



# PROPOSAL

Date: December 5, 2014

Orlando Fire Dept.  
Attn: Chief John Miller  
400 South Orange Ave.  
Orlando, FL 32802

## FOR YOUR REVIEW:

We hereby propose and agree to furnish the following fire fighting apparatus upon your acceptance of this proposal:

Two (2) 2015 Sutphen Heavy Duty Monarch S-Series Pumpers  
..... \$ 969,993.58

One (1) 2015 Sutphen Heavy Duty Monarch Custom Series  
Pumper..... \$ 561,599.50

Discount for Multiple Truck Order..... -\$ 10,000.00

Net Price after Discount..... \$ 1,521,553.08

Prepayment Discounts  
100% Down Payment \$- 28,740.84

Net Price After Pre Payment Discount..... \$ 1,492,812.24

Should Sutphen Corp. sell the same, or substantially the same, equipment to another Governmental Agency, with the State of Florida, at a lower price than the price quoted, Sutphen agrees to extend that same discounted price to the City of Orlando.