect Coding
 - 1 Remote "QWERTY" Keyboard for Data Entry
 - 1 On Screen Footage Display
 - 1 WRC and PACP Codes
- 1 TEST CABLE
- 1 WIRED USB CONTROLLER
 - 1 Joystick Control for Pan and Tilt Zoom Camera to Include:
 - 1 360 Degree Rotate
 - 1 330 Degree Optical Pan
 - 1 Joystick Control for All Steering Functions & Forward / Reverse Directions for Transporter
 - 1 Camera Lift Control for Optional Electronic Camera Lift
 - 1 All Other Controls for Camera to Include:
 - 1 Camera Iris and Focus Override & Zoom
 - 1 Camera Lights & Shutter Control for Light Enhancement
 - 1 Camera Diagnostics & Auto Home
 - 1 Cruise Control to Set Speed of the Transporter for Hands Off Operation
 - 1 All Reel Controls to Include: Retrieve, Release, and Variable Speed [Excluding Dolly Systems]
- 1 WIRELESS CONTROLLER
 - 1 Joystick Control for Pan and Tilt Zoom Camera to Include:
 - 1 360 Degree Rotate
 - 1 330 Degree Optical Pan
 - 1 Joystick Control for All Steering Functions & Forward / Reverse Directions for Transporter
 - 1 Camera Lift Control for Optional Electronic Camera Lift

- 1 All Other Controls for Camera to Include:
 - 1 Camera Iris and Focus Override & Zoom
 - 1 Camera Lights & Shutter Control for Light Enhancement
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- 1 Cruise Control to Set Speed of the Transporter for Hands Off Operation
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1 8.7" MINI KEYBOARD

1 [RACK MOUNT] COMPUTER W/DATA COLLECTION SOFTWARE TO INCLUDE (MINIMUM):

- 1 Motherboard with 1155 Socket and Intel Z87 Chipset
- 1 Intel Core i7-4770K Haswell 3.5 GHz Quad-Core Processor
- 1 8GB (2x4GB) 240-pin of DDR3 1600 SDRAM
- 2 LAN, On Board Network Connections, 10 / 100 / 1000 Mbps
- 6 USB 2.0 Ports (4 on Rear, 2 on Front)
- 6 USB 3.0 Ports (6 on Rear)
- 2 RS232 Serial Comm Ports
- 1 Bluetooth v4.0 / v3.0 + HS
- 1 WiFi IEEE 802.11 a/b/g/n
- 1 On Board Sound
- 1 DVD +/- RW DVD Burner 20x / CD - RW 40x Internal
- 1 1 TB (7,200 RPM) SATA Hard Drive
- 1 120 GB Solid State Drive, SATA3
- 1 400 Watt 1UEPS 80 PLUS Server ATX Power Supply
- 1 USB Video Capture Device for MPEG 1 / 2 / 4 / WMV
- 1 1GB 64-bit DDR3 PCI Express Video Card
- 1 Industrial Hardened Case Slim 2U Design for 19" Rack
- 1 Windows 7 Professional 64-bit Operating System
- 1 Granite XP Inspection Edition Version x.x Software
- 1 User Guide - Hard Copy
- 1 User Guide - CD

1 WIRELESS KEYBOARD AND MOUSE SET

1 HP OFFICEJET COLOR PRINTER

1 ENHANCED SUPPORT PLAN FOR Granite XP SOFTWARE

1 NASSCO MODULE, Granite XP SOFTWARE

1 LATERAL MODULE, Granite XP SOFTWARE

1 UPS TO INCLUDE THE FOLLOWING:

- 1 Input 120-Volt / Output 120-Volt
- 1 Cord Management Straps

1 SELF PROPELLED LATERAL INSPECTION / EVALUATION SYSTEM, WHEELED, FOR 6" - 30" MAINLINE AND 3" - 8" LATERAL INSPECTION, WITH LATERAL PAN & TILT CAMERA AND PAN AND TILT / ZOOM MAINLINE CAMERA, AND WIRELESS CONTROL TO INCLUDE:

- 1 Mainline Pan, Tilt, and Zoom Camera to Include:
 - 1 Mainline Solid State Color Sewer TV Camera with:
 - 1 Pan, Tilt & Rotate Camera Head
 - 1 40:1 Zoom Ratio, 10x Optical Zoom, 4x Digital Zoom, NTSC Color Standard
 - 1 360 Degree Range of Rotation, 270 Pan Viewing Angle, Panning 360 Degrees
 - 1 Auto Iris, Auto Focus, Manual Override of Focus and Iris
 - 1 Camera will also be Used for:
 - 1 Monitoring Lateral Pan & Tilt Camera During Extend / Retract Operation

