




CITY OF ORLANDO

August 24, 2016

MEMORANDUM

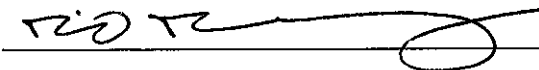
TO: David Billingsley, Chief Procurement Officer

FROM: Lee Donate, Purchasing Agent 

SUBJECT: RFP15-0235, Parking Access and Revenue Control System (PARCS)

Please review / approve the attached Meeting Minutes for the subject Advisory Committee Meeting of August 18, 2016.

Approved:



PROCUREMENT AND CONTRACTS DIVISION

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990
PHONE 407.246.2291 • FAX 407.246.2869 • CityofOrlando.net • esupplier.cityoforlando.net

ADVISORY COMMITTEE MEETING MINUTES
RFP15-0235
for
Parking Access Revenue Control System (PARCS)
Thursday, August 18, 2016
4th Floor, Dolphin Conference Room
10:00 AM – 12:00PM

5th. Meeting of the Advisory Committee to review and evaluate responsive proposals submitted in response to RFP15-0235.

Committee Members Present:

Charles Ramdatt, (Chair), Transportation Engineering
Todd Berube, Technology Management
Ridzi Palomo, Parking
Pamela Corbin, Parking
Cade Braud, Transportation Engineering

Committee Members Absent:

None

Other City Personnel Present:

Lee Donate, Procurement and Contracts Division (Facilitator)
Scott Zollars, Parking (Technical Advisor)
Thomas Papsodero, Parking (Technical Advisor)
Dawn Chin Shue, M/WBE Office

Actions/Discussion/Motions:

Charles Ramdatt, called the meeting to order at 10:10 a.m. and took the following actions:

- 1) Advised that the meeting is being recorded and asked that everyone sign the sign-in sheet.
- 2) Indicated the date, time and purpose of the meeting and that it was posted by the City Clerk more than forty-eight (48) hours in advance.
- 3) Introduced himself and those in attendance by name and Division.
- 4) Advised the Committee that a quorum has been established.
- 5) Indicated that no members of the public are present and that the Public Input Procedures addressed at the 1st Committee meeting are still in place.
- 6) Asked for a motion to accept the minutes of the 4th Committee meeting, held on June 9, 2016, as presented.

A motion was made by Pamela Corbin and seconded by Ridzi Palomo to accept the minutes of the 4th Committee meeting, held on June 9, 2016, as presented. Discussion ensued. No public was present. The motion passed unanimously.

Charles Ramdatt informed the Committee of the meeting's schedule as follows:

Schedule of Call-ins:

<u>Time</u>	<u>Action</u>
10:15 – ? a.m.	U of Memphis – Q&A
11:45 – ? a.m.	U of TN – Q&A

Lee Donate distributed Price Comparison Information to the committee, as requested by the Committee during the June 9, 2016, Committee meeting. Discussion ensued

At 10:20 a.m., a representative from the University of Memphis indicated that they would not be able to call-in until 10:45 a.m.

The Committee had a brief discussion and requested that the meeting recess from 10:20 a.m., until 10:45 a.m.

The meeting reconvened at 10:45 a.m. The first call-in commenced at 10:45 a.m. and concluded at 11:00 a.m.

The Committee had a brief discussion and requested that the meeting recess from 11:03 a.m., until 11:45 a.m.

The meeting reconvened at 11:42 a.m. The second call-in commenced at 11:45 a.m. and concluded at 12:01 p.m. Discussion ensued.

Lee Donate distributed copies of the questions asked by Technology Management and answered by the call-in personnel during the call-ins, to the Committee members.

A motion was made by Pamela Corbin, seconded by Todd Berube to score, rank and tally. Discussion ensued. No public was present. The motion passed unanimously.

Lee Donate distributed the Proposal Evaluation Form to the Committee members. The Committee members individually scored and ranked. Lee Donate tabulated the Committee rankings and presented to the Committee. The resulting Final Ranking is as follows:

1. Amano McGann

A motion was made by Cade Braud, seconded by Ridzi Palomo, to accept the ranking and evaluation of the Proposals, and recommend to City Council that the Chief Procurement Officer negotiate a contract with the top ranked firm. Discussion ensued. No public was present. The motion passed unanimously.

A motion was made by Ridzi Palomo, seconded by Pamela Corbin to adjourn the meeting. The meeting adjourned at 12:20 p.m.

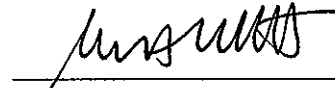
These minutes are considered to be the official minutes of the RFP15-0235 Committee Meeting held on August 18, 2016, and no other notes, tapes, or other recordings taken by anyone takes precedence.

