



CITY OF ORLANDO, FL
Upgrade Aegis 400 LERMS to Aegis MSP LERMS
5 - Year Subscription
Budgetary Proposal
October 29, 2014

Implementation for Upgrade

A. Implementation Services

- 1) Project Management
- 2) Project Optimization
- 3) Implementation and Training
- 4) Systems Assurance and Software Installation
- 5) Interface Installation Fees including GIS Implementation
- 6) DSS Implementation Services
- 7) Data File Conversion (Estimate)
- 8) Custom Software/Custom Software Interfaces (Estimate)

B. Third Party Products and Services

- 1) Third Party Products and Services

ONE TIME COST

\$694,000

Note: The Aegis MSP Standard Software will provide comparable but not identical capabilities to the Aegis AS/400 software currently in use. The cost of any custom AS/400 software in use is not included.

This Proposal is valid thru November 21, 2014 and assumes a direct upgrade with New World. Customer must also be current on any amounts owed New World.

The One-Time Cost of \$694,000 will be billed as follows:

- * \$200,000 due upon Effective Date*
- * \$150,000 due upon notice from the City of Orlando to begin project implementation*
- * \$150,000 due 180 after project Kick Off Meeting*
- * \$100,000 due upon "Go-Live" of the base LERMS Software*
- * \$94,000 due 60 days after "Go-Live" of the base LERMS Software*

Travel and Living expenses are not included in the Total One Time Cost above. New World estimates there to be 25 trips at \$2,000/trip (includes airfare, hotel, per diem, car rental, gas), or \$50,000. All Travel and Living expenses will be billed on a weekly basis, but only as incurred.

Annual Subscription Costs In Years 1 Through 5

C. Annual Standard Software Subscription Agreement (SSSA) fees for the software includes:

- 1) Payment of the License fee for the Aegis MSP Standard Software for LERMS.
- 2) At no license fee cost and during the first two year period of the SSSA, Customer will upgrade New World's Aegis iSeries (AS/400) Licensed Standard Software to New World's Aegis MSP Licensed Standard Software.
- 3) Standard Software maintenance Services for both the existing Aegis AS/400 and the new Aegis MSP Software including:
 - a. Software upgrades, including new releases, to the Licensed Standard Software (prior releases of Licensed Standard Software application packages are supported no longer than nine (9) months after a new release is announced by New World);
 - b. Temporary fixes to Licensed Standard Software;
 - c. Revisions to Licensed Documentation;
 - d. Reasonable telephone support for Licensed Standard Software on Monday through Friday from 8:00 a.m. to 8:00 p.m. (Eastern Time Zone); and
 - e. Invitation to and participation in user group meetings
- 4) 24/7 Call Center Support
- 5) Exhibit A ESRI Integration from the ESRI software that is part of the Exhibit A licensed Standard Software

| | | Due Date: |
|---------------------------|--------------------|-----------|
| Year 1 Subscription Cost: | \$510,000 | 12/1/14 |
| Year 2 Subscription Cost: | \$510,000 | 12/1/15 |
| Year 3 Subscription Cost: | \$525,000 | 12/1/16 |
| Year 4 Subscription Cost: | \$540,000 | 12/1/17 |
| Year 5 Subscription Cost: | \$560,000 | 12/1/18 |
| Total 5 year Cost: | \$2,645,000 | |

PRICING VALID THROUGH NOVEMBER 21, 2014.