



# CITY OF ORLANDO

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**4TH ADVISORY COMMITTEE MEETING MINUTES**  
**RFP15-0011 Economic Development Information System (EDIS)**  
**February 16, 2015**  
**City Hall – 2nd Floor, Sustainability Room**  
**9:00 AM**

The Advisory Committee (Committee) for the above project convened on February 16, 2015, at 9:00 am in the Sustainability Room, 2<sup>nd</sup> Floor, City Hall. The purpose of this meeting was to review and discuss the responsive proposals.

**COMMITTEE MEMBERS PRESENT:**

1. Mike Rhodes – Code Enforcement Division Manager (Chair)
2. Lisa Henry – Streets and Stormwater Division Manager
3. Tim Johnson – Permitting Division Manager
4. Chris McCullion - Treasurer
5. Lillian Scott-Payne – Business Development Division Manager
6. Rich Wales - Deputy Fire Chief
7. Richard Levey - Levey Consulting
8. Tisa Mitchell - Fiscal Manager – Economic Development
9. Rosa Akhtarkhavari – Chief Information Officer

**COMMITTEE MEMBER LATE (Arrived 15 minutes to close of meeting):**

Roger Selch - Dover Shores East HOA

**PROCUREMENT REPRESENTATIVE:**

Teddi McCorkle, Senior Contract Administrator (Facilitator)

**OTHERS PRESENT (CITY STAFF):**

1. Joe Szewczyk – Fire Prevention Inspector III, OFD
2. Wendy Horency – Code Enforcement Manager
3. Todd Berube – Systems/Network Engineer
4. Sanjiv Gandhi - Technology Business Analyst
5. Deidre A Becker - Client Support Services Manager
6. Dawn Chin Shue – Contract Compliance Invest. III W/MBE
7. John Oppermann - Applications Administrator
8. Karl Wielecki – Planning Manager
9. Laurie Nossair – Accounting Operations Manager

**Actions/Discussion/Motions:**

Ms. McCorkle called the meeting to order at 9:21 a.m. and took the following actions:

1. Advised that the meeting was being recorded and asked that everyone to sign the sign-in sheet.
2. Indicated the date, time and purpose of the meeting and that it was posted by the City Clerk more than forty-eight (48) hours in advance.
3. Introduced herself and asked all in attendance to introduce themselves.

4. Advised the Committee that a quorum was established with 9 out of 10 Committee Members being present.
5. Indicated that no public guests were present and that the Public Input Procedures were still in place.

A motion was made by Ms. Akhtarkhavari, seconded by Mr. Johnson, to accept the minutes of the 3rd Committee Meeting on February 3, 2015 as presented. Discussion ensued. Motion carried unanimously.

The Committee and Technical Advisors reported on various aspects/findings of the proposals submitted.

Mr. Rhodes asked the Committee if they had any additional comments, questions, or discussions. Discussions ensued.

Mr. Rhodes asked the Committee if they were ready to final score or shortlist the 7 responsive proposals. The Committee decided to shortlist.

Ms. Chin Shue repeated the findings of the MWBE participation as listed in the proposals.

Ms. McCorkle reminded the Committee that no Veterans Preference Plans were submitted by any of the Responsive Proposers.

Committee members individually scored and ranked the seven (7) responsive Proposers. The resulting ranking is as follows:

- 1) Accela, Inc.
- 2) Infor Public Sector, Inc.
- 3) CSDC Systems, Inc.
- 4) Computronix (U.S.A.), Inc.
- 5) SunGard Public Sector, Inc.
- 6) CRW Systems, Inc.
- 7) NTT Data, Inc.

A motion was made by Ms. Scott-Payne, and seconded by Mr. Levey, to invite the top ranked four (4) proposers for presentations:

Accela, Inc.  
Computronix (U.S.A.), Inc.  
CSDC Systems, Inc  
Infor Public Sector, Inc.

No Members from the Public were present. Discussion Ensued. The motion carried unanimously.