Submitted by:



Lee Donate
Procurement & Contracts Division
Assigned Procurement Representative

Reviewed and Accepted by:

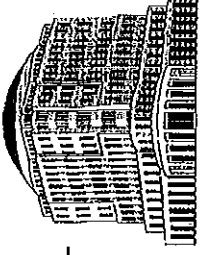


Charles Ramdatt
Transportation Engineering
Chair

Attachment(s): Sign-in Sheets
Price Comparison Information
IT Department Questions and Call-in Answers
Proposal Evaluation Form & Ranking Tally

CITY OF ORLANDO

Procurement & Contracts Division
5th Committee Meeting Sign-In Sheet



Date: 8/18/16 Time: 10:00 a.m. to 12:00 p.m. Bid Number: RFP15-0235 Location: City of Orlando, 400 S. Orange Avenue, Dolphin's Conference, 4th Floor, Orlando, FL 32802

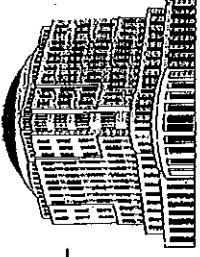
Title: PARKING ACCESS AND REVENUE CONTROL SYSTEM (PARCS)

COMPANY NAME & ADDRESS DEPARTMENT/BUREAU	COMPANY REPRESENTATIVE PLEASE PRINT FULL NAME & PROVIDE SIGNATURE	PHONE NUMBER (407) 246-2329	FAX # (407) 246-2869
Procurement & Contracts Div. 400 South Orange Avenue, 4th Floor Orlando, Florida 32801	Lee Donate, Purchasing Agent II	Lee.Donate@cityoforlando.net	
City of Orlando, Transportation Engineering Division	Charles Ramdatt, Chair		
MBE OFFICE CITY OF ORLANDO	DAWON CHIN SHUE <i>Dawn Chin Shue</i>		
IT City of Orlando	Todd Beecher <i>Todd Beecher</i>	Todd.Beecher@cityoforlando.net 407-246-2864	
Facilities Division City of Orlando	Ridzi Palano <i>Ridzi Palano</i>	Ridzi.Palano@cityoforlando.net 407-246-3135	

NOTE: DO NOT WRITE ON THE BACK OF THE FORM.





CITY OF ORLANDO

Procurement & Contracts Division
5th Committee Meeting Sign-In Sheet



Date: 8/18/16 Time: 10:00 a.m. to 12:00 p.m. Bid Number: RFP15-0235 Location: City of Orlando, 400 S. Orange Avenue, Dolphin's Conference, 4th Floor, Orlando, FL 32802

Title: PARKING ACCESS AND REVENUE CONTROL SYSTEM (PARCS)

COMPANY NAME & ADDRESS DEPARTMENT/BUREAU	COMPANY REPRESENTATIVE (PLEASE PRINT THE BEST SOURCE NAME & PROVIDE SIGNATURE)	EMAIL ADDRESS DO NOT LEAVE IN BLANK	TELEPHONE	FAX
CITY OF ORLANDO PARCS	THOMAS PARSONS 	THOMAS.PARSONS@CITYOFORLANDO.NET	407-246-3769	407-246-2887
CITY OF ORLANDO TRE	CADE BRAND 	cade.brand@CITYOFORLANDO.NET	407-246-2020	
PKG	Scott Zillys 	Scott.Zillys@CITYOFORLANDO.NET	X 3859	
PKG	PAMELA CORBIN 	Pamela.corbin@CITYOFORLANDO.NET	X 3766	

NOTE: DO NOT WRITE ON THE BACK OF THE FORM.

CITY OF ORLANDO

LEE DONATE <lee.donate@cityoforlando.net>

Price Comparisons

1 message

Mike Briggs <mike.briggs@amanomcgann.com>

To: Lee Donate <lee.donate@cityoforlando.net>

Lee-

Attached are 3 proposals that should give you some good comparisons. There is an airport, university and local hotel. A couple things to consider as you review.

- The City of Orlando pricing is net and includes freight.
- The proposal that is titled, "Pricing for TBR and UT Institutions" is net pricing but freight is listed separately in the final pricing. Also, the handheld in the proposal does not have 2-way communication and a camera like we have proposed to the City of Orlando. The prices are still very close.
- The St. Louis Airport pricing is MSRP and the discount is taken at the end under "Summary Pricing". You will need to deduct 30.8% off each MSRP in the proposal to get their net price not including freight.
- The Sapphire Falls proposal is similar to the St. Louis Airport. All prices in the proposal are MSRP and the discount is taken the end of the proposal. You will need to deduct 28% off each MSRP in the proposal to get their net price not including freight.

These are all signed, closed deals that have been installed. Sapphire Falls is a Universal hotel and is in the final stages of the install. The other 2 are up and running. If you need more proposal for comparison let me know. Apologies for the delay getting these to you. Between vacations and re-alignment in our office it's been crazy. Thanks!

Mike Briggs

General Manager

Amano McGann, Inc.

