HIGH WAGE/HIGH VALUE JOB CREATION PROGRAM AGREEMENT BETWEEN THE COMMUNITY REDEVELOPMENT AGENCY OF THE CITY OF ORLANDO AND BOOKTHATDOC.COM, LLC

THIS AGREEMENT is entered into by and between the **Community Redevelopment Agency of the City of Orlando**, Florida, a body politic and corporate of the State of Florida, with a principal address of 400 South Orange Avenue, Orlando, Florida 32802 (hereinafter referred to as the "CRA"), and **BookThatDoc.com**, **LLC** (hereinafter referred to as "BTD"), a Florida limited liability company registered and existing under the laws in the State of Florida with a mailing address of 1180 Spring Centre South Blvd, #209, Altamonte Springs, Florida 32714 and whose Federal Employer I.D. Number is ________.

WITNESSETH:

WHEREAS, the CRA was created as a public body corporate and politic of the State of Florida, for the purposes of the community redevelopment objectives of Part III, Chapter 163, Florida Statutes; and

WHEREAS, the Downtown Orlando Community Redevelopment Plan (the "Plan") provides for the CRA to create economic development programs, specifically including a High Wage/High Value Job Creation Program, and provides incentives under such programs; and

WHEREAS, in an effort to accomplish the objectives of Part III, Chapter 163, Florida Statutes and the goals of the Plan, the CRA established the High Wage/High Value Job Creation Program (the "Program") in order to encourage targeted industries and targeted headquarters to locate high-value jobs to the Downtown Orlando Community Redevelopment Area (the "Area"); and

WHEREAS, the Program is intended to provide funding incentives for job creation ("Program Incentives") to qualified companies upon locating additional high-value jobs to a Downtown Orlando location within the Area; and

WHEREAS, the funding shall be contingent upon the number of jobs established and compliance with the terms and conditions of each Program Incentive in which the company is participating; and

WHEREAS, BTD is a provider of health industry technology that gives patients access to an on-line medical community that allows them to manage their personal healthcare, helps them find a medical provider that meets their needs, and book appointments on the web and mobile devices anytime 24 hours a day, 7 days a week; and

WHEREAS, BTD is a targeted industry proposing to create high-value job opportunities in the Area (the "Project"); and

WHEREAS, BTD will be expanding its headquarters to Downtown Orlando, and therefore anticipates initially moving 12 existing jobs from the Altamonte Springs location to the Area and creating 38 new high-value jobs in the Area over a three-year period with an average

annual salary of \$60,000.00, which is 115% of the average annual wage for the State of Florida; and

WHEREAS, in the third year, BTD anticipates moving 30 existing jobs to the Creative Village; and

WHEREAS, the CRA proposes to provide BTD funds from the High Wage/High Value Job Creation Program for Program Incentives set forth in **Exhibit "B"** in an amount not to exceed Two Hundred, Fifty Thousand Dollars and No Cents (\$250,000.00) to be paid to BTD in annual payments, in arrears, beginning in Fiscal Year (FY) 2015-2016 which will be based on BTD's actual job creation; and

WHEREAS, the CRA finds and declares it is in the public's best interest to award these funds to BTD pursuant to this Agreement.

NOW THEREFORE, in consideration of the premises and mutual covenants hereinafter contained, the parties do agree as follows:

- 1. <u>Recitals.</u> The above recitals are true and correct and form a material part of this Agreement.
- 2. <u>Incorporation of Premises.</u> The premise of this Agreement is incorporated herein as if fully set out below. All exhibits to this Agreement are hereby deemed a part hereof.
- 3. <u>Effective Date.</u> This Agreement shall be effective on the date it is last executed by a party hereto, and shall, unless sooner terminated as provided herein, automatically terminate ten (10) years after the creation of the last incented job.

