



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-277542-44235.572JG

Issued: 02/08/2021

Quote Expiration: 03/15/2021

Account Number: 109208

Payment Terms: Net 30
 Delivery Method: Fedex - Ground

SALES REPRESENTATIVE

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PRIMARY CONTACT

Chad Ochiuzzo

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SHIP TO

Chad Ochiuzzo
 Orlando Police Dept. - FL
 1250 West South St
 Orlando, FL 32805
 US

BILL TO

Orlando Police Dept. - FL
 1250 West South St
 Orlando, FL 32805
 US

Year 1

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|----------------------------------|--|---------------|----------|-----------------|----------------|-------------|
| Axon Plans & Packages | | | | | | |
| 73478 | REDACTION ASSISTANT USER ACCESS LICENSE | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 73746 | PROFESSIONAL EVIDENCE.COM LICENSE | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 73686 | EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 60 | 3,600 | 0.00 | 0.00 | 0.00 |
| 73680 | RESPOND DEVICE PLUS LICENSE | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 60 | 150 | 0.00 | 0.00 | 0.00 |
| 73746 | PROFESSIONAL EVIDENCE.COM LICENSE | 60 | 50 | 0.00 | 0.00 | 0.00 |
| Hardware | | | | | | |
| 70116 | SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P | | 900 | 109.20 | 0.00 | 0.00 |
| 75015 | SIGNAL SIDEARM KIT | | 900 | 249.00 | 0.00 | 0.00 |
| 71044 | BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK | | 1,800 | 0.00 | 0.00 | 0.00 |
| 73202 | AXON BODY 3 - NA10 | | 900 | 699.00 | 0.00 | 0.00 |
| 74210 | AXON BODY 3 - 8 BAY DOCK | | 15 | 1,495.00 | 0.00 | 0.00 |
| 70033 | WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK | | 15 | 43.90 | 0.00 | 0.00 |
| 74211 | AXON BODY 3 - 1 BAY DOCK | | 900 | 200.00 | 0.00 | 0.00 |

Year 1 (Continued)

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------------------|---|---------------|----------|-----------------|--------------------|--------------|
| Hardware (Continued) | | | | | | |
| 70033 | WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK | | 900 | 43.90 | 0.00 | 0.00 |
| 87060 | TECH ASSURANCE PLAN 1-BAY BODY 3 DOCK WARRANTY | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | | 990 | 0.00 | 0.00 | 0.00 |
| 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | | 900 | 0.00 | 0.00 | 0.00 |
| 87062 | TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT | 12 | 15 | 354.00 | 354.00 | 5,310.00 |
| Other | | | | | | |
| 73479 | REDACTION ASSISTANT USER ACCESS PAYMENT | 12 | 900 | 108.00 | 105.00 | 94,500.00 |
| 73842 | UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT | 12 | 900 | 1,068.00 | 1,068.00 | 961,200.00 |
| 73666 | RESPOND DEVICE PLUS PAYMENT | 12 | 900 | 228.00 | 228.00 | 205,200.00 |
| 73837 | EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT | 12 | 50 | 468.00 | 468.00 | 23,400.00 |
| 73827 | AB3 CAMERA TAP WARRANTY | 60 | 900 | 0.00 | 0.00 | 0.00 |
| 73828 | AB3 8 BAY DOCK TAP WARRANTY | 60 | 15 | 0.00 | 0.00 | 0.00 |
| 71019 | NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK | | 15 | 0.00 | 0.00 | 0.00 |
| 71104 | NORTH AMER POWER CORD FOR AB3 1-BAY DOCK | | 900 | 0.00 | 0.00 | 0.00 |
| Services | | | | | | |
| 85055 | AXON FULL SERVICE | | 1 | 17,000.00 | 0.00 | 0.00 |
| 85055 | AXON FULL SERVICE | | 1 | 17,000.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 1,289,610.00 |
| | | | | | Estimated Shipping | 0.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 1,289,610.00 |

Spares

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|---------------------------------|---------------|----------|-----------------|----------------|-------------|
| Hardware | | | | | | |
| 73202 | AXON BODY 3 - NA10 | | 30 | 699.00 | 0.00 | 0.00 |
| 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | | 30 | 0.00 | 0.00 | 0.00 |

Spares (Continued)

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------------------|--|---------------|----------|-----------------|----------------|-------------|
| Hardware (Continued) | | | | | | |
| 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | | 30 | 0.00 | 0.00 | 0.00 |
| Other | | | | | | |
| 73827 | AB3 CAMERA TAP WARRANTY | 60 | 30 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 0.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 0.00 |

Year 2

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|---|---------------|----------|-----------------|----------------|--------------|
| Hardware | | | | | | |
| 87062 | TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT | 12 | 15 | 354.00 | 354.00 | 5,310.00 |
| Other | | | | | | |
| 73479 | REDACTION ASSISTANT USER ACCESS PAYMENT | 12 | 900 | 108.00 | 108.00 | 97,200.00 |
| 73842 | UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT | 12 | 900 | 1,068.00 | 1,068.00 | 961,200.00 |
| 73666 | RESPOND DEVICE PLUS PAYMENT | 12 | 900 | 228.00 | 228.00 | 205,200.00 |
| 73837 | EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT | 12 | 50 | 468.00 | 468.00 | 23,400.00 |
| | | | | | Subtotal | 1,292,310.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 1,292,310.00 |