1101 N. Keller Road, Suite C

Orlando, FL 32810

Tel: 407-661-1334

Fax: 407-661-1363

Cell: 407-697-1609

mike.briggs@amanomcgann.com

Pricing for TBR and UT Institutions

Attachment D

Innovation Garage - Entry lanes

Qty	Model	Description	Price Each	Price Extended
2	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector	\$2,016.00	\$4,032.00
2	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$169.00	\$318.00
2	O-2000/0S1-0000	OPUSeries Entry Terminal FlexScan Ready Barcode ticket, OPUS color.	\$7,632.00	\$15,264.00
2	O-0120/000-1000	FlexScan Barcode Imager Kit for OPUS-2000/4000/4800 Series. Includes Barcode Imager.	\$1,325.00	\$2,650.00

Innovation Garage - Exit lanes

Qty	Model	Description	Price Each	Price Extended
4	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector	\$2,016.00	\$8,064.00
4	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$169.00	\$636.00
4	O-7700/0S1-0001-A10	OPUSeries Pay-in-Lane Exit Station FlexScan Ready, U.S. Accepts credit card, notes and coins, dispenses change in bills and coins (U.S.), OPUS color.	\$28,196.00	\$112,784.00
4	O-0170-000-1000-000	FlexScan Barcode Imager Kit for the OPUS-7000/AMG-6700 Series	\$1,325.00	\$5,300.00

Zach Curlin Garage - Entry lanes

Qty	Model	Description	Price Each	Price Extended
3	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector	\$2,016.00	\$6,048.00
3	O-2000/0S1-0000	OPUSeries Entry Terminal FlexScan Ready Barcode ticket, OPUS color.	\$7,632.00	\$22,896.00
3	O-0120/000-1000	FlexScan Barcode Imager Kit for OPUS-2000/4000/4800 Series. Includes Barcode Imager.	\$1,325.00	\$3,975.00
3	AL12	12' Straight Aluminum Gate Arm	\$84.00	\$252.00

Qty	Model	Description	Price Each	Price Extended
		Not required if using the AMS9054MC70 in cellular mode.		
1	AMS9660IP	Amano McGann iParoProfessional Event Management Revenue Software Supports up to 8 Handheld Units, Interfaces Symbol Wireless RF Scanner with Amano McGann Event Terminal Software. Event Management Software is designed for speed of processing to manage pay-at-entry parking operations. The system supports cash, credit card option, presale passes, AHB (active hot buttons), ticket inventory management, VIP tables and more. Reports include: event cashier and management reports, transactions, parking fees, general totals, attendant totals, daily revenue, ticket type, ticket revenue, revenue summary, sign on/ off, alarms, entry/exit time, duration of stay and SQL.	\$13,000.00	\$13,000.00

AVI System

Qty	Model	Description	Price Each	Price Extended
59	TRES 900	TRES 900 AVI Reader	\$1,680.00	\$99,120.00
47	O-0100/1100-000	IO100 Universal Lane Controller. Mounting for AMG Gates. Includes power supply and mounting plate for AMG Gates.	\$1,404.00	\$65,988.00

Open/Full Sign

Qty	Model	Description	Price Each	Price Extended
2	TCL718GR-220	LED Open/Full sign, 7x18 (Green / Red)	\$532.00	\$1,064.00



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Dellneators

Qty	Model	Description	Price Each	Price Extended
100	129-6	Tapco Dellneator	\$40.00	\$4,000.00

Streetline

Qty	Model	Description	Price Each	Price Extended
12		First Year Fee for Streetline Application	\$4,000.00	\$48,000.00

Hosted Solution

Qty	Model	Description	Price Each	Price Extended
12		First Year Fee for Hosted Solution	\$4,000.00	\$48,000.00

IParc software and server hardware

Qty	Model	Description	Price Each	Price Extended
1	LB401A-R2	10BASE-T/100BASE-TX Ethernet Extender Kit	\$700.00	\$700.00
1	O-0100/CONFIG	IO100 Configuration File. Reader configuration file for IO100 Universal Lane Controller	\$440.00	\$440.00
1	AMS4252DUIP	Amano McGann IParcProfessional Debit Access Control Upgrade. Upgrades Amano McGann AMS4054IP to AMS4255DIP.	\$1,900.80	\$1,900.80
1	AMS4252DUIPLM	Amano McGann IParcProfessional Debit Access Lane Module Upgrade Lane module software for supporting additional facilities. Upgrades Amano McGann AMS4054IPLM to AMS4255DIPLM	\$950.40	\$950.40
1	AMS9020IPUPV	IParcProfessional License Version Upgrade. Major software version upgrade to Build 19 from IParcProfessional Build 18. Exclude Customs, Hotel Systems, Valet, and Client Software.	\$2,816.00	\$2,816.00
1	AMS9010IPUPLC	IParcProfessional Lane Module Software Upgrade. Major Software Version upgrade for Professional Lane Modules, Version 15 or newer, to IParcProfessional Software.	\$1,320.00	\$1,320.00

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TOTAL SYSTEM SUMMARY

Products Subtotal: \$848,794.00

Installation & Technical Services: \$49,940.00

Miscellaneous: N/A

Subcontractor Services: \$502,243.00

Freight: \$14,360.00

Total System Investment: \$1,404,302.00

AMANO McGANN

Submitted to: Lambert St. Louis International Airport

Customer Name: Chris Prichard

Address: P.O. Box 10305

City, State, Zip: St. Louis, Missouri, 63145

Tel: 713-630-7458

Email: cprichard@walterpmoore.com

Submitted by: Amano McGann, Inc.

