



CITY OF ORLANDO REQUEST FOR A SOLE SOURCE PROCUREMENT

NOTE: This form is to be used for items that are available from only one source and there are no alternates. Forward to the Procurement and Contracts Division sixty (60) days prior to actual need.

Date Submitted: 1/13/2015 Requesting Division/Department: Wastewater/Lift Stations

Contact Person: Buster Falls Telephone Number: 407-246-2040

Commodity / Service Request: Furnish and install 2ea 10" Fairbanks C5415 non-clog sewage pumps

Describe the commodity or service and its function: replace 2ea existing sewage pumps at Lift Station 001. This Lift Station pumps two million gallons a day of sewage from the downtown area

Cost of Commodity or Service: \$ 108,650.00

Vendor Name: Sanders Company, Inc. Contact Name: Ron Robinette

Address: 2816 Southeast Monroe Street City/State/Zip: Stuart, FL 34997

Contact Phone Number: 321-229-7643 Contact E-Mail Address: Ron@Mrsewage.com

Initial below:

This purchase is clearly and legitimately limited to a Sole Source because the commodity or service is:

Item(s) are available from only one source and there are no alternates: BRT
Initials

Attach vendor documentation certifying that the vendor is the only source for the commodities or services in question or holds the production, copyrights, trademark, and/or patent to the item.

Check the following statement(s) that apply:

- ☒ The vendor holds the exclusive distribution rights for the item in question.
- ☒ Vendor documentation attached.
- ☒ The item to be purchased is the only item compatible with existing equipment owned by the City.
- ☒ Vendor documentation attached.
- ☐ The vendor is the sole provider of the goods or services which have unique characteristics essential to the needs of the program to perform the intended function and no other goods or service will be suitable for use by the City.
- ☐ Vendor documentation attached.

What steps were taken to verify that these features are not available elsewhere?

☐ Other brands/manufacturers were examined (please list names, phone numbers, and explain why they are not suitable for use by the City. Attach additional pages as necessary): _____

☐ Other vendors were contacted (please list names, phone numbers and explain why those contacted would not meet the needs of the City. Attach additional pages as necessary): _____

☒ State why this is the only source for the required commodity or service (attach additional pages as necessary): Sanders Company Inc. is the exclusive authorized Fairbanks Morse Pump Co. Distributor for all counties east of the Apalachicola River. BUTTER OF

SPACE LIMITATIONS, A DIRECT PROCUREMENT OF EXISTING EQUIPMENT IS NEEDED

I certify that to the best of my knowledge, this request is a sole source and the information provided herein is accurate and truthful.

Buster R. Falls
Requester's Signature

1-13-2015
Date

[Signature]
Office Head/Department Director's Signature

1/14/15
Date

For Procurement Use Only

Date Received In Purchasing: 1/16/15 Purchasing Division Tracking Number: S15-0177

Requesting Division/Department: Wastewater Div.

Commodity / Service Request: Wastewater Repair & Maintenance

Purchasing Staff Reviewer: Cindy Jordan

Verified that this request is the only source. Yes ☒ No ☐

Is Council Approval Required? Yes ☒ No ☐

Was this Procurement Posted on the Internet? Yes ☒ No ☐

Comments: Pump replacement for wastewater Div. Sanders Co. Inc. is the exclusive distributor for Fairbanks Morse pumps. Wastewater needs to match existing equipment.

Cindy Jordan
Procurement Staff Reviewer Signature

2/17/15
Date

Approved ☒ Denied ☐

[Signature]
Chief Procurement Officer

02.18.15
Date

Approved by City Council on 3/25/13, see attached. Posted for 7 days w/no objection.

NOTE: Section 838.22 Florida Statutes, It is unlawful (second degree felony) for a public servant with corrupt intent to obtain a benefit for any person (company) or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities or services. **Page 2 of 2**



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SOLICITATIONS

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Vendors can register with the [eSupplier Vendor Registration Service](#) to receive email alerts for solicitations that are of interest to their business.

Sole Source Procurement's

The City of Orlando is seeking to have Sanders Company, Inc. furnish and install Fairbanks Morse Pumps – S15-0177

The City of Orlando is seeking to have the Sanders Company, Inc furnish and install 2 each Fairbanks Morse pumps. To date, Sanders Company, Inc. is the exclusive distributor for Fairbanks Morse Pumps.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Cindy Jordan by phone at (407) 246-2367 or by e-mail at cynthia.jordan@cityoforlando.net. This information will be available for review until **5:00 p.m., February 1, 2015.**

The City of Orlando is seeking to purchase Siemens Transducers and Controllers – S15-0167

The City of Orlando is seeking to purchase Siemens Transducers and Controllers. To date, Gilson Engineering Sales of Florida has exclusive rights to sell this manufacturer in the state of Florida.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Cindy Jordan by phone at (407) 246-2367 or by e-mail at cynthia.jordan@cityoforlando.net. This information will be available for review until **5:00 p.m., January 29, 2015.**

The City of Orlando is seeking to purchase Vivax-Metrotech Reel System – S15-0166

The City of Orlando is seeking to purchase Vivax-Metrotech Reel System. To date, Tracer Electronics LLC has exclusive rights to sell this manufacturer in the state of Florida.

Any vendor who wishes to view the sole source documentation to determine if they can meet the City's requirements is invited to contact Cindy Jordan by phone at (407) 246-2367 or by e-mail at cynthia.jordan@cityoforlando.net. This information will be available for review until **5:00 p.m., January 28, 2015.**

Click here to view the [Sole Source Process](#)

Business and Financial Services

Procurement and Contracts Division

Vendor Information

eSupplier Registration

Term Contracts

Procurement Code, Policies and Administration

State Statutes (Public Purchasing)

Solicitations

Auctions

Debarment List

Forms

Resource Links

Recognition

Contact Us

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Fairbanks Morse

Pentair Pump Group

Jim Miller, Regional Sales Manager
3925 North I-10 Service Road
Suite 109-Q
Metairie, LA 70002
Phone 504/889-2125
Mobile 504/454-7869

February 19, 2015

Re: Sanders Company Inc.

Sanders Company Inc. is the exclusive authorized Fairbanks Morse Pump Co. distributor for all counties east of the Apalachicola River. Their contract covers both new units and OEM repair parts for this region. Only companies such as Sanders Company Inc. that are under contract with Fairbanks Morse are authorized to sell our products, OEM parts, and services. Please contact Fairbanks Morse Pump Co. should you have any question.

We thank you for your confidence in Fairbanks Morse Pump Co. products and look forward to serving your requirements in the future through Sanders Company Inc.

Sincerely,

James A Miller

James A. Miller
Regional Sales Manager

cc: Mr. David Sanders

Sanders Company Stuart Florida.