



Please mail POs, contracts and checks to:
Rep Services, Inc.
581 Technology Park, STE 1009
Lake Mary, FL 32746-7127

Proposed To: City of Orlando Parks Division 1206 West Columbia Orlando, FL 32805	Ship To: City of Orlando Parks Division Matthews Park 205 E Hazel Street Orlando, FL 32805	Bill To: City of Orlando Parks Division 1206 West Columbia Orlando, FL 32805
Attn: Beth Gruber	Attn: Beth Gruber	Attn: Beth Gruber

Project No: 11793	Project Name: Matthews Park 2016	Project Contact: Beth Gruber
Proposal No: 11793.04	Proposal Name: Matthews Park - EPCOT 2016 Equip	Project Location: 205 E Hazel Street Orlando, FL 32804
Proposal Date: 3/28/2016	Proposal Expires: 4/27/2016	
For Questions Contact: Bill Geary ☎ 407-831-9658 ✉ bgeary@repservices.com		
Sales Consultant: Nathan Almon ☎ 407-831-9658 ✉ nalmon@repservices.com		Opt/Rev: A/2 Printed: 3/28/2016 - BG

Vendor: Landscape Structures	Proj Drawings:	550214
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Custom	MATTHEWS	1 EA	EPCOT 2016 International Flower & Garden Festival playground equipment Includes: Custom Netplex with integrated shade Rhapsody outdoor musical equipment Playshaper with integrated shade for 2-5 year olds Engineering: prepared in accordance to the EPCOT Building Code, 2015 Edition and the 2014 Florida Building Code for installation at EPCOT. Freight	125,000.00	-30.0%	87,500.00	87,500.00

Discount Applied: \$37,500.00	Landscape Structures Total:	\$87,500.00
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Vendor: Landscape Structures	Proj Drawings:	550565
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
Custom	REINSTALL	1 EA	Reinstallation Hardware for 2016 EPCOT Equipment consisting of: Miscellaneous Musical Instrument Hardware Playbooster & Netplex Hardware 56 Hilti Chemical Anchors (Anchors, washers, nuts & chemicals)	12,686.57	-30.0%	8,880.60	8,880.60

Discount Applied: \$3,805.97	Product Subtotal:	\$8,880.60
Freight: Prepaid Ship Method: Best Way FOB: Destination Freight Charge:		\$670.00
	Landscape Structures Total:	\$9,550.60

Vendor: Landscape Structures	Proj Drawings:	550588
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
2-5 Swings							
Swings	IP176038A-001	2 EA	Full Bucket Seat ProGuard Chains for 8' Beam Height	255.00	-2.0%	249.90	499.80
	IP177334A-001	1 EA	Single Post Swing Frame Anti-Wrap Hangers 8' Beam Height Only	1,340.00	-2.0%	1,313.20	1,313.20

Subtotal for 2-5 Swings	\$1,813.00
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Class	Part No	Qty	Description	Unit Price	Disc	Net Price	Ext Price
5-12 Swings							
Swings	IP174018A-001	3 EA	Belt Seat ProGuard Chains for 8' Beam Height	105.00	-2.0%	102.90	308.70
	IP177334A-001	1 EA	Single Post Swing Frame Anti-Wrap Hangers 8' Beam Height Only	1,340.00	-2.0%	1,313.20	1,313.20
	IP177335A-001	1 EA	Single Post Swing Frame Additional Bay Anti-Wrap Hangers 8' Beam Height Only	1,075.00	-2.0%	1,053.50	1,053.50
	IP177351A-001	1 EA	Molded Bucket Seat w/Harness ProGuard Chains for 8' Beam Height	690.00	-2.0%	676.20	676.20

Subtotal for 5-12 Swings	\$3,351.60
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Discount per the Clay County Contract #13/14-8: \$105.40	Product Subtotal:	\$5,164.60
Freight: Prepaid Ship Method: Best Way FOB: Destination Weight: 628 lbs Freight Charge:		\$849.40
	Landscape Structures Total:	\$6,014.00

Vendor: Rep Services Installer				550843
Part No	Qty	Description	Unit Price	Ext Price
INS-LSI	1 LT	Equipment Installation - Landscape Structures	27,000.00	27,000.00
INS-LSI	1 LT	Equipment Installation - Landscape Structures Swings	2,400.00	2,400.00
OTHER	1 EA	Transportation of equipment from EPCOT	2,600.00	2,600.00
OTHER	4500 SF	Installation of 4,500 sq. ft. of filter fabric. Mulch installation by others.	0.43	1,935.00
Rep Services Installer Total:				\$33,935.00

General Terms of Sale and Proposal Summary

Gov't: Net 30; Resellers: Check w/Order; Others: 50% down, Balance prior to ship
 Note: Orders less than \$5,000 require payment with order

Product:	\$101,545.20
Installation:	\$33,935.00
Freight:	\$1,519.40
Proposal Total:	\$136,999.60

Notes

This proposal is for the equipment on display at the 2016 Epcot International Flower and Garden Festival and includes items needed for re-installation.

The Clay County Contract #13/14-8 provides a 2% discount on LSI product. The maximum price for installation is 45% of the product price. (Installation does not include site prep, slabs, footings or engineering).

If site specific Signed Sealed Engineering drawings and calculations are needed they are available at additional charge. We have not included anything related to obtaining a building permit or permit costs. Those are to be determined.

Site work and surfacing is not in this scope of work.

The undersigned warrants that he/she is an authorized representative of the company noted and has the requisite authority to bind said company and/or principal. If any particular billing is not paid when due, all outstanding balances, regardless of prior terms, will become immediately due and owing upon demand. Interest on past due amounts will be assessed at 1 ½ % per month or the maximum interest rate permitted by applicable law, whichever is less. Should it become necessary for either party to this contract to institute legal action for enforcement of any provisions of this contract, the prevailing party shall be entitled to reimbursement for all court costs and reasonable attorney's fees incident to such legal action. The parties hereto agree that proper venue for any legal action in any way related to this contract shall be in Seminole County, FL.

Accepted By:

City of Orlando

Company Name	Authorized By	Printed Name	Date
As Its: _____	(Title)		