

CITY OF ORLANDO  
PROCUREMENT AND CONTRACTS DIVISION  
BID TABULATION  
IFB14-0372  
SECURITY CAMERAS  
Monday, September 29, 2014 at 2:00 pm

				Johnson Controls		AFA Protective Systems, Inc.		Simplex Grinnell, LP		Archis Technologies, Inc.		Traffic Control Devices, Inc.	
Vendor's City & State:				Lake Mary, FL		Altamonte Springs, FL		Orlando, FL		Orlando, FL		Altamonte Springs, FL	
Description	Unit	Quant.	Item	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Panasonic WV-SW 158 - Security Cameras	Ea	64	1	\$ 571.20	\$ 36,556.80	\$ 730.65	\$ 46,761.60	\$ 598.01	\$ 38,272.64	\$ 525.00	\$ 33,600.00	\$ 950.00	\$ 60,800.00
Panasoinc WV-SW 355 - Security Cameras	Ea	60	2	\$ 817.78	\$ 49,066.80	\$ 1,000.00	\$ 60,000.00	\$ 847.54	\$ 50,852.40	\$ 725.00	\$ 43,500.00	\$ 1,575.00	\$ 94,500.00
Cat5e Cabling (Estimated Quantity)	FT	8400	3	\$ 0.12	\$ 1,008.00	\$ 0.10	\$ 840.00	\$ 0.12	\$ 1,008.00	\$ 0.06	\$ 540.00	\$ 0.40	\$ 3,360.00
Hourly Rate	Hr	300	4	\$ 100.00	\$ 30,000.00	\$ 48.00	\$ 14,400.00	\$ 60.40	\$ 18,120.00	\$ 125.00	\$ 37,500.00	\$ 90.00	\$ 27,000.00
Ocularis Camera License SLC 695-E387-250F	Ea	124	5	\$ 218.86	\$ 27,138.64	\$ 222.32	\$ 27,567.68	\$ 296.43	\$ 36,757.32	\$ 200.00	\$ 24,800.00	\$ 335.00	\$ 41,540.00
Ocularis - Single Camera License for the first year beginning upon installation.	Ea	124	4	\$ 43.07	\$ 5,340.68	\$ 43.75	\$ 5,425.00	\$ 58.35	\$ 7,235.40	\$ 41.00	\$ 5,084.00	\$ 60.00	\$ 7,440.00
<b>Calculated Total:</b>					<b>\$ 149,110.92</b>		<b>\$ 154,994.28</b>		<b>\$ 152,245.76</b>		<b>\$ 145,024.00</b>		<b>\$ 234,640.00</b>
<b>Vendor's Total:</b>					<b>\$ 149,010.92</b>		<b>\$ 154,994.28</b>		<b>\$ 152,245.76</b>		<b>\$ 145,024.00</b>		<b>\$ 234,640.00</b>
<b>Discount Payment Terms:</b>				2%, 30 Days		N/A		N/A		N/A		N/A	
<b>Addendum No. One (1) Acknowledged:</b>					Yes		Yes		Yes		Yes		Yes
<b>Visa ePayable? (Yes/No)</b>					Yes		Yes		Yes		Yes		No
<b>Secondary Supplier? (Yes/No)</b>					Yes		Yes		Yes		Yes		N/A
<b>Bidders Certification Signed &amp; Notarized:</b>					Yes		Yes		Yes		Yes		Yes
<b>References:</b>					Yes		Yes		Yes		Yes		Yes
<b>Contract &amp; Acceptance for Solicitation:</b>					Yes		Yes		Yes		Yes		Yes
<b>Bidder's Questionnaire Attached:</b>					Yes				Yes		Yes		Yes
<b>Minority Certification:</b>				N/A		N/A		N/A		20104316		N/A	
<b>Expiration Date:</b>				-		-		-		7/2014		-	
<b>Original &amp; Number of Copies:</b>				1 Original/1 Copy		1 Original/0 copies		1 Original/1 Copy		1 Original/1 Copy		1 Original/1 Copy	

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				Diebold, Inc.		Source 1 Solutions, Inc. - Asked to be removed from bid		Convergent Technologies	
Vendor's City & State:				Elmsford, NY		Largo, FL		Orlando, FL	
Description	Unit	Quant.	Item	Unit Price	Total	Unit Price	Total	Unit Price	Total
Panasonic WV-SW 158 - Security Cameras	Ea	64	1	\$ 618.32	\$ 39,572.48	\$ 606.59	\$ 38,821.76	\$ 559.98	\$ 35,838.72
Panasoinc WV-SW 355 - Security Cameras	Ea	60	2	\$ 925.47	\$ 55,528.20	\$ 907.90	\$ 54,474.00	\$ 838.00	\$ 50,280.00
Cat5e Cabling (Estimated Quantity)	FT	8400	3	\$ 0.22	\$ 1,848.00	\$ 0.21	\$ 1,736.28	\$ 0.09	\$ 789.60
Hourly Rate	Hr	300	4	\$ 85.00	\$ 25,500.00	\$ 70.00	\$ 21,000.00	\$ 51.00	\$ 15,300.00
Ocularis Camera License SLC 695-E387-250F	Ea	124	5	\$ 222.09	\$ 27,539.16	inc	inc	\$ 216.44	\$ 26,838.56
Ocularis - Single Camera License for the first year beginning upon installation.	Ea	124	4	\$ 43.71	\$ 5,420.04	inc	inc	\$ 42.59	\$ 5,281.16
<b>Calculated Total:</b>					<b>\$ 155,407.88</b>		<b>\$ 116,032.04</b>		<b>\$ 134,328.04</b>
<b>Vendor's Total:</b>					<b>\$ 155,407.88</b>		<b>\$ 116,032.22</b>		<b>\$ 134,384.44</b>
<b>Discount Payment Terms:</b>					N/A	1.5%, 10 Days			N/A
<b>Addendum No. One (1) Acknowledged:</b>					Yes	Yes			Yes
<b>Visa ePayable? (Yes/No)</b>					Yes	No			No
<b>Secondary Supplier? (Yes/No)</b>					Yes	Yes			Yes
<b>Bidders Certification Signed &amp; Notarized:</b>					No	Yes			Yes
<b>References:</b>				States Other	Yes	Yes			Yes
<b>Contract &amp; Acceptance for Solicitation:</b>				Terms and	No	Yes			Yes
<b>Bidder's Questionnaire Attached:</b>				Conditions	Yes	Yes			Yes
<b>Minority Certification:</b>					N/A	N/A			N/A
<b>Expiration Date:</b>					-	-			-
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