4. CRA's Obligations:

- a. The CRA shall appropriate an amount not to exceed the total sum of \$250,000.00 from the High Wage/High Value Job Creation Program for FY's 2015-2016 through 2021-2022. The CRA acknowledges and accepts that the appropriation period may extend beyond FY 2012-2022 in the event BTD is unable to move to the Creative Village in the third year as scheduled. The CRA shall make annual payments ("Program Payments") beginning in Fiscal Year (FY) 2015-2016, in accordance with the schedule in **Exhibit "B"**, based on the actual number of jobs created as shown in the Annual Report described in section 8 herein, provided BTD meets its obligations as set forth in section 5.
- b. The CRA's obligations to make the Program Payments shall arise only upon receipt of the following:

- i. BTD's written request for a Program Payment for the applicable calendar year by <u>March 1</u> of the following calendar year; and
- ii. BTD's provision to the CRA of all documents, statements, including the Annual Report, and other evidence of completion of the requirements contained in this Agreement and the applicable Program Incentive(s), as described in **Exhibit "A"**, which is incorporated herein by reference.
- c. Provided the CRA has determined that BTD has complied with the requirements of this Agreement and the applicable Program Incentive(s), the CRA shall make the appropriate Program Payment within 90 days of receipt of a written request for a Program Payment.
- d. BTD expressly understands that the CRA will not accrue obligations for Program Payments for calendar years in which BTD fails to provide a written request for payment by <u>March 1</u> of the following calendar year.

5. Obligations of BTD:

- a. BTD shall initially move 12 existing jobs to the Area and create 38 new jobs for a total of 50 jobs in a three-year period, paying an average annual wage of \$60,000.00 not including benefits, in accordance with the schedule set forth in **Exhibit "B"**. The CRA shall pay a prorated portion of the Program Payments referenced in subsection 4a based on the actual number of jobs created as shown in the Annual Report described in section 8 herein.
- b. In the third year, BTD anticipates moving 30 existing jobs to the Creative Village, paying the same above-mentioned average annual wage in accordance with the schedule set forth in **Exhibit "B"**. The CRA shall pay a prorated portion of the Program Payments referenced in subsection 4a based on the actual number of relocated jobs as shown in the Annual Report described in section 8 herein.
- c. If BTD is unable to move 30 existing jobs to the Creative Village in the third year due to unforeseen circumstances related to office space, then BTD shall be permitted to move the requisite number of jobs to the Creative Village in the subsequent year. In this instance, BTD shall comply with all terms and conditions set forth in the Creative Village Pioneer Incentive upon commencement of the lease with Creative Village Development. The CRA shall pay a prorated portion of the Program Payments referenced in subsection 4a based on the

- actual number of relocated jobs as shown in the Annual Report described in section 8 herein.
- d. BTD shall comply with the terms and conditions set forth for each Program Incentive in Exhibit "A" in which BTD is participating, as listed in Exhibit "B". If BTD fails to comply with such terms and conditions, or fails to create the requisite number of jobs, then BTD shall receive no Program Payment referenced in subsection 4a for that particular Program Incentive(s) for that particular year and any remaining year(s). If BTD fails to maintain the requisite number of jobs for the ten-year period following the creation of the last incented job, BTD shall reimburse the CRA a prorated portion of the Program Payments based on the actual time period the jobs were in existence.

6. Termination.

- a. This Agreement shall terminate on September 30, 2029, unless terminated sooner as provided herein.
- b. If BTD breaches any material term of this Agreement and such breach remains uncured for a period of thirty (30) days, the CRA may terminate the whole or any part of this Agreement and may pursue any and all legal remedies available to seek reimbursement of funds already paid.
- c. Before the CRA may exercise its right of termination, the CRA shall provide written notice to BTD of BTD's breach or default and BTD shall have thirty (30) days thereafter within which to cure the breach or default.
- d. Waiver by the CRA of breach of any of the provisions of this Agreement shall not be deemed a waiver of any other or subsequent breach and shall not be construed to be a modification of the terms of this Agreement.
- 7. <u>Records.</u> BTD shall maintain books, records, and other evidence relating to the Project in accordance with generally accepted accounting principles, procedures and practices, which documents the Project in a manner that fulfills the requirements of this Agreement.
- 8. <u>Annual Report.</u> BTD shall submit an Annual Report to the CRA in the format provided in **Exhibit "C"** by <u>March 1</u> for each year during the term of this Agreement. The Annual Report shall show the actual number of jobs created and/or maintained, the time period in which the jobs were created and/or maintained, and the location and wages of the jobs created and/or maintained.