Amano Representative: Joe Mollish

Address: 8312 Page Avenue

City, State, Zip: St. Louis MO 63130

Tel: (314) 426-7727

Email: joe.mollish@amanomcgann.com

Proposal valid through: 5/18/2015

Qty	Model	Description	Price Each	Price Extended
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6	AMS6958LIP	Amano McGann iParcProfessional Credit Card Facility License Fee. Add premium for supporting additional facilities via single location computer.	\$2,400.00	\$14,400.00
1	AMS6958IP	Amano McGann iParcProfessional Credit Card Software SUITE. Product includes Tender Retail, or Payware Connect for credit card gateway to the users clearinghouse. Real-time credit card processing AMSCHARGE module is also included (one merchant ID number). Software allows up to (2) credit cards on-file, including MasterCard, VISA, Diners Club, American Express, and Discover. Product includes Tender Retail, or Payware Connect for credit card gateway to the users clearinghouse. Real-time credit card processing, AMSCHARGE module, is also included (one merchant ID number). Additional Merchant ID numbers available at additional cost.	\$18,600.00	\$18,600.00
6	AMS4752LIP	Shared Accounts Plus License Fee	\$1,500.00	\$9,000.00
1	AMS4750IP	Amano McGann iParcProfessional Shared Accounts Software. Shared Accounts module for AMS4054IP or AMS4255DIP. This option allows users to issue cards to a shared group and limit number of users active in facility at one time. Example: Issue 100 cards but only allow 50 cards in at one time. When the limit is met, all others will be denied.	\$3,000.00	\$3,000.00
6	AMS4355LIP	Amano McGann iParcProfessional Debit Access Facility License Fee. Add premium for supporting additional facilities via single location computer.	\$2,050.00	\$12,300.00

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1	AMS4950IP	<p>Amano McGann iParcProfessional BA Business Alerts</p> <p>Innovative Business Alerts (BA) allows users to preprogram reports, alarms and statistics sent to their PC or Smartphone. The Amano McGann iParcProfessional Internet connectivity allows management to receive pertinent Business Alerts anywhere. BAs can be activated based on particular time of day, time schedule throughout day, days of week, or a specific date. Monitor facility occupancy, attendants efficiency, daily revenue statistics, alarm conditions and more. With the BA Wizard, programming is easy. Tree programming makes it simple to select the information you want to receive. With drag & drop, information will be flowing to your PC or Smartphone in no time. Recipients are linked to the outside world via e-mail addresses. Information can be sent to an individual or group of individuals. Our flexibility makes it easy to manage the system by exception.</p>	\$0.00	\$0.00
64	DTK-120HW	Equipment Panel/Dedicated Circuit Surge Protective Device	\$94.20	\$6,028.80
1	KVMS	Keyboard, Video, Mouse Switch	\$500.00	\$500.00
8	15-504	Specialized 3' Cable (25 pin to 10 pin) for PortServer TS 4 MEI	\$75.44	\$603.52
2	15-538	4-Port Serial to TCP/IP Ethernet Converter	\$800.00	\$1,600.00
12	15-525	5 port 10/100 ENET Switch	\$110.00	\$1,320.00
1	15-803	19" Monitor	\$188.20	\$188.20
2	15-963	PortServer TS 2 MEI	\$564.50	\$1,129.00
15	16-109	Uninterruptible Power Supply (UPS) for Host Server System	\$400.00	\$6,000.00
1	AMS-SRVR/RKMT	Custom Application Server (Rack-mount) per iParcProfessional System Specifications. Windows Server operating system, Hard Drives w/RAID, LCD Monitor, DVD+RW, Laser Printer included.	\$6,000.00	\$6,000.00
1	AMS-SQL/RKMT	Custom IBM Database Server (Rack-mount), Microsoft SQL Server 2012, Hard Drives w/RAID, DVD+RW included.	\$7,500.00	\$7,500.00

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1	AMS5150IPB.	Amano McGann Mass Validation Production System. Includes: 15 touch screen computer, Amano McGann Validation Production Software, proximity sign-on/off reader, 50 proximity cards and Validation Issuing Device in custom cabinet. Additional features include Validity option for encoding a start and end date on validation coupon, Unique ID option for encoding a serial number on validation coupon and Uses option for encoding a number of uses for the validation coupon. The default configuration for the Mass Validation system allows the user to program the lot number at their location. As an option, the lot configuration can be factory-set with one pre-determined lot number. This will limit the number of locations for which the Mass Validation coupons can be used. If this option is selected, please specify the lot number to be used at the time of order. Validation coupon stock ordered separately. System reporting with owner provided printer.	\$28,000.00	\$28,000.00
11	76-1620-005	Power Supply Transcore	\$40.00	\$440.00
11	58-1620-006	Interface Cable - 35' - for Encompass 4 AVI Reader	\$266.00	\$2,926.00
11	54-1620-001	Wall-Mount Bracket for Encompass 4 AVI Reader	\$80.00	\$880.00
11	10-4002-001	Transcore Encompass 4 AVI Reader, 12' - 17' read range, Super eGo (SeGo) Protocol, RS232	\$5,200.00	\$57,200.00
64	AGP-0234	Vehicle Detector, Dual Channel	\$300.00	\$19,200.00
64	AU13950-KIT	Socket & Wiring Harness for Barrier Gate Form C Relay Input Expansion	\$80.00	\$5,120.00
128	P-NL08-18/30	Prefabricated 2' x 6' Sawed-in Detector Loop, 30' Lead-in Wire w/ Sealant Kit	\$110.00	\$14,080.00
64	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$300.00	\$19,200.00
64	AMG-1850/A907	Gate, Direct Drive, MT-1703, dual detector, two-tone silver/grey	\$3,600.00	\$230,400.00

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Optional Products

Qty	Model	Description	Price Each	Price Extended
1	MISC	Mobile LPI System	\$21,450.00	\$21,450.00
1	MISC	Amano McGann Integrated Ground Transportation Software	\$775,000.00	\$775,000.00

TOTAL SYSTEM SUMMARY

Products Subtotal: \$796,450.00

Discount: \$315,362.50

30.8%

Installation & Technical Services: \$0.00

Miscellaneous: N/A

Subcontractor Services: N/A

Freight: \$0.00

Total System Investment: \$481,087.50

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Project Name: Loews Sapphire Falls Resort
 Proposal Number: Q-00005868
 Proposal Date: 4/19/2016

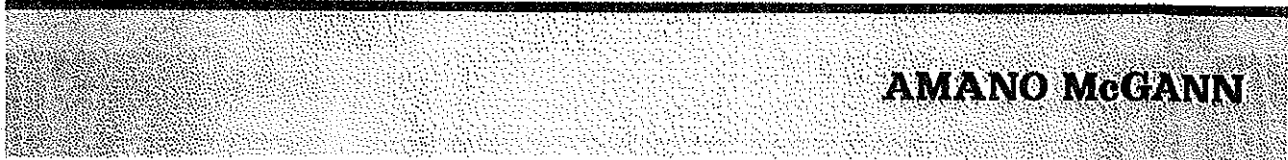
Submitted to: Brooks Ellis	Submitted by: Amano McGann, Inc.
Customer Name: Towne Park	Amano Mike Briggs
Site Address: 6500 Adventure Way	Representative: Address: 1101 N. Keller Road, Suite C
Site City, State, Zip: Orlando, , 32819	City, State, Zip: Orlando FL 32810
Tel:	Tel: (407) 697-1609
Email: bellis@townepark.com	Email: mike.briggs@amanomcgann.com

Proposal valid through: 7/18/2016

Main Entry & Exit Gates

Main entry of hotel with Guard house (provided by others) - 2 entries / 1 exit

Qty	Model	Description	Price Each	Price Extended
3	AMG-1751/A851	Gate, Dual detector, white.	\$3,400.00	\$10,200.00
3	AL12	12' Straight Aluminum Gate Arm	\$150.00	\$450.00
3	MT-1703	iParcProfessional Gate Enhancement - Counts Signal Board	\$550.00	\$1,650.00
6	L5	Pre-Fabricated Loop, 2' x 6' w/25' lead-in	\$110.00	\$660.00
1	DT280PMDL	Dual Proximity/Magnetic Stripe Display Reader with power supply. 10" x 10" enclosure. Proximity up to 10" read range.	\$5,300.00	\$5,300.00
1	RM-100W	Pedestal White	\$450.00	\$450.00
1	MISC	Misc.	\$656.00	\$656.00



Level P2 - Guest & Valet

One (1) entry lane.

Qty	Model	Description	Price Each	Price Extended
1	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector, custom color. Requires Setup-XC	\$3,600.00	\$3,600.00
1	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$300.00	\$300.00
2	XMLS	2' x 6' Sawed-in Detector Loops Wire/Sealant Kits	\$400.00	\$800.00
1	O-2000/OS1-0000	OPUSeries Entry Terminal FlexScan Ready Barcode ticket, OPUS color.	\$14,400.00	\$14,400.00
1	O-0120/000-0500	Proximity Reader Kit for OPUS-2000/4000 Series. Includes ASR-610/16101 McGann Proximity Reader.	\$1,000.00	\$1,000.00
1	O-0120/000-1000	FlexScan Barcode Imager Kit for OPUS-2000/4000/4800 Series. Includes Barcode Imager.	\$2,500.00	\$2,500.00
1	MAG0100MS	OPUS mag stripe hotel card reader.	\$2,800.00	\$2,800.00

Level P2 - Guest & Valet

One (1) reversible lane & one (1) exit only.

