BRUCE ROSSMEYER'S
HARLEY-DAVIDSON
POLICE & FLEET SALES

Barry T. Kuhnly
Manager

June 8, 2016

Mr. Daryl C. Greenlee
City of Orlando
Fleet Manager
1010 South Westmoreland Drive
Orlando, FL 32805

Dear Mr. Greenlee:

Thank you for taking the time from your busy schedule to speak with me and discuss topics of mutual interest regarding the current fleet and related topics. Please consider this letter as a follow-up to our conversation and an open proposal offered for your review and consideration.

Rossmeyer Daytona Motorcycles, Inc. DBA Daytona Harley-Davidson, 1637 North US Highway 1, Ormond Beach, FL 32174 has been awarded the 2016 Florida Sheriff's Association State Contract, (15-23-0904) for the purchase of Harley-Davidson police motorcycles. Their site can be accessed by going to www.flsheriffs.org. Pages 115-122. This is our 18th year of being awarded this contract.

The 2016 model year police motorcycle has the all new 1690CC High Output twin cam 103 engine, six-speed transmission, oil cooler, six gallon gas tank, electronic throttle control, and new linked brakes with anti-lock brake system.

The following are the FSA prices for the 2016 FLHP Road King police motorcycle and the required additional equipment as per your specifications.

2016 FLHP Road King police motorcycle birch white in color	$16,500.00

Daytona Harley-Davidson • 1637 North US Hwy 1 • Ormond Beach, FL 32174
Cell: 954.257.2073 • Fax: 386.671.7077 • E-mail: bkuhnly@brhd.com

90200561	Saddlebag Rails		293.00
RBKTHD9 (2)	Rear saddlebag light bracket		70.00
53194-07	Lock cylinder kit		25.00
45732-86	Helmet lock kit		28.00
68000137	Wiring kit		60.00
68458-88 (2)	Red turn signal lens		6.00
69200597	New style amplifier bracket		60.00
57400024	Ventilator windshield		350.00
		Subtotal parts	892.00
		Labor	268.00
	18 bikes @ $17,660 with ventilator windshield		$317,880.00
	17 bikes @ $17,310 without ventilator windshield		$294,270.00
		Total Cost	**$612,150.00**

The turn signals on the new motorcycles can be programmed as brake lights and the motorcycle can be programmed to run in stealth mode. This is done through the electronic control module during set up using the digital technician. There is no need to purchase any additional turn signal adapter or stealth mode switch.

Daytona Harley-Davidson is prepared to offer to the City of Orlando, 2017 model year motorcycles at the 2016 model year Florida Sheriff's Association State Contract current price if an order is placed by August 1, 2016, saving any additional price increase for 2017 model year motorcycles by The Motor Company. Delivery would be sometime after October 15, 2016.

If you have any further questions please feel free to contact me at any time.

Thanking you in advance,

Barry T Kuhnly
Manager, Police and Fleet Sales
Rossmeyer Daytona Motorcycles Inc
DBA Daytona Harley-Davidson
1637 North US Highway 1
Ormond Beach, FL 32174
Email: bkuhnly@brhd.com
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2017 Harley-Davidson FLHP Road King Police

QUANTITY:
Thirty Five (35) 2013 Harley-Davidson FLHP Road King Solo Law Enforcement Motorcycles

SCOPE OF SPECIFICATIONS
These specifications describe the mechanical and comfort requirements for the FLHP solo law enforcement motorcycles which will be used by the Orlando Police Department. The specifications and up fit of both contracted and non contracted parts stated along with swap of Push-to-talk and the Moto-Lights from current motorcycles to new motorcycles with the pickup and delivery of the new motorcycles to and from City of Orlando Fleet Management.

SPECIFICATIONS
All proposed FLHP motorcycles to be in full compliance as follows:

A. Engine:
Piston displacement of not less than 1690cc OHV Twin Cam 103 Vibration Isolated V - Twin, air-cooled equipped with OE standard oil cooler, with two cylinders with overhead valves and featuring EITMS (Engine Idle Temperature Management System), producing minimal vibration frequencies and magnitudes. Engine and transmission isolated from motorcycle frame utilizing a rubber mounting system.

- Powertrain deluxe chrome group designed for low maintenance; black powder coat finish on engine; chrome rocker boxes, timer cover, outer primary housing & transmission covers.
- Compression ratio: 9:6:1
- Electronic Sequential Port Fuel Injection System (ESPFI)
- Chain Drive Twin Cams
- Hydraulic Lifters requiring no maintenance service adjustments

B. Clutch / Transmission:

- Clutch shall be of the latest multiple nine (9) plate design, wet.
- Transmission to be of latest design, manual type, with not less than six (6) forward speeds.
- Clutch disengage for starter motor operation
- Primary Drive, double-row chain, 34/46 ratio.
- Greaseless shifter shaft with "anti-vibration" rubber spacers.
- Gear Ratios

1st– 9.593
2nd – 6.650
3rd– 4.938
4th– 4.000
5th – 3.407
6th– 2.875

C. Brakes:

- Independent Anti-Lock Disc brake system
- Hydraulic Disc Brakes for both front and rear wheels.
- Front brake having dual 11.81-inch diameter drilled discs
- Rear brake shall be single disc
- Brakes shall be relatively free of heat fade

2017 Harley-Davidson FLHP Road King Police

- Four (4) piston calipers
- Uniform expanding rotors.

