St. Lucie RFP Results data
Vendor: Inductive Automation

Item	Description	Qty	Value	Notes
SCADA Software				
Ignision	Duel Server Ignition package, Redundant	1	$21,595.00	
	Unlimited I/O Tags			
	Unlimited clients			
SMS Text	SMS Text Messaging module	1	$1,190.00	
Voice	Voice remote notification module	1	$1,390.00	
Total....	**SCADA Software components......**		**$24,175.00**	Total to replace existing
Optional SCADA Software				
Mobile Module	Application engine for tablets, pads and smart phones	1	$2,975.00	
Operating Systems				
Windows Server	Windows Server 2008 64 bit R2	3	$2,799.99	
Windows 7	Windows 7 Pro 32/64 bit	1	$291.00	
For final system				
Windows 7	Windows 7 Pro 32/64 bit	2	$582.00	
Total....	**Operating System Components......**		**$3,672.99**	Not required but recommended
Software Training				
Development trainning	5 Day development trainning class	1	$2,250.00	Per person
Hardware for conversion				
Hardware Total....			**$0.00**	None Required
Annual Support				
Annual Support	Support for software upgrades only. Applies to all modules purschased	1	$4,518.75	
Phone support	Support, unlimited phone technical support	1	$2,711.25	
Total....			$7,230.00	
Total to Own	**Total to own with first years support......**		**$32,366.74**	
Summary	Unlimited I/O Tags			
	Unlimited Historian Tags			
	Unlimited workstations (Thick or Thin Clients)			
	Server and workstation operating system upgrade not required but recommended			
	SCADA software will require trainning			
	Can co-exists with existing system for conversion			
	Execellant Support			
	Good references			
	Solid capabilities, Java Security Issues can be addressed			
Implamentation Cost	On Ignition with alarm structure changes and remote notification	1	$110,000.00	
PLC	PLC changes to suport differences in HMI product	1	$15,000.00	
Redo Reports		1	$5,000.00	
Total installed	Installed as one project, complete system conversion		**$162,366.74**	

St. Lucie RFP Results data
Vendor: InSource Solutions (Wonderware)

Item	Description	Qty	Value	Notes
SCADA Software				
UpGrade Existing	Upgrade all existing components to current version 2012R2	1	$21,990.00	UpGrade existing software
	Intouch 10.6, App. Server 3.6 and Historian 10.2			
	5000 I/O tags			
SMS Text	500 Historian tags			
Voice	Five TSE Clients			
	Four Thick Clients			
	First Years Support (Mandentory)	1	$11,927.00	
Total....	SCADA Software components......		$33,917.00	Total to UpGrade
Optional SCADA Software				
Winn 911 Pro	Voice dialer software	1	$1,250.00	
Voice Modem	Voice Modem	1	$195.00	
	First years support	1	$395.00	
Total..			$1,840.00	Required for Voice Notification
Operating Systems				
Windows Server	Windows Server 2008 64 bit R2	3	$2,799.99	
Windows 7	Windows 7 Pro 32/64 bit	4	$1,164.00	
Total...	Operating System Components......		$3,963.99	Required
Software Training				
Development trainning	5 Day development trainning class	1	$0.00	Non Responsive on this information
Hardware for conversion	Two servers pre configured			
Hardware Total....			$0.00	Integrator Supplied
Annual Support				
Annual Support	Standard Customercare support per year (subject to annual increase)	1	$12,322.00	w/Voice Notification
Total...			$12,322.00	
Total to Own	**Total to own with first years support......**		**$39,720.99**	

Item	Description	Qty	Value	Notes
Summary	5000 I/O Tags			We need next incremental (25K)
	500 Historian Tags			
	Four Thick clients and Five Thin Clients			We need five more TSE Client licenses
	Server and workstation operating system upgrade are required			
	SCADA software does not require trainning			
	Can not co-exists with existing system for conversion			
	Good Support			
	Good references			
	Solid capabilities			
Implementation Cost	On Wonderware with remote notification changes for voice	1	$13,135.00	
PLC	PLC changes to suport differences in HMI product	1	$0.00	
Redo Reports		1	$0.00	
Total Installed	Installed as one project, complete system conversion		**$52,855.99**	w/o Tags and additional TSE Clients
Additioanl tags and TSE Clients	25K tags & five TSE Clients	1	33,200.00	Annual support would be $16.5K
	Total Installed.....		**$86,055.99**	w/Tags and 10 TSE Clients