The Committee decided to dedicate two days for the four (4) presentations. The dates tentatively set are March 5<sup>th</sup> & 6<sup>th</sup> or March 16<sup>th</sup> & 17<sup>th</sup>. Additionally, the Committee discussed the expectations of the presentations to include time allotted and scenarios. Mr. Rhodes presented

draft scenarios at which time the Committee contributed their expectations. A motion was made by Ms. Akhtarkhavari and seconded by Ms. Mitchell to allow Mr. Rhodes to work with Ms. McCorkle to complete the scenarios and make arrangements for reserving rooms. Discussion ensued. Motion carried. Ms. McCorkle indicated she will notify the presenters once the date and location are determined.

Ms. McCorkle reminded everyone that all the Committee rules are still in place. All questions and inquiries should go through Procurement.

Mr. Rhodes adjourned the meeting at 12:13 p.m.

These minutes are considered to be the official minutes of the RFP15-0011, Economic Development Information System (EDIS), 4th Committee Meeting held on February 16, 2015, and no other notes, tapes, or other recordings taken by anyone takes precedence.

Submitted by:



Teddi McCorkle  
Senior Contract Administrator  
(Facilitator)

Review and Accepted by:



Mike Rhodes  
Code Enforcement Division Manager  
(Chair)

Attachments: Committee and Technical Advisors Reports

## Financial Information Summary - RFP15-0011 Economic Development Information System

	Year	Employees	Financial		Credit		Viability		D&B	Notes	Financial Stability Narrative	Bankruptcy	Financial Issues
	Started		Stress	Score	Score	Score							
Accele	1979	339	4	5	6	4 acquisitions during 2014	Robust investor funding. Oct. 2013 \$40 million round of funding. First significant funding in this space since prior to 2008. Credit facility to fund its working capital needs. 58 percent market share. Customer renewal rate of over 90 percent.	No bankruptcy issues.	No known financial issues.				
Computronix	1999	40	2	3	2	None	Privately held since 1979. Never been sued for any reason. Conservative and controlled growth strategy. Consistent profitability. Able to provide additional financial info upon request (including audited financials).	No bankruptcy issues.	No known financial issues.				
CRW Systems	1999	12	2	1	2	None	Operating for more than 20 years. Wholly owned by one entity. Willing to share financial information with agent of client. Provided financial highlights table showing annual increases in sales.	No bankruptcy issues.	No known financial issues.				
CSDC Systems	1989	50-100			3	None	Profitable private company operating for more than 25 years. Will provide additional financial info including financial statements.	No bankruptcy issues.	No known financial issues.				
Infor	2002	3980	4	4	4	Multiple acquisitions since 2004, several in 2011 and 2012	One of the largest software companies in eh world. Approx. 70,000 customers in over 100 countries. Annual revenues of approx. \$2.5 billion. 94% customer retention rate. Revenue growth of 15% over prior year. Voluntary public filer with SEC.	No bankruptcy issues.	No known financial issues.				
NTT Data	1967	200	3	3	3	2 mergers in 2012	Provided D&B report. Subsidiary of NTT Data Corporation, publicly-held corporation with \$13 billion in revenue. Sixth-largest IT services company. Large, consistently profitable company. Included 5-year financial summary showing increased sales, assets and shareholders' equity.	No bankruptcy issues.	No known financial issues.				
Sungard	1981	700	3	3	4	2009 acquisition	Annual revenue of \$2.8 billion. Sungard does not disclose financial information outside of annual report.	No bankruptcy issues.	No known financial issues.				

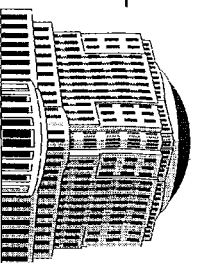
### D&B Scores:

Financial Stress 1-5, with 1 best  
Credit Score 1-5, with 1 best  
Viability Score 1-9, with 1 best

# CITY OF ORLANDO

## Procurement and Contracts Division

### 4<sup>th</sup> Committee Meeting Sign-In Sheet



Date: 2/16/2015

Time: 9:00 a.m.