D. Suspension:

Motorcycles shall be provided with a suspension system to permit optimum handling conditions as required in law enforcement.

- 41.3 mm telescopic front forks.
- Rear air-adjustable shocks.
- Rear suspension swing arm bearings shall require no lubrication for life of the motorcycle.

E. Wheels / Tires:

- Black Slotted Disc Cast Aluminum wheels, rim material to be impermeable to compressed air.
- Tubeless type tires to have non-skid tread, designed to operate on paved highways and shall have a full, four-ply fabric reinforcement.
- Bead-retention tires designed to remain on wheel during sudden loss of pressure.
- Sealed automotive style wheel bearings requiring no endplay adjustment and service interval of 100,000 miles (160,000 km).

F. Fuel Tank:

- Fuel tank to have a capacity of six (6) U.S. gallons (or 22.71 liters). Must provide a minimum of 1 gal (3.8 L) reserve fuel capacity when main supply is exhausted.
- Electric fuel pump.

G. Electrical System:

Electrical system shall be nominal 12-volt as follows:

- Battery. Sealed, heavy-duty maintenance-free, 12-volt, minimum rated capacity – 28 ampere hours (Battery Council International rating), 270 cold cranking amps.
- Ignition. Non-waste spark, alpha control.
- Charging System. Three-phase, 50-amp high output alternator, solid state regulator.
- Connectors. Industrial grade throughout, provided with electrical accessory connection.
- Hand Controls. Water-resistant, integrated switches.
- Starting System. 12-volt starter, solenoid operated engagement, relay required.
- Horn. Sound level audible above motorcycle and traffic-generated noise.

H. Lighting:

Each motorcycle shall be provided with the following lighting equipment:

- Quartz Halogen Headlight, 55 watt low beam and 60 watt high beam.
- Pursuit lamps front mounted PAR-36, one red and one blue (incandescent).
- Tail light.
- Turn Signals, self-canceling system.
- Flashers, four-way, integrated into turn signal switches.
- License plate lighting, two blue indicator lamps.
- Front (Amber) and Rear (Red) Fender Tip Lights

I. Visual Displays:

- Speedometer. Analog speedometer, range 0-120mph (or kph equivalent)
- (2) re-settable trip meters

2017 Harley-Davidson FLHP Road King Police

- Odometer. Calibrated, cumulative
- Tachometer. Analog.
- Fuel level gauge.
- Emergency Light Activation Indicator.
- Sight glass on brake master cylinders.
- Fuel Mileage countdown till empty displayed in odometer window when Low fuel indicator lamp is lit.
- Turn Signal Indicators
- Neutral Indicator
- High beam Indicator
- Low Oil pressure Indicator
- Engine diagnostic light
- ABS indicator lamp

J. Feature Requirements:

- Seat. Deluxe solo air saddle, special police type, breathable material covering, single air bladder suspension with reservoir and integral gauge.
- Side Stand. Jiffy stand with electronic disengage to prevent drive off with jiffy stand deployed.
- Foot Boards. Pivoting type with non-skid rubber pads.
- Guards. Front engine guard bar and rear saddlebag guard bars.
- Saddlebags. Factory installed, law enforcement type Injection Molded GTX saddlebags, approximately 2000 cubic inches of storage space per bag, water-resistant, utilizing police style speed latches.
- Drive. Final belt drive with a rubber isolated 68 tooth rear drive sprocket.
- Chrome, two into one into two exhaust system
- Windshield. Constructed of clear polycarbonate, designed to break away with minimal force.
- Mirrors. Two (2) long stem true image mirrors.
- Key. One key fits all locks. Four (4) keys per motorcycle.
- Wheelbase. 63.5 inches (1613.9 mm).
- Laden Seat Height. 27.3 in. (693.4 mm).
- Gross Vehicle Weight Rating. 1360 lbs. (616.8 kg.)
- Dry Weight. 791 lbs. (358.7 kg.)
- Running Order. 828 lbs. (375.5 kg.)
- Service Intervals. 1st 1000 miles and then every 5000 miles thereafter.
- Fender Tip Running Lights. Amber at front, red at rear.
- Warranty. 24 months, unlimited mileage.

2017 Harley-Davidson FLHP Road King Police

K. Options:

Part #	Item Description
Color	Birch White with no pinstripes
90200561	Saddlebag Rails
RBKTHD9 (2)	Rear saddlebag light bracket
45732-86	Helmet lock
53194-07	Barrel key lock assembly
68000137	Wiring Kit
68458-88 (2)	Red Turn Signal Lens
57400024	Ventilator Windshield
69200597	New Style Amplifier Bracket

The Turn Signals on the new motorcycles can be programmed as brake lights and the motorcycle can be programmed in stealth mode. This is done through the electronic control module during setup using the Digital Technician. There is no need to purchase any additional turn signal or Stealth Mode Switch..

ALL SUBSTITUTIONS MUST BE CLEARLY NOTED ON BID