- 9. <u>Audit.</u> BTD expressly acknowledges that the CRA shall have the right to audit the books and records from time to time for compliance by BTD with the terms, conditions, limitations, restrictions and requirements of this Agreement, which shall extend for a period of thirteen (13) years after the term of this Agreement. The CRA shall, upon reasonable notice, have full access during normal business hours for inspection, review and audit of the books and records. Any cost incurred by BTD as a result of a CRA audit shall be the sole responsibility of and shall be borne by BTD.
- 10. <u>Repayment.</u> BTD shall be liable for repayment of any Program Payments dispersed under the terms of this Agreement, which may be deemed by the CRA to have been dispersed in error.
- 11. <u>Indemnification.</u> BTD shall indemnify and hold harmless the CRA, its agents, employees, and elected and appointed officials, from and against all claims, damages, losses, and expenses (including all attorney's costs and fees, and all attorney's costs and fees on appeal) arising out of or resulting from BTD's performance or activities as provided herein.
- 12. <u>Notification of Address Change.</u> BTD shall notify the CRA of any changes to the mailing and principal address of any of its offices, including the Altamonte Springs office, within ten (10) calendar days of the official address change.
- 13. Force Majeure. The parties shall use reasonable diligence to ultimately fulfill the intent of this Agreement but shall not be liable to each other, or their successors or assigns, for damages, costs, attorney's fees (including costs or attorney's fees on appeal) for breach of contract, or otherwise for failure, suspension, diminution, or other variations of services occasioned by any cause beyond the control and without the fault of the parties. Such causes may include but shall not be limited to, Acts of God, or of the public enemy, acts of other government (including regulatory entities or court) in its sovereign or prior contractual capacity, fires, floods, epidemics, quarantines, restrictions, strikes, or failure or breakdown of transmission or other facilities.

14. Controlling Laws.

- a. This Agreement and the provisions contained herein shall be construed, controlled, and interpreted according to the laws of the State of Florida, and all duly adopted ordinances, regulations, and policies of the CRA now in effect and those hereinafter adopted.
- b. The location for settlement of any and all claims, controversies, or disputes arising out of or relating to any part of this Agreement, or any breach hereof, shall be Orange County, Florida.

15. Miscellaneous.

- a. BTD warrants that it has not employed or retained any company or person, other than a bona fide employee or consultant working for them, to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for them, any fee, commission, percentage, gift, or any other consideration that is contingent upon or resulting from the award or making of this Agreement.
- b. BTD warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, or marital status.
- c. This Agreement constitutes the entire agreement between the parties with respect to the specific matters contained herein and supersedes all previous discussions, understandings, and agreements. Amendment to or waivers of the provisions herein shall be made by the parties in writing.
- d. If any sentence, phrase, paragraph, provision or portion of this Agreement is for any reason held invalid or unconstitutional by any court of competent jurisdiction, such portion shall be deemed and independent provision and such holding shall not affect the validity of the remaining portion hereto.
- e. If either party has to file suit to enforce the terms of this Agreement or pursue reimbursement of funds, the prevailing party shall be entitled to attorney's fees.
- f. Upon execution, this Agreement shall be recorded in the Public Records of Orange County, Florida.
- 16. <u>Notices.</u> Any notices required or allowed herein under shall be in writing and given by certified mail, return receipt requested, or in person with proof of delivery to the addresses below or such other addresses either party shall have specified by written letters to the other party delivered in accordance herewith:

CRA: Executive Director
Community Redevelopment Agency
400 South Orange Avenue, 6th Floor
Orlando, FL 32801

Economic Development Department Director

City of Orlando

400 South Orange Avenue, 3rd Floor

Orlando, FL 32801

BTD: BookThatDoc.Com, LLC

Attn: Matthew Bohannon, Managing Member

1180 Spring Centre South Blvd, #209

Altamonte Springs, FL 32714

IN WITNESS WHEREOF, the parties hereto have executed these presents and have set their hands and seals each upon the date so indicated.