St. Lucie RFP Results data
Vendor: Gray Matter Systems

Item	Description	Qty	Value	Notes
SCADA Software				
Key	M4 USB Security Keys	7	$0.00	
IiFix Plus	iFix Plus SCADA Unlimited Run Time (M4 Part)	2	$7,150.00	
Global Car	Global Care Complete	2	$916.00	
IGS	IGS - Basic drivers for M4 Keys	2	$700.00	
Option	iFix Optn: SCADA Synchronization (M4 Part)	2	$3,747.00	
Global Care	Global Care Complete	2	$479.92	
Thick Clients	iFix iClient Runtime (M4 Part)	3	$3,754.50	
Global Care	Global Care Complete	3	$480.89	
TSE Clients	iFixTS User Base Support (M4 Part)	1	$2,980.00	
Global Care	Global Care Complete	1	$381.69	
iFixTS 10 Total	iFix Iclients 10 Total Users (M4 Part)	1	$5,720.00	
Global Care	Global Care Complete	1	$732.50	
Historian	Historian Standard Server 1000 Points (M4 Key)	1	$4,972.00	
Global Care	Global Care Complete	1	$749.21	
			$32,763.71	
Optional Software				
WINN 911	Remote Notification Software	1	$2,495.00	
Reporter	ALReporter Team Edition	1	$2,495.00	
Support	Software Support	1	$675.00	
			$5,665.00	
Software Total....			**$38,428.71**	
Operating Systems				
Windows Server	Windows Server 2008 64 bit R2	3	$2,799.99	
Windows 7	Windows 7 Pro 32/64 bit	1	$291.00	
For final system				
Windows 7	Windows 7 Pro 32/64 bit	2	$582.00	
Total...	**Operating System Components......**		**$3,672.99**	Non Responsive on this information
Software Training				Non Responsive on this information
Hardware for conversion				Non Responsive on this information
Hardware Total....			**$0.00**	
Annual Recurring				
Annual Support	Annual Support Contract	1		Imbeded in Software price $4,415.21
Total to Own	**Total to own with first years support......**		**$42,101.70**	
Summary	???? I/O Tags			Not disclosed
	1000 Historian Tags			
	13 total workstations (Thick or Thin Clients)			
	No Server and workstation operating systems in proposal			
	All of the SCADA software will require trainning			
	Average Support			
	Good References			
	Solid capabilities			
Implanentation Cost	On iFix with alarm structure changes and winn 911	1	$100,000.00	
PLC	PLC changes to suport differences in HMI product	1	$30,000.00	
Redo Reports		1	$5,000.00	
Total nstalled	Installed as one project, complete system conversion		**$177,101.70**	

St. Lucie RFP Results data
Vendor: Allen Bradley / Rexell

Item	Description	Qty	Value	Notes
SCADA Software				
View Studio SE Development	Factory Talk View Stuido for Factory Talk View Enterprisae	1		
Primary Display & Data Server	Factory Talk View SE Server 100 w/Rslinks Enterprise	1		
Secoundary	Factory Tlk View SE Server 100 w/RSLinks Enterprise	1		
SE Client Licenses	Factory Talk View SE Client	10		We need 13
Historian SE Server	FT Historian SE v3.0 - 1000 Tags	1		
Factory Talk Gateway	OPC Server 5000 Tag limit	1		We will need 10K
Total....	**SCADA Software components......**		**$54,275.00**	
Operating Systems				
Windows Server	Windows Server 2008 64 bit R2	3	$2,799.99	
Windows 7	Windows 7 Pro 32/64 bit	1	$291.00	
For final system				
Virtualization	VMWare Vsphere ESXi Server Licenses	3	$3,980.00	
Windows 7	Windows 7 Pro 32/64 bit	2	$582.00	
Total....	**Operating System Components......**		**$7,652.99**	
Software Training				
FT View	Factory Talk View SE Site Edition Programming (4-Days)	1	$2,340.00	
FT View	Factory Talk View SE Mainteance and Troubleshooting (2-Days)	1	$1,193.00	
FT View	Factory Talk View SE Archeture (2_Days)	1	$1,193.00	
FT View Historian	Factory Talk View Historian Site Edition Config & data Collection (4-Days)	1	$1,969.00	
	Data Analyzing and Reporting (4-Days)	1	$1,969.00	
FT Vantage Point	Configuration & Reporting (3-Days)	1	$1,591.00	
Hardware for conversion				
Server Hardware	Dell R720, VMWare Vsphere ESXi	1	$4,632.20	
Hardware Total....			**$4,632.20**	
Annual Recurring				
Annual Support	Annual Support Contract	1	$10,855.00	
Total to Own	**Total to own with first years support......**		**$77,415.19**	
Summary	5000 I/O Tags			
	1000 Historian Tags			
	10 total workstations (Thick or Thin Clients)			
	Server and workstation operating systems			
	All of the SCADA software will require trainning			
	The VMWare also will require minamual trainning			
	Execellant Support			
	Lack of info on references			
	Solid capabilities			
Implamentation Cost	On Factory talk with alarm structure changes and winn 911	1	$105,000.00	
PLC	PLC changes to suport differences in HMI product	1	$30,000.00	
Redo Reports		1	$30,000.00	
Total installed	Installed as one project, complete system conversion		**$242,415.19**	