



inductive
automation

340 Palladio Parkway #540
Folsom, CA 95630
(800) 266-7798
(916) 438-1808 (Fax)

QUOTE

Taken: October 1, 2015
Expires: October 31, 2015
Quote #1064812

Bill To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

Ship To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

1	Ignition Software Package (Primary Server) Unlimited clients, tags and designers. Includes: Vision, Reporting, SQL Bridge, SMS Notification, Voice Notification, Web Browser, Alarming Modules, Tag Historian, EAM and Foundation Drivers (Modbus, Siemens, AB) and DNP3 Driver	\$ 22,395.00	\$ 22,395.00	\$ 22,395.00
1	Ignition Software Package (Backup Server) Unlimited clients, tags and designers. Includes: Vision, Reporting, SQL Bridge, SMS Notification, Voice Notification, Web Browser, Alarming Modules, Tag Historian, EAM and Foundation Drivers (Modbus, Siemens, AB) and DNP3 Driver	\$ 19,695.00	\$ 19,695.00	\$ 9,847.50
1	Total Care Includes unlimited phone technical support, discounts on training and design consultation, and free upgrades to any modules purchased.	\$ 6,448.50	\$ 6,448.50	\$ 6,448.50

Retail Price \$ 48,538.50
Redundant Discount -\$ 9,847.50

Subtotal \$ 38,691.00
Sales Tax @ 0.0 \$ 0.00
Total USD \$ 38,691.00

Comments: For Information about this quote:

Myron Hoertling
916-456-1045 x224
mhoertling@inductiveautomation.com
Skype: mhoertling

This is a quote on the product(s) named above.

This item was quoted on October 1, 2015.
Quote expires on October 31, 2015.

Thank you for your business!



340 Palladio Parkway #540
Folsom, CA 95630
(800) 266-7798
(916) 438-1808 (Fax)

QUOTE

Taken: September 30, 2015

Expires: October 30, 2015

Quote #1064657

Bill To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

Ship To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

Qty	Description	Unit Price	Total	Price
4	Ignition Software Package (Primary Servers) Unlimited clients, tags and designers. Includes: Vision, Reporting, SQL Bridge, SMS Notification, Voice Notification, Web Browser, Alarming Modules, Tag Historian, EAM and Foundation Drivers (Modbus, Siemens, AB) and DNP3 Driver	\$ 22,395.00	\$ 89,580.00	\$ 89,580.00
4	Ignition Software Package (Backup Servers) Unlimited clients, tags and designers. Includes: Vision, Reporting, SQL Bridge, SMS Notification, Voice Notification, Web Browser, Alarming Modules, Tag Historian, EAM and Foundation Drivers (Modbus, Siemens, AB) and DNP3 Driver	\$ 19,695.00	\$ 78,780.00	\$ 39,390.00
1	Ignition Limited Package / 6 Clients Order #1056057. Order Date: 1-14-2015 Vision Limited 6 Clients, Reporting Module Limited 6 Clients and Symbol Factory.	\$ 5,700.00	\$ 5,700.00	\$ 5,510.00
1	5-Day On-site Ignition Core Training - Up to 20 Students (Order #1058127- Order Date: 3-23-2015) Get an in-depth look at the architecture of Ignition, involving the interactions between PLCs and SQL databases. Learn how successful projects are planned and executed from start to finish.	\$ 20,000.00	\$ 20,000.00	\$ 18,000.00
2	Expenses (Order #1058127- Order Date: 3-23-2015) Includes travel cost, car rental, hotel and food.	\$ 1,000.00	\$ 2,000.00	\$ 2,000.00
2	3-Day Ignition Advanced Training The curriculum includes some lecture and is mostly demonstration of advanced features and concepts in using Ignition.	\$ 1,500.00	\$ 3,000.00	\$ 2,700.00
1	Future Software New software and new modules will be developed over the next 5 year. These modules add functionality and some of these new modules may be useful or desirable. Typical Module cost range is \$500 - \$5500 per module.	\$ 0.00	\$ 0.00	\$ 0.00
1	Price Increases Price increases are subject to change. In/ increase over next 5 years will not surpass CPI.	\$ 0.00	\$ 0.00	\$ 0.00

Retail Price	\$ 199,060.00	Subtotal	\$ 157,180.00
Redundant Discount	-\$ 39,580.00	Sales Tax @ 0.0	\$ 0.00
		Total	USD \$ 157,180.00

Comments: Budgetary Quote for all software and training, including software and training already purchased.

For Information about this quote:

Myron Hoertling
916-456-1045 x224
mhoertling@inductiveautomation.com
Skype: mhoertling

This is a quote on the product(s) named above.

This item was quoted on September 30, 2015.

Quote expires on October 30, 2015.

Thank you for your business!



inductive
automation

340 Palladio Parkway #540
Folsom, CA 95630
(800) 266-7798
(916) 438-1808 (Fax)

QUOTE

Taken: September 30, 2015

Expires: October 30, 2015

Quote #1064670

Bill To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

Ship To:

City of Orlando
Sonia Flores
PO Box 4990
Orlando, FL 32802-4990
USA

Qty	Description	Unit Price	Price	Price
1	Total Care - 5-year estimated cost. Includes email and phone technical support, and free upgrades. Existing Total Care contract renews annually March 2. Estimated cost is for existing and anticipated software purchases. Calculated at 20% of software retail cost. The actual Total Care cost is for purchased software only. Each software purchase will include Total Care for that purchase. Total Care cost for each purchase will be pro-rated to the March 2 renewal date. Note: this cost would be the cost if all software were purchased at once. The actual cost will be significantly less.	\$ 135,582.00	\$ 135,582.00	\$ 135,582.00

Retail Price \$ 135,582.00

Subtotal \$ 135,582.00
Sales Tax @ 0.0 \$ 0.00
Total USD \$ 135,582.00

Comments: Budgetary Quote for Total Care for all software, current and future.

For Information about this quote:

Myron Hoertling
916-456-1045 x224
mhoertling@inductiveautomation.com
Skype: mhoertling

This is a quote on the product(s) named above.

This item was quoted on September 30, 2015.

Quote expires on October 30, 2015.

Thank you for your business!