Bid Number: RFP15-0011

Location: City Hall at One City Commons, 400 South Orange Avenue, Sustainability Room (Conference Room R) 2<sup>nd</sup> Floor, Orlando, Florida

Title: ECONOMIC DEVELOPMENT INFORMATION SYSTEM (E.D.I.S)

CONTACT INFORMATION		EMAIL ADDRESS		TELEPHONE	FAX#
Procurement & Contracts Div. 400 South Orange Avenue, 4 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Theodora McCorkle, Contract Admin.  <i>TM</i>	<a href="mailto:theodora.mccorkle@cityoforlando.net">theodora.mccorkle@cityoforlando.net</a>		(407) 246-2332	(407) 246-2869
Procurement & Contracts Div. 400 South Orange Avenue, 4 <sup>th</sup> Floor, City Hall Orlando, Florida 32801					
Code Enforcement Division City of Orlando 53 West Central Blvd. Orlando, Florida 32801	Mike Rhodes, Code Enforcement Division Manager (Chair)  <i>MR</i>	<a href="mailto:mike.rhodes@cityoforlando.net">mike.rhodes@cityoforlando.net</a>		(407) 246-3331	
Streets & Stormwater Division 400 South Orange Avenue, 8 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Lisa Henry, Streets & Stormwater Division Manager  <i>LH</i>	<a href="mailto:lisa.henry@cityoforlando.net">lisa.henry@cityoforlando.net</a>		(407) 246-3646	
Permitting Services Division 400 South Orange Avenue, 1 <sup>st</sup> Floor, City Hall Orlando, Florida 32801	Tim Johnson, Permitting Division Manager  <i>TJ</i>	<a href="mailto:timothy.johnson@cityoforlando.net">timothy.johnson@cityoforlando.net</a>		(407) 246-2075	

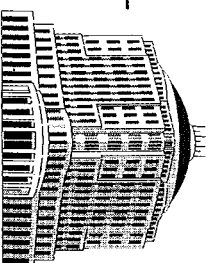
#### PROCUREMENT AND CONTRACTS DIVISION

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990  
PHONE 407.246.2291 • FAX 407.246.2869 • [CityofOrlando.net](mailto:CityofOrlando.net) • [esupplier.cityoforlando.net](mailto:esupplier.cityoforlando.net)

# CITY OF ORLANDO

## Procurement and Contracts Division

### 4<sup>th</sup> Committee Meeting Sign-In Sheet



Date: 2/16/2015

Time: 9:00 a.m.

Bid Number: RFP15-0011

Location: City Hall at One City Commons, 400 South Orange Avenue, Sustainability Room (Conference Room R) 2<sup>nd</sup> Floor, Orlando, Florida

Title: ECONOMIC DEVELOPMENT INFORMATION SYSTEM (E.D.I.S)

COMMITTEE NAME & ADDRESS OFFICIAL NAME (PRINTED) PHONE NUMBER (PRINTED)	COMPANY REPRESENTATIVE OFFICIAL NAME (PRINTED) SIGNATURE PHONE NUMBER (PRINTED)	EMAIL ADDRESS ADDRESS PHONE NUMBER (PRINTED)	TELEPHONE #	FAX #
Technology Management Div. 400 South Orange Avenue, 5 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Rosa Akhtarkhavari, Chief Information Officer 	<a href="mailto:rosa.akhtarkhavari@cityoforlando.net">rosa.akhtarkhavari@cityoforlando.net</a>	(407) 246-2124	
Business and Financial Services Department 400 South Orange Avenue, 4 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Chris McCullion, Treasurer 	<a href="mailto:christopher.mccullion@cityoforlando.net">christopher.mccullion@cityoforlando.net</a>	(407) 246-4274	
Business Development Division City of Orlando 400 South Orange Avenue, 6 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Lillian Scott-Payne, Business Development Division Manager 	<a href="mailto:lillian.scottpayne@cityoforlando.net">lillian.scottpayne@cityoforlando.net</a>	(407) 246-36481	
Economical Development Department 400 South Orange Avenue, 6 <sup>th</sup> Floor, City Hall Orlando, Florida 32801	Tisa Mitchell, Fiscal Manager, Economical Development 	<a href="mailto:tisa.mitchell@cityoforlando.net">tisa.mitchell@cityoforlando.net</a>	(407) 246-3179	

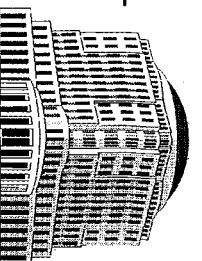
## PROCUREMENT AND CONTRACTS DIVISION

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# CITY OF ORLANDO

## Procurement and Contracts Division

### 4<sup>th</sup> Contractors Meeting Sign-In Sheet





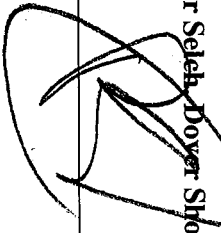
Date: 2/16/2015

Time: 9:00 a.m.

Bid Number: RFP15-0011

Location: City Hall at One City Commons, 400 South Orange Avenue, Sustainability Room (Conference Room R) 2<sup>nd</sup> Floor, Orlando, Florida

Title: ECONOMIC DEVELOPMENT INFORMATION SYSTEM (E.D.I.S)

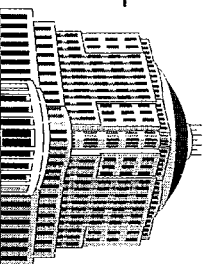
COMPANY NAME & ADDRESS PHONE NUMBER (if available)	COMPANY REPRESENTATIVE NAME, PRINTED NAME, TITLE, ORGANIZATION & PROVIDE SIGNATURE	EMAIL ADDRESS APPROPRIATE DO NOT LEAVE IN BLANK	TELEPHONE #	FAX #
Orlando Fire Department City of Orlando 78 West Central Boulevard Orlando, Florida 32801	Rich Wales, Deputy Fire Chief 	<a href="mailto:richard.wales@cityoforlando.net">richard.wales@cityoforlando.net</a>	(407) 246-2135	
Levey Consulting 611 Avalon Boulevard Orlando, Florida 32806	Richard Levey, Levey Consulting 	<a href="mailto:rlevey@leveyconsulting.com">rlevey@leveyconsulting.com</a>	407-408 4442	
Dover Shores East HOA 781 Marcastle Avenue Orlando, Florida 32807-1024	Roger Selch, Dover Shores East HOA 	<a href="mailto:selcer@gmail.com">selcer@gmail.com</a>	407-275 5364	

### PROCUREMENT AND CONTRACTS DIVISION

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# CITY OF ORLANDO

## Procurement and Contracts Division 4<sup>th</sup> Committee Meeting Sign-In Sheet



Date: 2/16/2015	Time: 9:00 a.m.	Bid Number: RFP15-0011	Location: City Hall at One City Commons, 400 South Orange Avenue, Sustainability Room (Conference Room R) 2 <sup>nd</sup> Floor, Orlando, Florida
Title: ECONOMIC DEVELOPMENT INFORMATION SYSTEM (E.D.I.S)			

COMPANY NAME & ADDRESS (PRINTED/TYPE)	COMPANY REPRESENTATIVE (PLEASE PRINT, LISTED YOUR NAME & PROVIDE SIGNATURE)	EMAIL ADDRESS (PLEASE PRINT (DO NOT LEAVE IN BLANK))	TELEPHONE #	FAX #
NBE OFFICE CITY OF ORLANDO	DAVID CHIN SHUE David Chin Shue			
IT CITY OF ORLANDO	JOHN OPPERMAN John Opperman	john.opperman@cityoforlando.net	3049	
IT CITY OF ORLANDO	Sanjiv Gandhi Sanjiv Gandhi	Sanjiv.Gandhi@cityoforlando.net	3054	
IT CITY OF ORLANDO	Todd Berube Todd Berube	Todd.Berube@cityoforlando.net	3564	
CITY OF ORLANDO IT	Dee Becker Dee Becker	dee.becker@cityoforlando.net	407-246-3057	

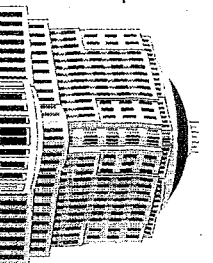
### PROCUREMENT AND CONTRACTS DIVISION

CITY HALL • 400 SOUTH ORANGE AVENUE • P.O. BOX 4990 • ORLANDO, FLORIDA 32802-4990  
PHONE 407.246.2291 • FAX 407.246.2869 • CityofOrlando.net • esupplier.cityoforlando.net



# CITY OF ORLANDO

## Procurement and Contracts Division 4<sup>th</sup> Committee Meeting Sign-In Sheet



Date: 2/16/2015	Time: 9:00 a.m.	Bid Number: RFP15-0011	Location: City Hall at One City Commons, 400 South Orange Avenue, Sustainability Room (Conference Room R) 2 <sup>nd</sup> Floor, Orlando, Florida
Title: ECONOMIC DEVELOPMENT INFORMATION SYSTEM (E.D.I.S)			

CONTACT NAME & ADDRESS (PLEASE PRINT, INCLUDE YOUR NAME & PHONE NUMBER)	CONTACT REPRESENTATIVE (PLEASE PRINT, INCLUDE YOUR NAME & PHONE NUMBER)	EMAIL ADDRESS: IMPORTANT (DO NOT LEAVE IN BLANK)	TELEPHONE #	FAX #
City of Orlando EDU / RND Orlando Fire Dept 78 W. Central Ave.	Karl Wielecki Joseph Sawczyk	Karl.wielecki@cityoforlando.net Joseph.Sawczyk@cityoforlando.net	407.246.2726 407-246-3138	
<del>LAURIE NOSSAIR</del> City of Orlando Accounting operations	Laurie Nossair Debbie Nossair	LAURIE.NOSSAIR@CITYOFORLANDO.NET LAURIE.NOSSAIR@CITYOFORLANDO.NET	407-246-3574 407 244 3381	
Code Enforcement City of Orlando	Wendy Forency	wendy.forency@cityoforlando.net		

EVALUATION CRITERIA FOR SHORT-LISTING

RFP15-0011 Economic Development Information System

Committee Meeting #4, February 16, 2015

Committee Member: MIKE RIVKES  
(Print Name)

Committee Member Signature: Mike Rivkes

Date: 2-16-15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	20	15	18	13	19	13	15
B. Staff Experience.	10	8	7	7	7	8	6	6
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	10	27	21	32	15	20
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	Ø	3	Ø	Ø	2	Ø
E. Veteran Business Enterprise participation in subcontracts.	2	Ø	Ø	Ø	Ø	Ø	Ø	Ø
E. Price Proposal.	30	20	21	22	25	24	5	20
TOTAL SCORE	100	83	53	77	66	83	41	61
RANKING		1	6	3	4	1	7	5

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING**  
**RFP15-0011 Economic Development Information System**  
**Committee Meeting #4, February 16, 2015**

Committee Member: Tisa Mitchell  
(Print Name)

Committee Member Signature: [Signature]

Date: 2/16/15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	17 17	5 5	16 16	15 15	15 15	13 13	13 13
B. Staff Experience.	10	10 9 9	8 6 6	9 9	7 7	7 7	7 7	7 7
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	27 27	15 15	21 21	21 21	20 20	20 20	17 17
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5 5	0 0	1 1	6	/	/	/
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	20 20	10 10	20 20	20 20	20 20	15 15	20 20
TOTAL SCORE	100	78 78	36 36	67 67	63 63	62 62	55 55	57 57
RANKING		1	7	2	3	4	6	5

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING**  
**RFP15-0011 Economic Development Information System**  
**Committee Meeting #4, February 16, 2015**

Committee Member: Lisa Henry  
(Print Name)

Committee Member Signature: [Signature]

Date: 02-16-15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	18	10	<sup>2</sup> 17	<sup>2</sup> 14	<sup>2</sup> 16	<sup>1</sup> 12	<sup>2</sup> 5
B. Staff Experience.	10	7 <sup>11</sup> <sub>8</sub>	7	8	6	7	5	3
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	25	10	25	25 <del>20</del>	20	10	18 <del>20</del>
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	0	3	0	0	3	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	26	29	26	26	27	10	28
TOTAL SCORE	100	81	56	79	73	70	40	54
RANKING		1	5	2	3	4	7	6

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING****RFP15-0011 Economic Development Information System****Committee Meeting #4, February 16, 2015**

Committee Member:

CHARIS McCULLION

(Print Name)

Committee Member Signature:



Date:

2/16/2015

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	20	18	16	15	20	5	18
B. Staff Experience.	10	10	7	5	6	10	2	8
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	20	20	20	30	15	25
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	0	3	0	0	4	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	25	30	26	27	28	15	29
<b>TOTAL SCORE</b>	<b>100</b>	<b>90</b>	<b>75</b>	<b>70</b>	<b>68</b>	<b>88</b>	<b>41</b>	<b>80</b>
<b>RANKING</b>		<b>1</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>2</b>	<b>7</b>	<b>3</b>

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING****RFP15-0011 Economic Development Information System****Committee Meeting #4, February 16, 2015**

Committee Member:

Rosa Akhtar Khavan

(Print Name)

Committee Member Signature:

Redwan Alue

Date:

2/16/2015

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	14	9	13	13	13	10	12
B. Staff Experience.	10	9	6	8	8	9	7	6
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	8	19	23	27	13	15
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	0	4	0	0	3	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	22	25	20	21	23	10	24
<b>TOTAL SCORE</b>	<b>100</b>	<b>80</b>	<b>48</b>	<b>64</b>	<b>65</b>	<b>72</b>	<b>43</b>	<b>57</b>
<b>RANKING</b>		<b>1</b>	<b>6</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>7</b>	<b>5</b>

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

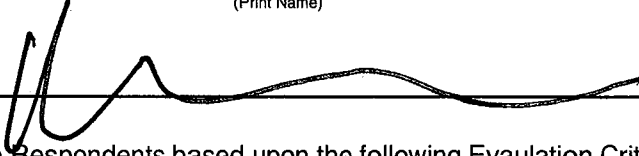
**EVALUATION CRITERIA FOR SHORT-LISTING**  
**RFP15-0011 Economic Development Information System**  
**Committee Meeting #4, February 16, 2015**

Committee Member:

RICHARD LEVEY

(Print Name)

Committee Member Signature:



Date:

2.16.15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	20	10	20	20	20	15	10
B. Staff Experience.	10	10	10	10	10	10	10	10
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	10	25	30	30	20	15
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	0	3	0	0	3	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	20	0	0	0	0
E. Price Proposal.	30	20	25	20	20	20	5	20
TOTAL SCORE	100	85	55	78	80	80	53	55
RANKING		1	5	4	2	2	7	5

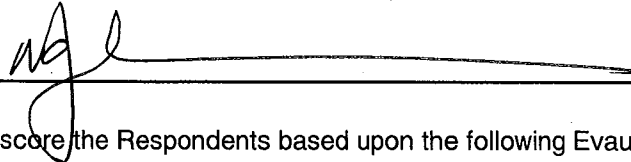
Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING****RFP15-0011 Economic Development Information System****Committee Meeting #4, February 16, 2015**

Committee Member:

TIMOTHY L. JOHNSON  
(Print Name)

Committee Member Signature:



Date:

16 FEB 2015

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

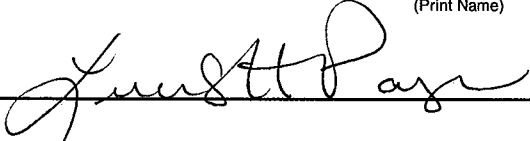
RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	20	10	10	15	20	15	20
B. Staff Experience.	10	10	8	5	10	10	8	10
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	20	20	25	33	25	30
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	4	0	4	0	0	2	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	20	30	20	20	30	10	30
<b>TOTAL SCORE</b>	<b>100</b>	<b>84</b>	<b>68</b>	<b>59</b>	<b>70</b>	<b>93</b>	<b>60</b>	<b>90</b>
<b>RANKING</b>		<b>3</b>	<b>5</b>	<b>7</b>	<b>4</b>	<b>1</b>	<b>6</b>	<b>2</b>

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.



**EVALUATION CRITERIA FOR SHORT-LISTING**  
**RFP15-0011 Economic Development Information System**  
**Committee Meeting #4, February 16, 2015**

Committee Member: Lillian Scott-Payne  
(Print Name)

Committee Member Signature: 

Date: 2/16/15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	15	5	15	15	15	10	5
B. Staff Experience.	10	10	2	10	10	10	10	2
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	30	5	25	25	30	25	5
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	3	3	0	0	3	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	15	15	15	15	15	15	15
TOTAL SCORE	100	75	30	68	65	70	63	27
RANKING		1	6	3	4	2	5	7

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.

**EVALUATION CRITERIA FOR SHORT-LISTING****RFP15-0011 Economic Development Information System****Committee Meeting #4, February 16, 2015**

Committee Member:

Rich Wakes

(Print Name)

Committee Member Signature:

[Signature]

Date:

2/16/15

The Advisory Committee will evaluate and score the Respondents based upon the following Evaluation Criteria.

RATING FACTORS	MAXIMUM POINTS	Accela, Inc.	CRW Systems, Inc.	Computronix (U.S.A.), Inc.	CSDC Systems, Inc.	Infor Public Sector, Inc.	NTT DATA, Inc.	Sungard Public Sector, Inc.
A. Proposer's Experience.	20	10	10	15	20	15	10	17
B. Staff Experience.	10	5	5	5	5	5	5	5
C. Business/Project Plan and Functional Capabilities Questionnaire.	33	26	20	28	33	25	26	24
D. Minority and Women Owned Business Enterprise - The degree of participation by City certified or recognized M/WBE in subcontracts.	5	5	0	2	0	0	2	0
E. Veteran Business Enterprise participation in subcontracts.	2	0	0	0	0	0	0	0
E. Price Proposal.	30	13	30	14	15	16	5	25
<b>TOTAL SCORE</b>	<b>100</b>	<b>59</b>	<b>65</b>	<b>64</b>	<b>73</b>	<b>61</b>	<b>48</b>	<b>71</b>
<b>RANKING</b>		<b>6</b>	<b>3</b>	<b>4</b>	<b>1</b>	<b>5</b>	<b>7</b>	<b>2</b>

Each Advisory Committee member will evaluate the above factors to determine the short-listing of the Respondents. Each member will assign an item score ranging from zero (0) points to the maximum points allowed for each rating factor. The item scores will then be added to determine the total score. The maximum possible total score for this evaluation table is one hundred (100). Each member will rank the Respondents based upon the member's score for each Respondent. The ranking established by each member will be accumulated to determine the final ranking. Each member's top-ranked firm will be assigned one (1) point, second-ranked firm two (2) points and so on. After accumulating the members' scores, the firm with the lowest score shall be ranked first, the next lowest score shall be ranked second, and so on. In the event of a tie, the tied Respondents' total scores from each member will be added and compared. The Respondent with the highest point total will be ranked highest of the tied Respondents.