

**Quoted for:** City of Orlando  
**Customer Contact:** Daryl Greenlee  
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**Quoted by:** Chuck Martin  
**Phone:** 407-257-7718 **Email:** cwmartin@altec.com

#### REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$86,068
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Per NJPA Specifications plus Options below

#### (A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT40-G-BASE	40' Boom Height (AT40-G)	\$1,933
2	AT37-G-EDC	Secondary Stowage System	\$1,112
3	AT37-G-HYBRID	JEMS Hybrid Solution	\$29,183

#### (A1.) NJPA OPTIONS ON CONTRACT (General)

1	SPOT4	SIX (6) POINT STROBE SYSTEM (Recessed, LED)	\$664
2	CH	Cone Holder, Fold Over Post Style	\$236
3	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style)	\$510
4	SPOT1	TWO (2) POST-MOUNTED SPOTLIGHTS. Mounted One (1) on Each Side of the Chassis. Controls are	\$551
5	LR	Ladder Rack - Sloped Aluminum Ladder Rack, Streetside, 102" - 108" L Body	\$518
6			
7			
8			

**NJPA OPTIONS TOTAL:** \$120,775

#### (B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL	LED Ground Lighting System to illuminate the perimeter of the truck at night	\$450
6	FINISHING		
7	CHASSIS		
8	OTHER		

**OPEN MARKET OPTIONS TOTAL:** \$450

**SUB-TOTAL FOR UNIT/BODY/CHASSIS:** \$121,225

Delivery to Customer: \$1,656

**TOTAL FOR UNIT/BODY/CHASSIS:** \$122,881

#### (C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

**\*\*Pricing valid for 45 days\*\***

#### NOTES

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

**TO ORDER:** To order, please contact the Altec Inside Sales Representative listed above.

**CHASSIS:** Per Altec Commercial Standard; 2016 Ford F550 with Standard Warranties

**DELIVERY:** No later than 270-300 days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Elizabethtown, KY