[signatures on the following pages]

BOOKTHATDOC.COM, LLC, a Florida limited liability company,

	By:
	Print Name:
	Title:
WITNESSES:	
Print Name:	Print Name:
STATE OF FLORIDA	
COUNTY OF ORANGE	
	RED before me, the undersigned authority,
his/her	as identification, and known to me to be the
	Ooc.Com, LLC, and acknowledged before me that he/she
	ue Job Creation Program Agreement on behalf of said limited
liability company, as its true act a	and deed, and that he/she was duly authorized to do so.
WITNESS my hand and o	official seal this day of, 2014.
	NOTARY PUBLIC
	Print Name:
	My Commission Expires:

COMMUNITY REDEVELOPMENT AGENCY

	By:
	By: Chairman
	Print Name:
	Date:
ATTEST:	
Executive Director	
Print Name:	<u></u>
Date:	
	APPROVED as to form and legality,
	for the use and reliance of the
	CRA/City of Orlando, Florida only, 2014.
	Assistant City Attorney
	City of Orlando, Florida
STATE OF FLORIDA COUNTY OF ORANGE	
COUNTY OF ORANGE	
PERSONALLY APPEARED he	fore me, the undersigned authority,
	as identification, and known to me to be the
	ment Agency, and acknowledged before me that he/she
	Creation Program Agreement on behalf of the
Community Redevelopment Agency as to do so.	its true act and deed, and that he/she was duly authorized
WITNESS my hand and official	seal this day of, 2014.
	NOTARY PUBLIC
	Print Name:
	My Commission Expires:

EXHIBIT "A"

HIGH WAGE/HIGH VALUE JOB CREATION PROGRAM

OVERVIEW. It is the City of Orlando's and the CRA's intent to attract targeted industries and targeted headquarters with high-wage, high-value jobs to Downtown Orlando by leveraging available state and local economic development programs and providing the following incentives for the purpose of accomplishing goals such as: diversifying the local economy, growing high-wage, high-value jobs; and growing targeted industries. Incentives are available for up to the first 400 jobs created by qualified companies that locate high-wage, high-value jobs to a location within the Downtown Orlando Community Redevelopment Area (the "Area").

1. **Job Creation Incentive** - In recognition of the Company's job creation, the CRA will provide a job creation incentive payment, as long as funds are available, of up to \$2,000 per job to be paid by the CRA to the Company annually, in arrears, for a period not to exceed three (3) years. The Company will be required to maintain these jobs for an additional ten (10) year period from the creation of the last incented job.

The job creation incentive is contingent upon the Company having an established minimum number of employees by the end of Year 1 at a Downtown Orlando location within the CRA and retaining a minimum number of employees at the Downtown Orlando location through Year 13. To qualify for the Program's Job Creation Incentive, the average annual wage must meet one of the following percentages:

Annual Average Wage (AAW)	Per job
	incentive
	value of
	up to
115% of the Orange County or State of Florida AAW	\$750
150% of the Orange County or State of Florida AAW	\$1,500
200% of the Orange County or State of Florida AAW	\$2,000

2. If the Company qualifies for the Job Creation Incentive, it may qualify for one or more of the following additional incentives as long as funds are available:

Creative Village Pioneer Incentive – A Company that locates high wage, high-value jobs in the Creative Village may receive an additional per job incentive value of up to \$2,500 as long as the following criteria are met:

- Must have a minimum of 50 employees;
- Must have a Memorandum of Understanding (MOU) with Creative Village Development (CVD);
- Must lease space that is paying property taxes; and
- Must commence a lease agreement with CVD within five (5) years from the date of the High Wage/High Value Job Creation Program Funding Agreement

("funding agreement"), unless an extension is granted in writing by the Executive Director of the CRA at his/her discretion.

Incentive payments will begin upon commencement of the lease with CVD and will be made in accordance with the funding agreement.

Downtown Living Incentive – An additional incentive of up to \$1,000 per job incented under paragraph 1 herein may be provided to the Company having a certain number of employees with a permanent primary residence located within the Area. The following percentages of employees must be met:

- 15% in Year 1;
- 20% in Year 2; and
- 25% in Year 3 and for the subsequent 10-year period.

Appropriate documentation showing proof of residency (i.e. tax record, evidence of a lease agreement, utility bill, etc...) must be provided in accordance with the funding agreement.

Public Transportation Incentive – An additional incentive up to \$1,000 per job incented under paragraph 1 which is utilizing a transportation spending account as defined in the Internal Revenue Code Section 132 and the federal Transportation Equity Act for the 21st Century ("Transportation Spending Account") may be provided to the Company who has a certain number of employees who are utilizing a Transportation Spending Account. The following percentages of employees must be met:

- 15% in Year 1;
- 20% in Year 2; and
- 25 % in Year 3 and for the subsequent 10-year period.

