

FISCAL IMPACT STATEMENT

Indicate the **Total Fiscal Impact** of the action requested, including personnel, operating, and capital costs. Indicate costs for the current fiscal year and continuing costs in future years. Include all related costs necessary to place the asset in service.

1. DESCRIPTION: Original agreement with Workday allowed for one year renewal with 5% increase of subscription service fees. Requesting to extend the renewal from one year to five years at the one year renewal rate (no additional rate increases for all five years).

COSTS:

2. Does the acceptance of this action require the hiring of additional or new personnel or the use of overtime?
☐ Yes ☒ No (if Yes, include all personnel costs below).

3. Is the action funded in the current year budget and/or through reallocation of existing Department resources:
☐ Yes ☒ No If No, how will this item be funded? Annual City Budget Adoption Process PLEASE NOTE: If the action is funded by a grant received by the City please include the fiscal year of the funding award, grantor name, granting agency or office name (if any), grant name and when the grant agreement was approved by City Council.

Did this item require BRC action? ☐ Yes ☒ No If Yes, BRC Date: _____ BRC Item #: _____

4. This item will be charged to Fund/Dept/Program/Project: General Fund 0001_1F/Technology Management Dept/TMD0007_C.

5.	(a) Current Year Estimate	(b) Next Year Annualized	(c) Annual Continuing Costs Thereafter
Personnel	\$	\$	\$
Operating	67,046	837,138	787,288
Capital			
Total	<u>67,046</u>	<u>837,138</u>	<u>787,288</u>

6. If costs do not continue indefinitely, explain nature and expiration date of costs: Contract renewal for Workday subscription services to begin on November 5, 2017 for five years through November 4, 2022. Includes additional modules Inventory, Recruiting, and Planning upon renewal execution through November 4, 2022.

7. OTHER COSTS

(a). Are there any future costs, one-time payments, lump sum payments, or other costs payable for this item at a later date that are **not** reflected above: ☐ Yes ☒ No

(b) If yes, by Fiscal Year, identify the dollar amount and year payment is due: \$ n/a Payment due date _____

(c) What is the nature of these costs: n/a

REVENUE:

8. What is the estimated increase in "valuation" added to the tax rolls? \$ n/a. Tax roll increase is:
☐ real property, ☐ tangible personal property, ☐ other (identify _____).

9. What is source of the revenue and the estimated annual recurring revenue? Source: n/a \$ _____

10. If non-recurring, what is the estimated Fiscal Year and amount of non-recurring revenue that will be realized?
 Source n/a Fiscal year _____ \$ _____ non-recurring revenue

11. What is the Payback period? n/a years

12. JUSTIFICATION: Document justification for request. Include anticipated economies or efficiencies to be realized by the City, including reductions in personnel or actual cost (cash flow) reductions to be realized in your budget. Workday has agreed to extend the 5% increase one year renewal rate to five years without any additional rate increases. In addition, Workday has new functionality available to enhance the HCM and Financial modules that were not previously available. This renewal includes subscription fees for those additional modules (Workday Inventory, Workday Recruiting, and Workday Planning) at a substantially discounted rate. Total savings for this renewal package is estimated over a million dollars.

13. APPROVED: Rebecca Sutton, Chief Financial Officer (Submitting Director or authorized Division Mgr **Only**)
FIS 3/14/08