Qty	Model	Description	Price Each	Price Extended
1	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector, custom color. Requires Setup-XC	\$3,600.00	\$3,600.00
1	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$300.00	\$300.00
2	XMLS	2' x 6' Sawed-in Detector Loops Wire/Sealant Kits	\$400.00	\$800.00
1	O-4700/OS1-0001	OPUSeries Credit Card Exit Terminal FlexScan Ready. Barcode ticket, credit card, magnetic access card configuration, OPUS color (RAL7022).	\$17,000.00	\$17,000.00

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Qty	Model	Description	Price Each	Price Extended
1	O-0120/000-0500	Proximity Reader Kit for OPUS-2000/4000 Series. Includes ASR-610/16101 McGann Proximity Reader.	\$1,000.00	\$1,000.00
2	PRX280MH	Amano McGann HID Proximity reader with buffering, power supply and mounting plate. Up to 5" read range.	\$2,800.00	\$5,600.00
2	RM-100W	Pedestal White	\$225.00	\$450.00
1	MAG0100MS	OPUS mag stripe hotel card reader.	\$2,800.00	\$2,800.00

Level P3 - Guest & Valet

Guest Lanes -

One (1) reversible lane & one (1) exit only lane.

Valet Lanes-

Two (2) exit lanes - CARD READER ONLY

Qty	Model	Description	Price Each	Price Extended
5	AMG-1852/A944	Gate, Direct Drive, MT-1703, dual detector, custom color. Requires Setup-XC	\$3,600.00	\$18,000.00
5	AL30	11' Folding Aluminum Gate Arm for AMG-1850	\$300.00	\$1,500.00
10	XMLS	2' x 6' Sawed-in Detector Loops Wire/Sealant Kits	\$400.00	\$4,000.00
2	O-0100/1100-000	IO100 Universal Lane Controller. Mounting for AMG Gates. Includes power supply and mounting plate for AMG Gates.	\$2,700.00	\$5,400.00
2	O-4700/0S1-0001	OPUSeries Credit Card Exit Terminal FlexScan Ready. Barcode ticket, credit card, magnetic access card configuration, OPUS color (RAL7022).	\$17,000.00	\$34,000.00
2	O-0120/000-1000	FlexScan Barcode Imager Kit for OPUS-2000/4000/4800 Series. Includes Barcode Imager.	\$1,250.00	\$2,500.00

AMANO McGANN

Qty	Model	Description	Price Each	Price Extended
1	AMS3350IPB	Amano McGann iParcProfessional Hotel Touch Screen Terminal Includes 15 touch screen computer, magnetic encoder and label printer. Terminal used to encode self-park magnetic stripe pass cards and/or hotel room keys to work in lane readers and valet magnetic stripe pass cards for valet terminal. Note: Valet sold separately. The terminal requires clerk sign-on, pass card encoding, calendar activated entry/departure date and room number, which are downloaded to Amano McGann Access Software via LAN connection. Standard reports included.	\$25,065.00	\$25,065.00
1	AMS7050IP	Amano McGann iParcProfessional Count/Monitor Software. I/O100 sold separately based on lane requirements. The software includes non-reset and facility, transient and contract differential counts. The software supports dry contact full sign control. Reports include: count totals, count statistics, count activity, remote vend, alarms, user changes and SQL. The quantities of I/O100 controllers are ordered as required.	\$4,680.00	\$4,680.00
1	AMS4255DIP	Amano McGann iParcProfessional Debit Access Software. Interfaces with Amano McGann standard or display 280M card readers (proximity, magnetic stripe, barcode, AVI). Also supports AMG and AGP single throat, standard format magnetic stripe access cards. Includes all features of AMS4054IP, plus provides the debit charge card (stored value) module. Software provides multiple variable and flat rate structures. Cards can be debited based on value, uses, or time. Configuration options include debit on entry, debit on exit, once per day/once per 24 hours, limited use and more.	\$9,000.00	\$9,000.00

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Qty	Model	Description	Price Each	Price Extended
1	AMS4950IP	<p>Amano McGann iParcProfessional BA Business Alerts</p> <p>Innovative Business Alerts (BA) allows users to preprogram reports, alarms and statistics sent to their PC or Smartphone. The Amano McGann iParcProfessional Internet connectivity allows management to receive pertinent Business Alerts anywhere. BAs can be activated based on particular time of day, time schedule throughout day, days of week, or a specific date. Monitor facility occupancy, attendant's efficiency, daily revenue statistics, alarm conditions and more. With the BA Wizard, programming is easy. Tree programming makes it simple to select the information you want to receive. With drag & drop, information will be flowing to your PC or Smartphone in no time. Recipients are linked to the outside world via e-mail addresses. Information can be sent to an individual or group of individuals. Our flexibility makes it easy to manage the system by exception.</p>	\$0.00	\$0.00
1	PSS-3A	Credit Card Reconfiguration. 1-5 MID/TID	\$1,000.00	\$1,000.00
1	15-525	5 port 10/100 ENET Switch	\$110.00	\$110.00