Appropriate documentation showing proof of the employee's use of a transportation spending account must be provided in accordance with the funding agreement. To qualify for this incentive, each Transportation Spending Account must be funded in an amount of at least \$1,000 annually.

- 4. In addition to the above-mentioned incentives provided by the CRA, the City will guarantee its full local match for the State incentive programs including, but not limited to, the Qualified Targeted Industry Program, for the project so long as the Company continues to take the steps necessary to retain its eligibility for such programs.
- 5. The CRA may determine overall incentive recommendations on a case-by-case basis.
- 6. Cumulative incentives granted to any one Company under this Program will not exceed \$5,000 per job.

EXHIBIT "B" Payout Schedule for Each Program Incentive

Bookthatdoc.com Phase In Schedule

High Wage High Value Job Incentive	\$ 750.00
Downtown Living Incentive	\$ 1,000.00
Public Transportation Incentive	\$ 1,000.00
Creative Village Pioneer Incentive	\$ 2,250.00
Total Incentive Per Job	\$ 5,000.00

High Wage High Value Job Incentive										
Fiscal Year	Exist	ing Jobs		Year 1		Year 2		Year 3		Total
Incented Jobs		12		8		10		20		50
2015/2016	\$	2,250	\$	1,500					\$	3,750
2016/2017	\$	2,250	\$	1,500	\$	1,875			\$	5,625
2017/2018	\$	2,250	\$	1,500	\$	1,875	\$	3,750	\$	9,375
2018/2019	\$	2,250	\$	1,500	\$	1,875	\$	3,750	S	9,375
2019/2020					\$	1,875	\$	3,750	\$	5,625
2020/2021							\$	3,750	\$	3,750
							Total		\$	37,500

Downtown Living Incentive									
Fiscal Year	Exist	ing Jobs		Year 1		Year 2		Year 3	Total
Incented Jobs		12		8		10		20	50
2015/2016	\$	3,000	\$	2,000					\$ 5,000
2016/2017	\$	3,000	\$	2,000	\$	2,500			\$ 7,500
2017/2018	\$	3,000	\$	2,000	\$	2,500	\$	5,000	\$ 12,500
2018/2019	\$	3,000	\$	2,000	\$	2,500	\$	5,000	\$ 12,500
2019/2020					\$	2,500	\$	5,000	\$ 7,500
2020/2021							\$	5,000	\$ 5,000
							Total		\$ 50,000

Public Transportation Job Incentive									
Fiscal Year	Exist	ing Jobs		Year 1		Year 2		Year 3	Total
Incented Jobs		12		8		10		20	50
2015/2016	\$	3,000	\$	2,000					\$ 5,000
2016/2017	\$	3,000	\$	2,000	\$	2,500			\$ 7,500
2017/2018	\$	3,000	\$	2,000	\$	2,500	\$	5,000	\$ 12,500
2018/2019	\$	3,000	\$	2,000	\$	2,500	\$	5,000	\$ 12,500
2019/2020					\$	2,500	\$	5,000	\$ 7,500
2020/2021							\$	5,000	\$ 5,000
							Total		\$ 50,000

Creative Village Pioneer Incentive							
Fiscal Year	Exis	ting Jobs		Year 3		Total	
Incented Jobs		30		20		50	
2017/2018	\$	16,875			\$	16,875	
2018/2019	\$	16,875	\$	11,250	\$	28,125	
2019/2020	\$	16,875	\$	11,250	\$	28,125	
2020/2021	\$	16,875	\$	11,250	\$	28,125	
2021/2022			\$	11,250	\$	11,250	
					\$	112,500	

Total Potential Incentive \$ 250,000

EXHIBIT "C" ANNUAL REPORT

Date:	
Report Period Start Date:	
Report Period End Date:	
Number of New Jobs Created:	
Average Annual Wage of New Jobs (excluding Benefits):	
Location of New Jobs:	
Number of Maintained Jobs previously reported:	
Average Annual Wage of Jobs previously reported: (excluding Benefits):	
Total Number of Jobs in the Area:	
Average Annual Wage of All Jobs in the Area:	
By:	
Print Name:	

Title: _____