Year 3

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|---|---------------|----------|-----------------|----------------|-------------|
| Hardware | | | | | | |
| 87062 | TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT | 12 | 15 | 354.00 | 354.00 | 5,310.00 |
| Other | | | | | | |
| 73309 | AXON CAMERA REFRESH ONE | | 30 | 0.00 | 0.00 | 0.00 |
| 73479 | REDACTION ASSISTANT USER ACCESS PAYMENT | 12 | 900 | 108.00 | 108.00 | 97,200.00 |
| 73842 | UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT | 12 | 900 | 1,068.00 | 1,068.00 | 961,200.00 |
| 73309 | AXON CAMERA REFRESH ONE | | 900 | 0.00 | 0.00 | 0.00 |
| 73666 | RESPOND DEVICE PLUS PAYMENT | 12 | 900 | 228.00 | 228.00 | 205,200.00 |

Year 3 (Continued)

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|--------------------------|---|---------------|----------|-----------------|----------------|--------------|
| Other (Continued) | | | | | | |
| 73837 | EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT | 12 | 50 | 468.00 | 468.00 | 23,400.00 |
| 73313 | 1-BAY DOCK AXON CAMERA REFRESH ONE | | 900 | 0.00 | 0.00 | 0.00 |
| 73689 | MULTI-BAY BWC DOCK 1ST REFRESH | | 15 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 1,292,310.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 1,292,310.00 |

Year 4

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|---|---------------|----------|-----------------|----------------|--------------|
| Hardware | | | | | | |
| 87062 | TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT | 12 | 15 | 354.00 | 354.00 | 5,310.00 |
| Other | | | | | | |
| 73479 | REDACTION ASSISTANT USER ACCESS PAYMENT | 12 | 900 | 108.00 | 108.00 | 97,200.00 |
| 73842 | UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT | 12 | 900 | 1,068.00 | 1,068.00 | 961,200.00 |
| 73666 | RESPOND DEVICE PLUS PAYMENT | 12 | 900 | 228.00 | 228.00 | 205,200.00 |
| 73837 | EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT | 12 | 50 | 468.00 | 468.00 | 23,400.00 |
| | | | | | Subtotal | 1,292,310.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 1,292,310.00 |

Year 5

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|-----------------|---|---------------|----------|-----------------|----------------|-------------|
| Hardware | | | | | | |
| 87062 | TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT | 12 | 15 | 354.00 | 354.00 | 5,310.00 |
| Other | | | | | | |
| 73310 | AXON CAMERA REFRESH TWO | | 30 | 0.00 | 0.00 | 0.00 |
| 73479 | REDACTION ASSISTANT USER ACCESS PAYMENT | 12 | 900 | 108.00 | 108.00 | 97,200.00 |
| 73842 | UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT | 12 | 900 | 1,068.00 | 1,068.00 | 961,200.00 |
| 73310 | AXON CAMERA REFRESH TWO | | 900 | 0.00 | 0.00 | 0.00 |
| 73666 | RESPOND DEVICE PLUS PAYMENT | 12 | 900 | 228.00 | 228.00 | 205,200.00 |

Year 5 (Continued)

| Item | Description | Term (Months) | Quantity | List Unit Price | Net Unit Price | Total (USD) |
|--------------------------|---|---------------|----------|-----------------|----------------|--------------|
| Other (Continued) | | | | | | |
| 73837 | EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT | 12 | 50 | 468.00 | 468.00 | 23,400.00 |
| 73314 | 1-BAY DOCK AXON CAMERA REFRESH TWO | | 900 | 0.00 | 0.00 | 0.00 |
| 73688 | MULTI-BAY BWC DOCK 2ND REFRESH | | 15 | 0.00 | 0.00 | 0.00 |
| | | | | | Subtotal | 1,292,310.00 |
| | | | | | Estimated Tax | 0.00 |
| | | | | | Total | 1,292,310.00 |

Grand Total 6,458,850.00

Discounts (USD)

Quote Expiration: 03/15/2021

| | |
|--------------|---------------------|
| List Amount | 7,710,593.50 |
| Discounts | 1,251,743.50 |
| Total | 6,458,850.00 |

**Total excludes applicable taxes*

Summary of Payments

| Payment | Amount (USD) |
|--------------------|---------------------|
| Year 1 | 1,289,610.00 |
| Spares | 0.00 |
| Year 2 | 1,292,310.00 |
| Year 3 | 1,292,310.00 |
| Year 4 | 1,292,310.00 |
| Year 5 | 1,292,310.00 |
| Grand Total | 6,458,850.00 |

Notes

Sourcewell Contract #010720-AXN used for pricing and purchasing justification.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Jeff Goolsby at jgoolsby@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

| | | |
|-----------|----------|---|
| | | SFDC Contract #: Order Type: RMA #: Address Used: SO #: |
| Review 1 | Review 2 | |
| Comments: | | |

ATTENTION

This order may qualify for freight shipping, please fill out the following information.

| | |
|--|--|
| What is the contact name and phone number for this shipment? | |
| What are your receiving hours? (Monday-Friday) | |
| Is a dock available for this incoming shipment? | |
| Are there any delivery restrictions? (no box trucks, etc.) | |