SES IP Based Intercom System

Includes 17 intercom stations with gate vend option

Qty	Model	Description	Price Each	Price Extended
1	SATMUI4	Select rollover multi unit interface	\$438.00	\$438.00
17	SAT3R-KIT	Select Rollover Phone Dialer Intercom	\$850.00	\$14,450.00

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Terms & Conditions

Conditions and Disclaimers

- Amano McGann has included our standard Merit Shop Labor Rates for this project. Should Prevailing Wage, Union, and/or PLA Labor be required, additional costs may apply and will be quoted separately.
- Amano McGann assumes work can be completed during normal working hours. After-hours and weekend installation may result in additional fees.
- Amano McGann assumes penalties, liabilities, and/or consequential damages will not be part of the contract terms and conditions.
- Amano McGann reserves the right to negotiate mutually acceptable contract terms.

Installation

By Amano McGann and all work to be performed during the standard business hours of 8:00AM – 4:30PM, Monday through Friday. Additional charges apply for work requested to be performed after standard business hours and/or weekends. Idle time incurred due to absence of escorts, clearances, or inability to enter the work space or other factors beyond our control will be considered a change with added labor hours. Firm start date for installation to be determined after complete order has been received by Amano McGann. Amano McGann will provide necessary training on operation/maintenance of system.

Product Delivery

Estimated lead time for PARCS equipment is 6-8 weeks from receipt of all required order forms and deposit for product delivery, when applicable. Amano McGann will provide a secure off-site storage area for said materials throughout duration of the installation. Such materials will be treated as 'stored materials' for the purposes of payment applications. Unless otherwise agreed upon, price and delivery terms shall be F.O.B. shipping point.

Tax

Prices in this proposal include state sales tax.

Change Orders

Any alteration or deviation from the above specifications, including but not limited to any such changes involving additional material and/or labor costs, will be executed only upon a written change order for same, signed by both Buyer and Amano McGann. If there is any charge for such alteration or deviation, the additional charge will be added to the contract price.

Bonding, Insurance, & Liquidated Damages

Any bonding requirements are not included in this proposal and shall be provided at an additional charge based upon scope. Any insurance requirements outside of standard coverage's carried by Amano McGann are not included in this proposal and shall be provided at an additional charge based upon additional requirements and terms of coverage. Liquidated damages are not included in this proposal.

Warranty

This proposal includes One Year warranty on parts and labor for defects in materials or manufacture. Warranty does not cover damage or malfunctions resulting from acts of God, collision, vandalism, misuse, electrical surges, power failure, or use of non-manufacturer approved parts or consumable supplies.

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Warranty

The Amano McGann project management and sales consulting staff understands that no matter how sophisticated a parking system is, it is the ongoing service that will make the system functional and effective. After the contract is signed, Amano McGann sales personnel and project managers stay involved throughout the life of the equipment. The goal is to create customers for life.

Amano McGann is committed to providing you with service to meet the needs of your parking operation. Downtime for parking equipment could mean serious inconvenience for parkers, loss of revenue, or hindrance of ingress. Amano McGann will do everything possible to minimize any system downtime.

This Amano McGann system comes with a Parts and Labor Warranty period of One Year. Your warranty start date will begin upon substantial completion of system. All work is warranted in its entirety to be free of mechanical or electrical defects in design, material, and/or workmanship. Amano McGann will repair or replace all work delivered under the Contract and correct any defect within the Warranty Period at no additional cost. The maintenance service during the warranty period will include all parts, labor, transportation, and support services to successfully perform maintenance, repair, and/or replace any hardware, mechanical, electronic, programming, or software component, to ensure the parking control system performs according to the requirements of the technical specifications. This maintenance service includes all lane equipment, host computer system hardware, operating system, software, and all associated communication sub-systems and peripheral devices.

During this warranty period, work shall be performed during normal business hours Monday through Friday from 8:00AM to 4:30PM. All other service calls shall be billed at cost of services.

This warranty does not apply to situations where damage or malfunctions resulting from fire, flood, earthquakes, elements of nature or acts of God, strikes, riots, collision, vandalism, misuse, electrical surges, power failure, use of non-manufacturer approved parts or consumable supplies, or any other similar cause beyond the reasonable control of Amano McGann.

Amano McGann is confident that we will provide the highest level of warranty service and ongoing maintenance support for the proposed parking control system. Our clients have high expectations, and we continue to provide quick response and resolution to ever changing service needs.

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Uni of Tenn.

