



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

**Quotation 10123D**

**Quotation Date:** 08/20/14  
**Tax ID #:** 04-2719777

OR004  Orlando Police Department Hdqs 100 South Hughey Avenue Orlando, FL 32801	<b>Estimated Completion Date:</b>	<b>F.O.B.:</b> Pittsfield, MA
	Approx 210+ Days ARO	<b>Ship Via:</b> PICK UP
	<b>Payment Terms:</b> <i>Lenco GSA Schedule 84/Cooperative Purchasing</i>	
	<i>Lenco Does Not Collect Tax or Register Vehicles with DMV</i>	
	<b>Inspection &amp; Acceptance:</b> At Lenco Factory, Pittsfield, MA	
<b>Terms and Conditions:</b> Payment Upon Pick Up -- Transfer of Certificate of Origin Upon Receipt of Payment		

Item:	Product #	Commercial	Net Price
<b>Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)</b>	BC55003	\$197,250.00	\$188,793.00
U.S. State Department Armor Level E			
<b>Options:</b>			
Diesel Engine	BCDLEN	7,821.00	7,486.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
Intercom System; Inside to Outside	BCINT	3,000.00	2,871.00
Rear Auxiliary AC/Heating System	BCAC	2,000.00	1,914.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	2,136.00	2,044.00
22.5" Tire and Wheel Upgrade	BCTWU	7,940.00	7,600.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,700.00	4,499.00
Hydraulic Ram Upgrade	BCHYDRAM	5,725.00	5,480.00
<b>Net Savings \$10,340</b>		<b>\$241,182.00</b>	<b>\$230,842.00</b>
<b>Total Cost (1) Lenco BearCat, FOB Pittsfield, MA</b>			<b><u>\$230,842.00</u></b>

**Specifications Subject to Change**

**PROPRIETARY**

**WARNING: Information Subject to Export Control Laws**

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

**WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE**

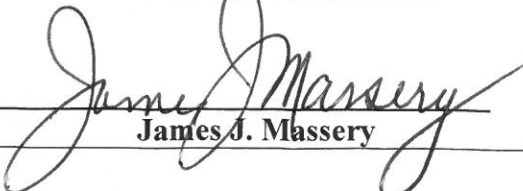
**ACCEPTANCE OF PROPOSAL** — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above

**Authorized  
Signature**

**Please sign and return**

**Authorized  
Signature**

**LENCO INDUSTRIES INC.**

  
**James J. Massery**

*Thank You*