



David Billingsley
City of Orlando
Purchasing Department
David.billingsley@cityoforlando.net

Re: Sequoia Greenscapes Certified Installer of PermaBunker

Dear David,

In 2007 PermaBunker originated as a bunker renovation process for Sequoia Golf developed by Bob Blalock and Mike Archer, Sequoia Golf employees. Sequoia Golf is a Golf Course Holding Company, which owns and operates more than fifty golf courses across the United States. In 2010 Sequoia Greenscapes was formed as a division of Sequoia Golf. Sequoia Greenscapes performs and manages golf course construction projects for Sequoia Golf and other Golf Course Owners across the United States. A portion of Greenscapes workload has been PermaBunker installation.

PermaBunker is a bunker renovation process that involves properly mixing different materials to form a permanent stabilization of the bunker floor. Sequoia Greenscapes has consulted and continues to consult with engineers to formulate the correct mixture of materials to produce PermaBunker. This process if performed incorrectly or in the wrong sequence can severely reduce the quality of the product. Sequoia Golf and Sequoia Greenscapes hold this process as a proprietary trade secret and therefore Sequoia Greenscapes is the only certified installer of PermaBunker.

Sincerely,

Mike Archer