Information Technology Department

Questions for the two (2) clients of the system

- 1.) The vendor suggests a direct network connect to the hosted datacenter for application connection. A connection through a VPN and a standard internet connection will also work.

What is your connection type? And do you have any technical issues?

Internet connections
/ No issues.

- 2.) In the time you have run the new hosted/cloud version of the product, have you had any planned maintenance outages? No planned maintenance outages

- 3.) Has the vendor had any un-planned or outages that caused down time for your application utilizing the hosted/cloud version of your software? No un-planned outage at this

Time

- 4.) When or if you had issues with the application or hardware side:

How was the support? The support is good, call in, they send tech out right away

7/24 hour support? yes

- 5.) When utilizing the hosted/cloud version of the software, are you happy with the response time with the PC web browser running reports and inputting and exporting information?

Yes, happy with usage. Have to log off to printer

- 6.) In your exit strategy planning for moving to another vendor, are you able to export or extract your data from the system? Did not ask question.

In what formats?

Do not know

Uni of ~~Feat~~ Memphis

Information Technology Department

Questions for the two (2) clients of the system

- 1.) The vendor suggests a direct network connect to the hosted datacenter for application connection. A connection through a VPN and a standard internet connection will also work.

What is your connection type? And do you have any technical issues?

Internet connection, having No Issues

- 2.) In the time you have run the new hosted/cloud version of the product, have you had any planned maintenance outages?

No Planned maintenance outages
from the beginning

- 3.) Has the vendor had any un-planned or outages that caused down time for your application utilizing the hosted/cloud version of your software?

ONE un-planned outage
in the last year, only down a short time

- 4.) When or if you had issues with the application or hardware side:

How was the support? Very Responsive support very happy

7/24 hour support? yes

- 5.) When utilizing the hosted/cloud version of the software, are you happy with the response time with the PC web browser running reports and inputting and exporting information?

yes, only a little slow when printing - had to Log off.

- 6.) In your exit strategy planning for moving to another vendor, are you able to export or extract your data form the system?

yes Can Run Report in word, excel, and PDF

In what formats? excel, PDF, and word

PROPOSAL EVALUATION FORM

NO.	FACTOR	Possible Points	Amano McGann				
1	Proposed System To Meet Specifications as Described.	35	33				
2	Qualifications, Experience and Past Performance of Proposer.	33	30				
3	Veteran Business Enterprise Participation.	2	0				
4	Minority and/or Women Owned Business Enterprise Participation.	5	3				
5	Price Proposal.	25	22				
TOTAL POINT VALUE		100	88				
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)			1				

DATE: 8-18-16 EVALUATOR: Ridzi Palomo OF Parking Division
 (print name) (print name of organization)

SIGNATURE: 

* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.

PROPOSAL EVALUATION FORM

NO.	FACTOR	POSSIBLE POINTS	Amano McGann				
1	Proposed System To Meet Specifications as Described.	35	33				
2	Qualifications, Experience and Past Performance of Proposer.	33	31				
3	Veteran Business Enterprise Participation.	2	0				
4	Minority and/or Women Owned Business Enterprise Participation.	5	2				
5	Price Proposal.	25	22				
TOTAL POINT VALUE		100	88				
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)			#1				

DATE: 8/18/2016 EVALUATOR: Todd M Berube

OF City of Orlando
(print name of organization)SIGNATURE:  (print name)

* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.

PROPOSAL EVALUATION FORM

NO.	FACTOR	POSSIBLE POINTS	Amano McGann				
1	Proposed System To Meet Specifications as Described.	35	30				
2	Qualifications, Experience and Past Performance of Proposer.	33	28				
3	Veteran Business Enterprise Participation.	2	0				
4	Minority and/or Women Owned Business Enterprise Participation.	5	3				
5	Price Proposal.	25	20				
TOTAL POINT VALUE		100	81				
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)							

DATE: 8/18/16 EVALUATOR: CADE BRAUD

(print name)

CITY OF ORLANDO /
 OF TRANSP. ENGINEERING
 (print name of organization)

SIGNATURE: 

* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.

PROPOSAL EVALUATION FORM

NO.	FACTOR	POSSIBLE POINTS	Amano McGann			
1	Proposed System To Meet Specifications as Described.	35	35			
2	Qualifications, Experience and Past Performance of Proposer.	33	33 ^{pc}			
3	Veteran Business Enterprise Participation.	2	0			
4	Minority and/or Women Owned Business Enterprise Participation.	5	3			
5	Price Proposal.	25	25			
TOTAL POINT VALUE		100	96			
RANKING BASED ON ABOVE POINTS * (#1 reflects the highest point value; #2 is the next highest point value; etc.)						

DATE: 0/10/16 EVALUATOR: PAMELA CORBIN (print name)

OF PARKING DIVISION
(print name of organization)

SIGNATURE: 

* Each Advisory Committee member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the Proposer with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Proposers' total scores from each member will be added and compared. The Proposer with the highest point total will be ranked highest of the tied Proposers.