- 1 Light Assembly, Pan & Tilt Zoom Camera, 6" - 72" lines
- 1 White LED Field Replaceable Lamps
- 1 Automatic Centering
- 1 Lateral Pan & Tilt Camera to Include:
 - 1 Solid State Color Sewer TV Camera with:
 - 1 Continuous 360 Degrees Rotation, 360 Degees Pan, and 270 Degrees Tilt
 - 1 Sonde, Built in, for Locating Purposes with:
 - 1 Switchable Frequencies, Choice of 8kHz and 512 Hz
 - 1 Purge and Pressurization Valve, for Lateral Pan & Tilt Camera
 - 1 Dual Wiper System Built Into Laterl Pan & Tilt Camera
 - 1 Built in Directional White LED Lighting for Lateral Pan Tilt Camera for:
 - 1 3" - 15" Line Illumination
 - 1 Powered Built in Self Leveling Feature, Manual Focus, and Auto Exposure
 - 3 Guide Probes of varying lengths for Lateral Pan & Tilt Camera
- 1 Lateral Launcher, for Lateral Pan and Tilt Camera to include:
 - 1 Self Propelled Launcher Robot with Freewheel, Forward, and Power Reverse
 - 1 Camera Head Mounting Assembly with Rotation Positioning, Articulating Hinge
 - 1 Push Cable Drive Assembly - Two-Speed Extend / Retract Camera Positioning
 - 1 Rear tip-up connector
 - 1 Interconnect Cable for Launcher to Push Cable
 - 1 Interconnect Cable for Control System to Power Control Unit
 - 1 Single-point quick wheel removal system
 - 6 each 3.5" diameter tires for 6" pipe
 - 6 each 4.375" diameter tires for 8" pipe
 - 6 each 5" diameter tires for 10"-15" pipe
 - 1 Pneumatic Tire Kit for 12" - 15" pipe
 - 1 Rear Housing Assembly to Add Optional Rear View Color Camera
- 1 Lateral Reel / Control Assembl / Wireless Controller
 - 1 Electric Reel with Automatic Levelwind, Slipping and Clutch for:
 - 1 Powered Retrieve of Push Cable
 - 1 Control System to Include Launcher / Self Propelled Robot Control with:
 - 1 Extend / Retract, Left / Right Rotation, Camera Selection
 - 1 Picture In Picture Selection / Cable Drive Speed
 - 1 1000 ft. Video Cable, 8 Conductor with Cable End Termination
 - 1 Controller with Forward, Freewheel, and Power Reverse / Variable Speed Control:
 - 1 Self-Propelled Launcher Robot
- 1 All Launcher, Camera, and Reel Functions Shall be Controlled by the Wireless Hand Held Summit System Controller
- 1 Rear-View Camera
 - 1 Color NTSC Camera
 - 1 Lightring with (12) Solid State White LEDs

1 QUICK CABLE LOCK PIGTAIL COUPLER KIT

1 120' PUSH CABLE FOR LATERAL INSPECTION SYSTEM

1 MANHOLE TOP ROLLER ASSEMBLY, TV ONLY

1 MANHOLE ADAPTER CLAW HOOK

6 RETRIEVAL/DOWNHOLE POLE ASSEMBLY

1 INVERT ROLLER ASSEMBLY

1 RETRIEVAL HOOK

1 MULTI CONDUCTOR TV ONLY TOOL KIT

- 1 Milliampmeter Tool
- 1 Electrical Tape
- 1 Needle Nose Pliers
- 1 Six-In-One Screwdriver

- 1 6" Adjustable Wrench
- 1 Anti Seize Grease
- 1 9-Piece Allen Wrench kit
- 1 Solder Iron Kit
- 1 Industrial Pliers
- 1 5/32 T-Handle Hex Wrench
- 1 Multi Conductor TV Only Operation Manual
- 1 Parts Catalog
- 1 Cable Repair Kit DVD
- 1 TV Only Training DVD

1 TRAINING, ON-SITE (FIVE DAYS)

1 CUSTOMER PICK-UP OF COMPLETED UNIT IN ORLANDO, FL USA

OPTIONAL ITEMS
[NOT INCLUDED IN BASE QUOTE]

1 UPGRADE TO 4X4 CHASSIS (Optional)