



Opportunity Number: [REDACTED]
 Quotation Number: [REDACTED]
 NJPA Contract #: 031014-ALT
 Date: 03/11/2016

Quote for: City of Orlando
 Customer Contact: Daryl Greenlee
 Phone: 407-248-3066 Email: daryl.greenlee@cityoforlando.net
 Quoted by: Chuck Martin
 Phone: 407-257-7748 Email: cwmartin@attec.com

REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$88,088
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT40-G-BASE	40' Boom Height (AT40-G)	\$1,933
2	AT37-G-EDC	Secondary Stowage System	\$1,112
3	AT37-G-HYBRID	JEMS Hybrid Solution	\$29,183

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	SPOT4	SIX (6) POINT STROBE SYSTEM (Recessed, LED)	\$684
2	CH	Cone Holder, Fold Over Post Style	\$236
3	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style)	\$510
4	SPOT1	TWO (2) POST-MOUNTED SPOTLIGHTS. Mounted One (1) on Each Side of the Chassis. Controls are E	\$551
5	LR	Ladder Rack - Sloped Aluminum Ladder Rack, Streetside, 102" - 108" L Body	\$518
6			
7			
8			

NJPA OPTIONS TOTAL: \$120,775

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL	LED Ground Lighting System to illuminate the perimeter of the truck at night	\$450
6	FINISHING		
7	CHASSIS		
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$450

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$121,225

Delivery to Customer: \$1,658

TOTAL FOR UNIT/BODY/CHASSIS: \$122,881

(C.) ADDITIONAL ITEMS (Items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Attec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Attec Inside Sales Representative listed above.

CHASSIS: Per Attec Commercial Standard; 2016 Ford F550 with Standard Warranties

DELIVERY: No later than 270-300 days ARO; FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Attec boasts the following "Best Value" features: Attec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Attec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as Initial Inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY